

Chemical Marketing Reporter

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PVC Producers Seek to Raise June Prices to Repair Inroads Made in the US Market Earlier

Polyvinyl chloride resin producers, squeezed for supplies of raw material vinyl chloride monomer, have implemented 2-cent-per-pound resin price increases at the beginning of June, thereby attempting to regain price levels that had eroded in May.

B.F. Goodrich Company, the nation's largest PVC resin producer has established a June 1 price schedule of 30 cents per pound for pipe grade PVC resin; 31 cents per pound for general purpose homopolymer; 32 cents per pound for "special purpose" and wire and cable grade resin, and 33 cents per pound for film grade resin. A company spokesman says the action "restores prices" to April levels before a May slide in selling values.

Vinyl chloride is traditionally light at this time of year, but operational problems experienced by two integrated VCM-PVC producers in May has caused dislocations in the market, sources say. B.F. Goodrich had to

close its La Porte VCM plant, rated at 1 billion pounds per year, for five to six days last month, and also ran into problems at its Calvert City, Ky., plant, one VCM source says. Formosa, also an integrated producer has lost several days of production at its 420-million-pound Balon Rouge, La. VCM plant, the source adds.

Both Goodrich and Formosa have attempted to buy VCM in the open market, sources say, but were largely unsuccessful, because most excess material had been committed to the export market. As a result, one analyst says Goodrich has been forced to cut production of PVC and dip heavily into its supply of inventories.

A VCM maker calls the situation a "temporary dislocation." He says that if a company wanted to contract large quantities of VCM, his needs could be met, but large spot orders are impossible to meet because export demand is strong and VCM producers, facing it

Continued on Page 29

TSCA Reports Mandated by EPA in a Final Ruling

Environmental Protection Agency last week issued a final rule requiring chemical manufacturers and importers to report current production and plant-site information on thousands of commercial chemicals.

The new rule, mandated by the Toxic Substances Control Act, requires companies to report to EPA this year and again every four years.

EPA says the information will be used for preliminary assessment of risk to human health and the environment.

"The data for many chemicals in the existing inventory are becoming increasingly obsolete, and we need updated, readily available production volume and plant-site data," says Dr. John Moore, assistant administrator for pesticides and toxic substances.

"This kind of information gives us a preliminary indication of a chemical's potential for human and environmental exposure and will help us target our regulatory efforts," he adds.

The rule requires the first substantial update of production and plant-site data for chemicals listed on EPA's chemical substances inventory. The original inventory was developed under TSCA and required the reporting of 1977 production information.

EPA will collect the latest information on chemicals in the current inventory on a plant-by-plant basis, including each chemical's identity, whether the firm is a manufacturer or importer, the site of the plant where it is manufactured or imported, whether use of the substance is limited to the site where it is manufactured, how much is produced, the plant's technical contact person and whether any of the information is confidential.

TSCA gives companies the right to claim inventory data as confidential when absolutely necessary, but confidentiality claims must be asserted and supported when they submit the data to EPA.

"EPA strongly encourages firms to limit confidentiality claims as much as possible.

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Richard J. Sutch, who has been named president of OxyTech Systems, a newly formed 50-50 joint venture of Occidental Chemical Corporation and Eltech Systems Corporation.

Polysar Gets Approval For New Latex Venture With Chinese Company

The Chinese government has approved an agreement between Shanghai Gao Qiao Petrochemical Corporation and Polysar Ltd. of Sarnia, Ontario, Canada, to form a joint venture petrochemical company.

Polysar says this represents the first such agreement for a Canadian petrochemical company. Formal approval was granted by the Chinese Ministry of Foreign Economic Relations & Trade. The 50-50 joint venture, to be known as Shanghai Gao Qiao—Polysar Company Ltd., will use Polysar technology in a program to significantly increase production capacity of synthetic rubber latexes in the People's Republic of China.

The initial phase will use Polysar technology to triple the capacity of Gao Qiao's existing 1,000-metric-ton latex plant in Shanghai. Phase two involves the construction of a new 10,000-ton latex plant using Polysar technology and the marketing of its output by the joint venture. The third phase will examine other opportunities for Polysar's involvement in the Chinese latex industry, the Canadian firm says.

Contracts for phase 1 have been signed and the upgraded capacity is expected to be available for the Chinese market by early 1987, Polysar says.

Biotechnology Company Has Microalgae Source For a Higher Fatty Acid

Cyanotech Corporation, Woodinville, Wash.-based specialty producer of high-value products from microalgae, says it has successfully developed an algal source for eicosapentaenoic acid (EPA) which would make purification of the acid far simpler.

EPA, a C₂₀ polyunsaturated fatty acid with five double bonds that is found in certain fish oils, is believed to be effective in reducing risk of heart disease and in preventing or even reversing formation of atherosclerotic plaques in the arteries.

Several fish oil products containing EPA are currently available in the marketplace and some estimates put a value on retail sales of EPA as high as \$25 million annually.

However, fish oils containing EPA also contain other fatty acids with closely similar chemical structures, complicating the separation and purification. According to Cyanotech, its algal source contains no closely related fatty acids, meaning EPA purification would be much easier.

Also, the company says its microalgal EPA product is essentially free of cholesterol

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Biotechnology Reform Bill, Sponsored by House Chairman, Is Criticized by Industry Group

Before taking action on proposed legislation designed to bring major reforms to biotechnology, Congress should wait to assess the effectiveness of new regulatory procedures devised by the White House, an industry spokesman said last week.

"The Industrial Biotechnology Association believes no new legislative initiatives are needed." TBA executive director Richard D. Godown told two House Science & Technology subcommittees at the first congressional hearing since 1978 on legislation to regulate the biotechnology industry.

Rep. Don Fuqua (D-Fla.), chairman of the House Science & Technology Committee, is sponsoring a bill that would require Environmental Protection Agency or Department of Agriculture to grant approval before genetically engineered organisms could be released into the environment, used in manufacturing, or distributed in commerce.

It would also establish statutory authority for the existing Biotechnology Science Coordinating Committee to promote uniform procedures for evaluating risks, to recommend research priorities, and to develop guidelines governing laboratory and manufacturing practices.

A research program supported jointly by government and industry would be set up to fund basic biological research relevant to biotechnology research.

Similar legislation has been introduced in the Senate by Sen. Dave Durenberger (R-Minn.), chairman of the Environment & Public Works subcommittee on toxic substances.

Mr. Godown said a motivating force behind Rep. Fuqua's legislation "seems to be a desire to regulate the technology itself."

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LAB Expansion Slated

Monsanto Chemical Company plans to expand capacity, improve the quality and undertake a research program for its linear alkylbenzene (LAB) business. The three-part investment program will focus on MCC's LAB facility at Alvin, Tex. The program's first phase, which is now in the definitive engineering and design stages, will be a 50-million-pound-per-year expansion of the LAB unit. "We believe the additional 50 million pounds will serve the US and Canadian markets well into the 1990s," says Roger F. Sellow, commercial director for detergents.

"A second element of our investment plan will be to implement a major quality improvement program. This improvement project will ensure the production of the highest quality LAB available in the industry and is designed to better meet and ultimately exceed our customers' demands for a quality LAB," Mr. Sellow says.

Investment plans for the LAB facility follow Monsanto's acquisition of Witco Corporation's Carson, Calif., plant last year. The Carson plant has a yearly capacity of 50 million pounds for LAB. It also produces 25 million pounds annually of branched and specially alkylate for the agricultural emulsifier and oil additives markets.

Board of directors approval for the expansion and quality improvement projects will be requested in the near future. The projects have targeted start-up dates in early 1988.

The third phase of the program will focus its detergent research on the development of technology to produce highly soluble LAB specifically for the rapidly growing liquid detergent market.

"Our efforts are currently in the experimental stages, and we are confident that our research will lead to the commercialization of LAB providing greater flexibility to the detergent manufacturers," Mr. Sellow says.

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Chemicals Banned For Export to Syria; War Use Is Feared

The US banned the sale of eight chemicals to Syria last week, citing fears that Syrian built chemical weapons will be given to Iran and escalate the protracted war in the Persian Gulf.

The embargo, which is identical to one imposed two years ago on Iran and Iraq, was extended to Syria after US intelligence discovered that country had the capability to make chemical weapons. Syria has been supporting Iran in the seven-year conflict.

The eight chemicals on the embargo list are potassium fluoride, dimethyl methylphosphonate, methyl phosphonyl fluoride, thiodiglycol, phosphorus oxychloride, dimethylamine hydrochloride, and chloroethanol.

The chemicals have widespread commercial applications in US industry, but in certain combinations and strengths can make potent weapons.

A State Department official said that while the embargo was being considered, the Commerce Department determined that no American companies were currently selling the eight chemicals on the list to Syria.

The embargo, he said, would guard against future sales and might also influence other countries to halt exports of the chemicals to Syria.

The ban on chemical exports directly to Iran and Iraq was imposed two years after government officials intercepted a large shipment of chemicals heading from the US to the Persian Gulf region.

The State Department spokesman said Iran has not used chemical weapons, "but their continued use by Iraq and the potential for Iranian use is a cause for concern."

In a related development, President Reagan said Thursday the Administration is ready to intensify negotiations for a global ban on chemical weapons at the Geneva talks that have been unable to make progress on the issue since 1980.

The President met with his representative to the talks, Ambassador Donald S. Lowitz, before the ambassador departed for the 1986 round of the discussions at the 40-nation conference on disarmament in Geneva, Switzerland, which opens today (June 9).

Ciba-Geigy to Cut Toms River Workforce In Restructuring Move

Ciba-Geigy Corporation said last week that it will phase out the synthesis of resins and dyestuffs at its Toms River, N.J., plant over the next several years, while continuing the formulation of dyestuffs, there.

The company plans to transfer resin synthesis to its McIntosh, Ala., plant. A review of alternative sites for the future synthesis of dyestuffs is in progress, according to the company.

Ciba-Geigy also said it plans to build a new \$90 million pharmaceutical facility at Toms River which will manufacture active ingredients for medications used to treat hypertension, depression and arthritis.

Approximately 900 workers are currently employed at Toms River. It is estimated that about 325 will be employed there several years from now, when the restructuring and pharmaceutical unit are completed.

Phasing out synthesis of industrial chemicals at Toms River will "result in a significant reduction of our production-generated waste and thus is compatible with the residential and recreational nature of the surrounding area," Richard Barth, Ciba-Geigy's president and chief executive officer, commented last week.

In announcing these developments, the company also reaffirmed its previous commitment to invest in upgrading the environmental protection operations at the plant. These include the \$26 million investment for the extensive wastewater treatment plant upgrade and the toxicity reduction program.

Auto Plastic Uses by Japanese in the US Seen Having Major Impact on the Industry

The 2 million passenger cars and light trucks which could be manufactured annually by Japanese and Korean companies in North America by the early 90's will concentrate purchasing power for almost 400 million pounds of plastic resin and 140 million pounds of elastomer within a new group of participants, according to a study by Phillip Townsend Associates, Marblehead, Mass.

The recent decline of the dollar has affected imports and encouraged auto OEM's and Japanese suppliers to increase their commitments to North American manufacturing facilities concentrated around new manufacturing hubs in Kentucky, Ohio, Tennessee, Illinois and southern Canada.

"A high degree of loyalty characterizes the auto OEM/supplier relationship in Japan," according to Robert Ellor, a Townsend Associate analyst. It is probable that Japanese auto OEM's will prefer working with suppliers with the same cultural traditions with whom they have done business for decades.

"This preference creates a circle of events which result in investment by Japanese auto part suppliers and resin companies in North America."

The pressure exerted by Japanese auto companies on their parts and materials suppliers strongly encourages investment in North American facilities. In effect, the auto OEM says that if you wish to supply in Japan and Taiwan you must supply in North America as well, Townsend Associates says.

The Japanese auto suppliers are likely to introduce new materials technologies (espe-

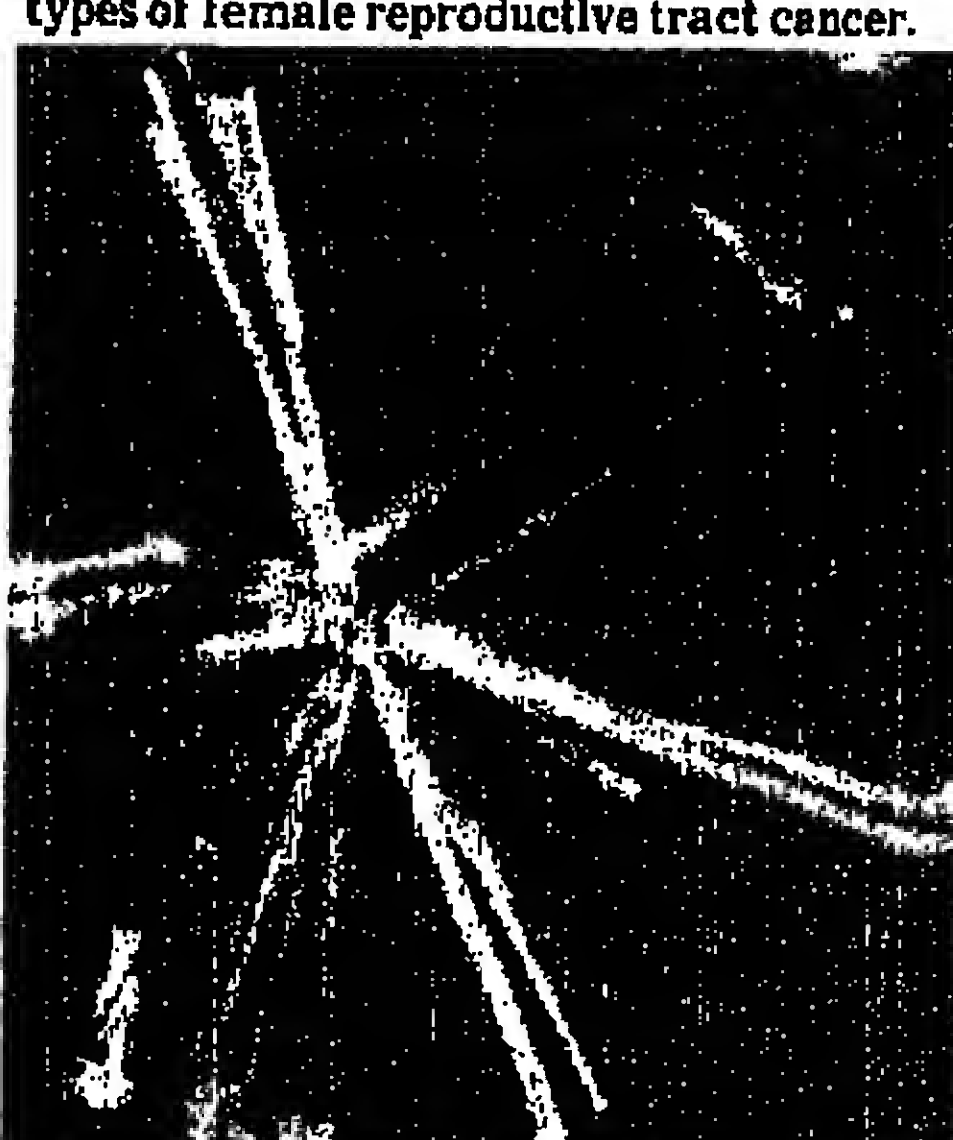
cially for polypropylene compounds) and cause a "ripple effect" should they decide to enter non-automotive markets.

"Native" North American auto parts suppliers who successfully participate in the supply circle will be better positioned to serve evolving global auto parts markets, according to the study.

Japanese elastomeric parts fabricators are also establishing manufacturing operations in North America.



William J. Cribbin, who has been named president of Devon Chemicals Inc., a joint venture between BP Chemicals America Inc. and Ashland Chemical Company. Mr. Cribbin was formerly with Union Carbide.

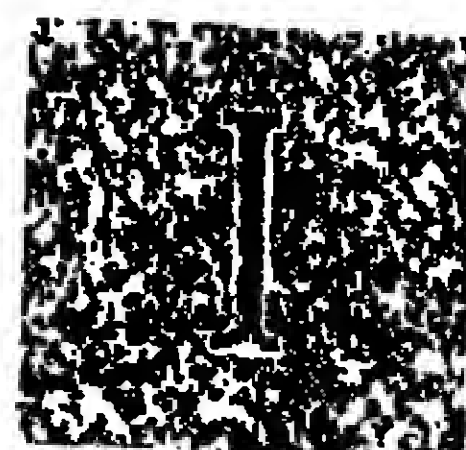


ALPHA-2 INTERFERON CRYSTAL. Photomicrograph of Biogen/Schering-Plough recombinant interferon alpha-2b manufactured by means of recombinant DNA technology.

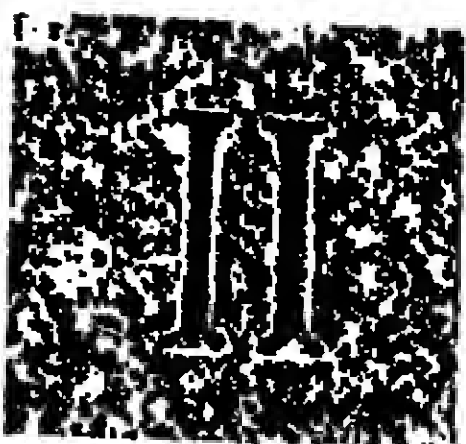
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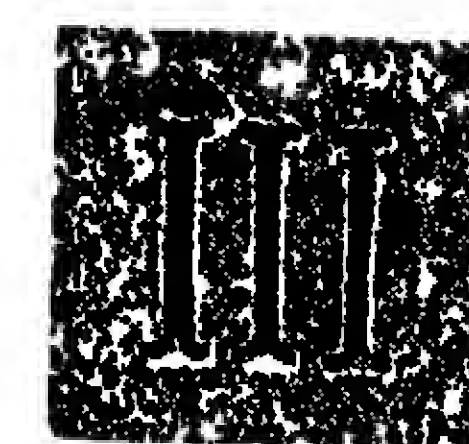
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Worley H. Clark, Jr., Robert C. Forney, Harold A. Sorgenti
CMA INSTALLS NEW SLATE: Chemical Manufacturers Association at its annual meeting in White Sulphur Springs, W. Va. has elected Worley H. Clark, Jr. chairman of the board and Robert C. Forney vice-chairman of the organization. Mr. Clark, chairman of the board and chief executive officer of Nalco Chemical Company, succeeds George J. Sella, chairman of the board, president and chief executive officer of American Cyanamid Company. Mr. Forney, executive vice-president of E.I. du Pont de Nemours & Co., replaces Harold A. Sorgenti, president of Arco Chemical Company, who was elected chairman of the CMA executive committee.

Sulfite Labeling Standards Are Urged by Food Scientists

The vast majority of the US population enjoys the benefits sulfites contribute to the food supply without risk, but proposed labeling standards should be adopted to protect some highly-sensitive asthmatics, who may suffer potentially fatal allergic reactions if exposed to these chemical preservatives, food scientists said last week. Six sulfiting agents — sulfur dioxide, sodium and potassium metabisulfite, sodium



Robert P. Dames, who has been named to the new post of vice-president of marketing at Emery Chemicals. He was most recently director of the electrochemical group.

and potassium bisulfite, and sodium sulfite — have been widely used in foods for generations.

However, their use has come under fire recently for causing allergic reactions, including as many as 19 possible fatalities, so strengthened regulation has been called for.

"Labeling appears to be the best regulatory approach," according to a scientific status summary report released by a food safety and nutrition panel of the Institute of Food Technologists, an organization representing some 22,000 food scientists.

Food & Drug Administration last year proposed two regulations to deal with sulfites. One would ban the use of sulfites on fresh fruits and vegetables; the other would require warning labels on foods containing more than 10 parts per million of sulfite.

The report, prepared by Dr. Steve L. Taylor and Dr. Robert K. Bush of the University of Wisconsin, at the direction of the IFT panel, is intended to offer guidance to FDA and other agencies on how the use of sulfites should be regulated.

The researchers concluded that sulfites can cause adverse reactions in about 20 percent of asthmatic-dependent asthmatics, equating to about 180,000 persons nationwide. Based on earlier research, FDA has estimated that between 500,000 and one million people may run the risk of sulfite reaction.

The IFT scientists noted that while further tests are needed to determine what types of sulfites and sulfited foods trigger reactions,

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Alcoa Closing Down Its Vancouver Smelter

Aluminum Company of America has permanently closed its Vancouver, British Columbia, aluminum smelter, laying off 450 striking production workers there. The plant had an annual capacity of 115,000 metric tons.

Alcoa's wholly-owned capacity, most of which is in the US, now stands at 1.1 million tons, compared to over 1.4 million tons prior to a company restructuring program.

Alcoa said the Vancouver closure would be accounted for as part of a \$175 million charge in the fourth quarter of 1985 relating to the restructuring.

Last month, Alcoa offered to spin off the Vancouver plant as a separate entity if workers there would agree to a reduced wage scale.

Alcoa closed the plant after the Vancouver workers joined other union locals in a vote to go out on strike against the company following the expiration of labor contracts on May 31.

According to an Alcoa spokesman, the company told the Vancouver workers that their vote was "tantamount to a shutdown" and offered a 60-day extension of the previous contract to allow time for negotiating a separate contract.

Orthoxylene Recovery Seen Lasting Through '88, Maybe '90; Overcapacity Persists, However

Following six years of 7 percent annual decline in production, the orthoxylene market last year began what one industry observer terms a "mini-recovery" which is expected to continue at least through 1988 and possibly through 1990.

Whereas production of the isomer totaled 1.08 billion pounds in 1979, a dramatic drop in exports, increased imports and greatly reduced demand for phthalic anhydride brought about a decline in orthoxylene production to 696.5 million pounds in 1984.

Last year, output rose to 698.1 million pounds. An observer estimates in 1985 the total will be about 700 million pounds. For the coming years, 1.5 percent growth is forecast through 1988 and possibly the rest of the decade. At such a rate, output in 1990 would total 743 million pounds, the industry's highest since 1983 when 773.4 million pounds of product were produced.

Despite relatively recent plant closures, capacity utilization would average a modest 77 percent this year should output total the

700 million pounds forecast. When Shell Chemical Company exited the business in late 1984, it removed 125 million pounds of annual production capability from the market, while the departure of E.I. du Pont de Nemours & Co., Inc. last fall reduced industry capacity another 25 million pounds. At present, industry capacity totals 905 million pounds per year.

To cope with the overcapacity, producers periodically cease production according to market conditions and restart when demand dictates. It is significantly less costly to shut down and bring back up an orthoxylene unit over the course of a few weeks than it would be to do so with other types of units.

Also, when the orthoxylene market is glutted and prices are weak, as has often been the case the past few years, producers with the equipment to do so isomerize orthoxylene to paraxylene to capitalize on a healthy paraxylene market.

Most of the loss of business which has created the overcapacity is blamed on the dras

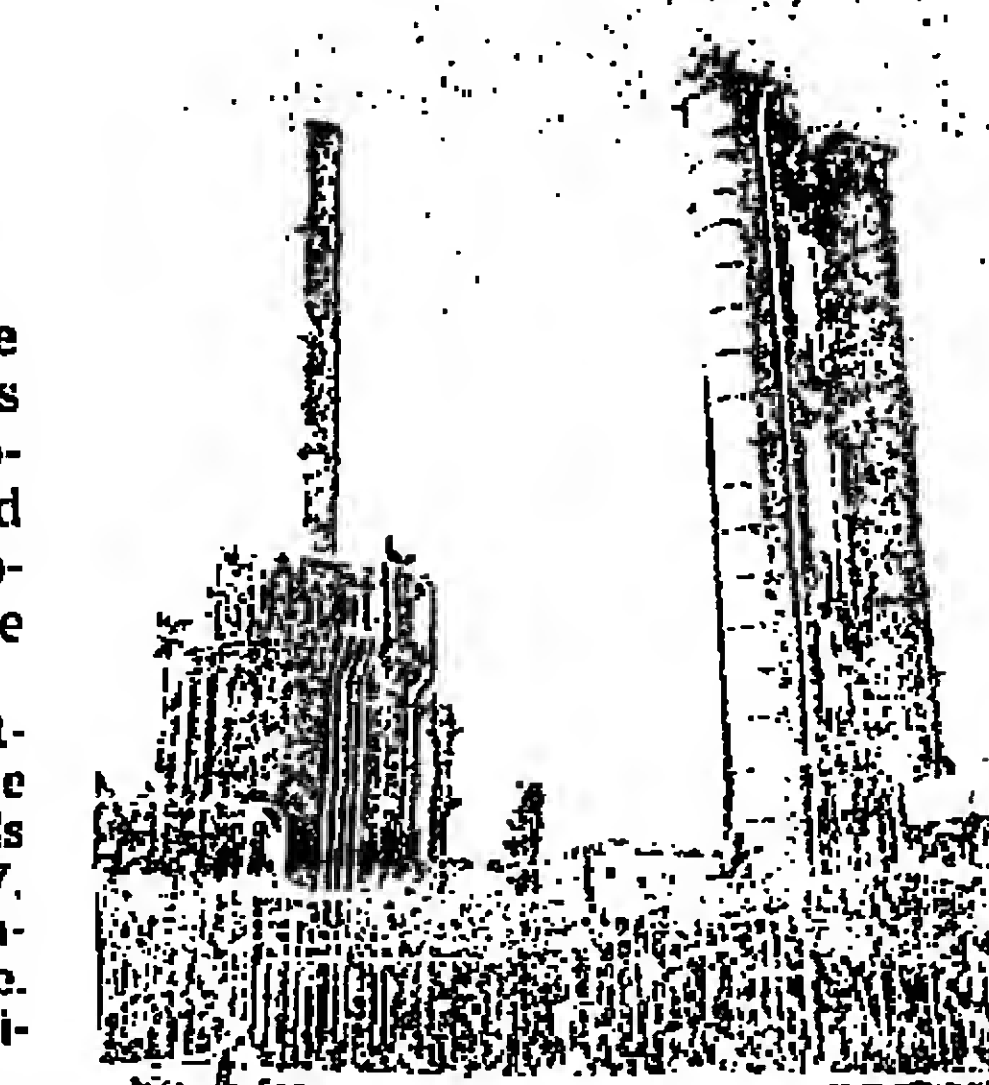
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Polypropylene Royalties Paid to Phillips Petroleum

Thirteen Japanese companies have agreed to pay patent royalties to Phillips Petroleum Company for their polypropylene which is contained in resin and fabricated products (e.g., for autos, appliances) exported from Japan to the United States.

Phillips holds the U.S. composition of matter patent on crystalline polypropylene granted in March 1983. Phillips also holds two U.S. patents, granted in 1976 and 1977, directed to propylene block copolymers, generally referred to as impact polypropylene. All three patents are the subject of the license agreements.

The royalty payments are based on a rate of 1 cent per pound, adjusted for inflation. Annual imports of polypropylene from the companies, collectively, are estimated at 110 million pounds (50,000 tons).



ORTHOXYLENE FRACILITY: Closing of a number of orthoxylene plants has reduced capacity in the US to 805 million pounds per year. This was once a Shell Chemical facility. Shell exited the business in late 1984.

Olin Agrees to \$15 MM Compensation Fund To Settle Litigation Over DDT Exposure

Olin Corporation has agreed to establish a \$15 million compensation fund to settle claims of plaintiffs in Northern Alabama, who say they were injured by discharges of DDT pesticide from Olin's former manufacturing plant at the Redstone Arsenal in Alabama.

The settlement is subject to the approval of Federal District Court Judge U.W. Clemon. Hearings on the proposed class-action settlement are scheduled to be held in the early fall.

Olin said last week that while there is no evidence that DDT discharged from the Redstone Arsenal plant injured anyone, the company wanted to "put the costs and disruption of the DDT litigation behind it."

Under the terms of the proposed settlement, the court will appoint an administrator to establish procedures for making claims and determining compensation for personal injury, property damage or loss of income.

Members of the class will consist of plaintiffs in the litigation and current and former residents of six counties in Northern Alabama.

Since 1983, approximately 9,700 plaintiffs have filed suits against Olin, alleging personal injury and property damage. Olin says the court previously dismissed many of these claims on various grounds, including the fact that they exceeded the statute of limitation. Olin says the court also dismissed various claim theories, including intentional infliction of emotional distress, outrage, assault, battery and trespass.

Olin agreed in 1982 to clean up the DDT residue near the former Alabama plant, which was closed in 1971. Olin says the cleanup is under way and is expected to be completed by early 1988.

Dioxin 'Dangerous' at Oxy Site

Unsafe levels of highly-toxic dioxin have been discovered at an Occidental Chemical Corporation site in Niagara Falls, NY, Environmental Protection Agency said last week.

However, the agency said the plant site poses "no imminent or substantial danger to the public health" because it is not accessible to the public.

James R. Marshall, an EPA spokesman, said direct human exposure to the chemical was "extremely unlikely" because it is buried below the ground and covered with asphalt.

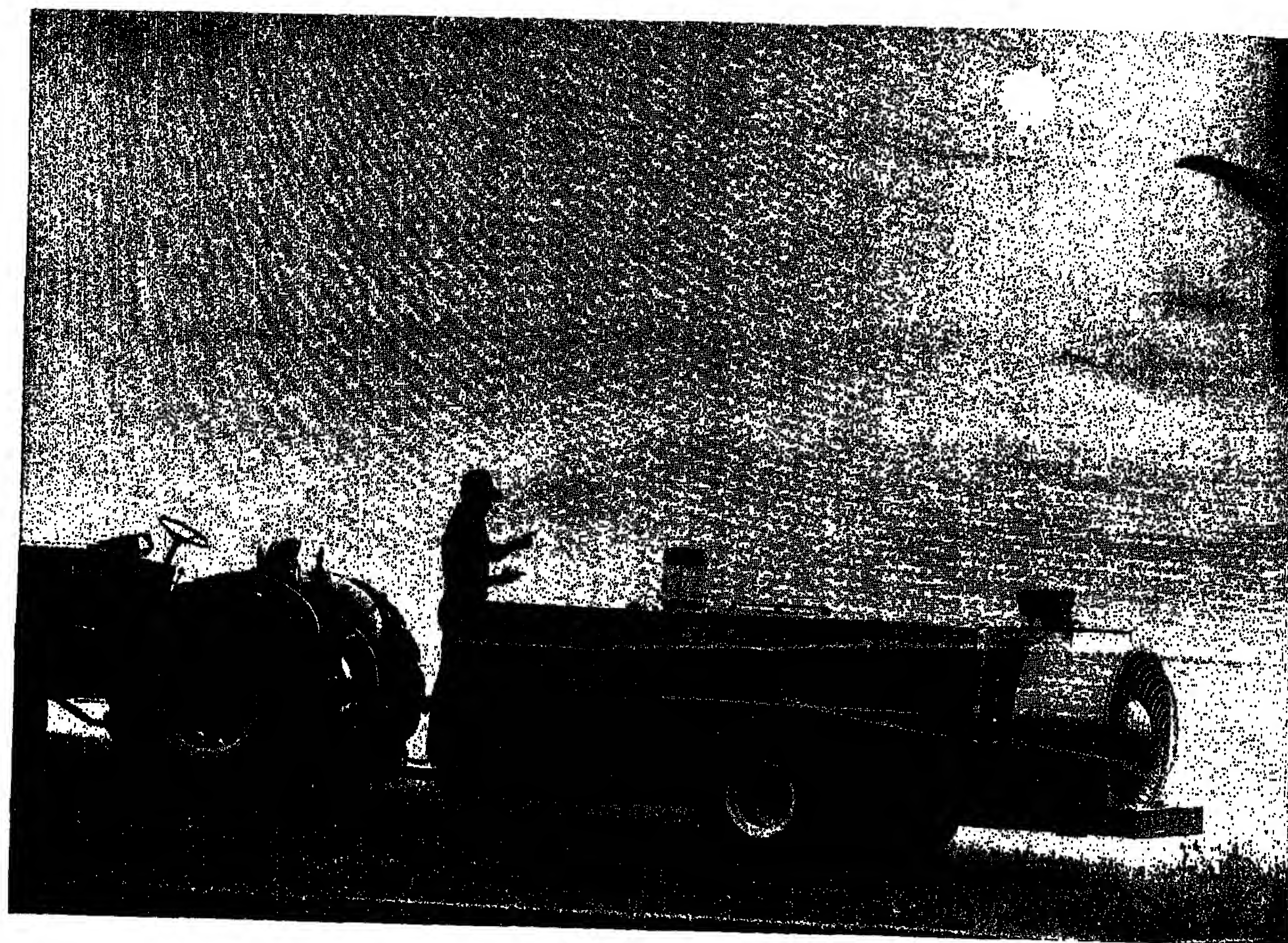
Occidental Chemical's Hooker operation manufactured pesticides at the Niagara Falls site from 1948 to 1977. A company spokesman says the facility was "shut down" and dismantled shortly after pro-

duction stopped and disposed of in a "secure landfill."

EPA found concentrations of dioxin of one part per billion on the surface at the site, and as high as 18,600 parts per billion underground. The Federal Centers for Disease Control says dioxin concentrations of one part per billion threaten health if there is direct and frequent exposure.

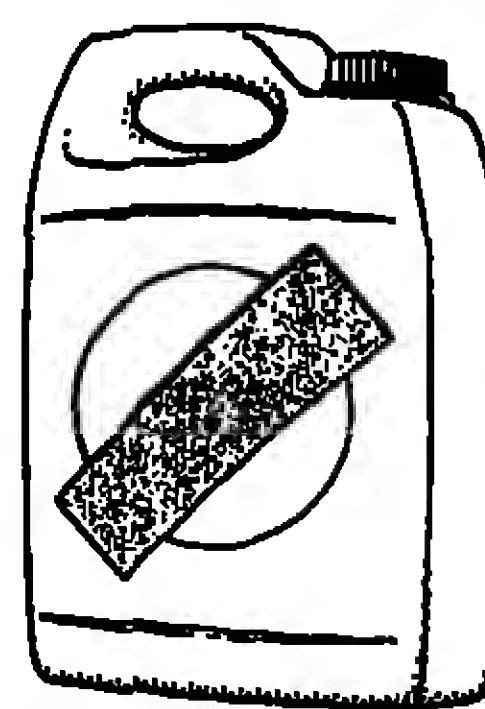
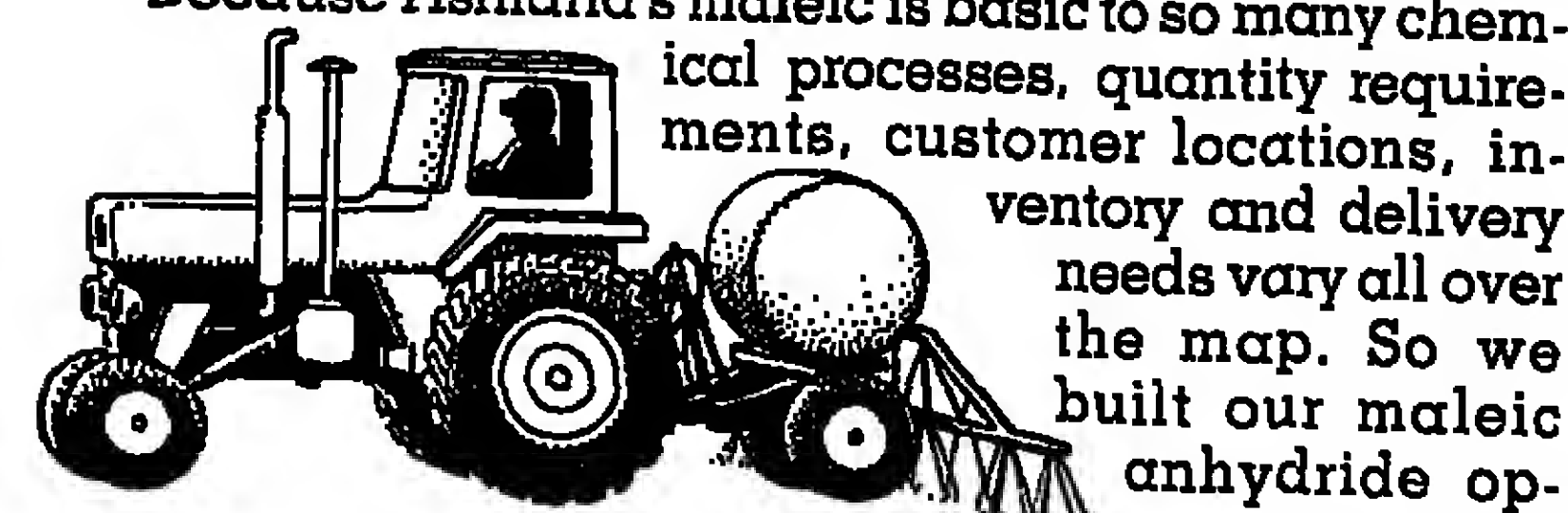
New York State environmental officials says the chemical will have to be removed to avoid offsite migration, including possible contamination of the Niagara River.

EPA said the levels of dioxin detected at the Occidental plant site exceed the concentrations found in soil samples taken from Love Canal and three other area sites.



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CHEMICAL MARKETING REPORTER

June 9, 1986



Karl A. Stewart, who has been elected secretary of Tenneco Inc. Mr. Stewart joined Tenneco in 1977, after service with Securities & Exchange Commission.

Publicker's Sales Strong In Carbon Dioxide Area Following Restructuring

Publicker Industries Inc., Greenwich, Conn., says that its carbon dioxide business continued strong into the first period of 1986, as sales volume increased 6 percent and operating profit rose approximately 7 percent from levels of the first period a year ago.

Publicker's total sales in the first quarter declined to \$4,106,000 from \$13,112,000 a year ago, as a result of the shutdown during 1985 of operations related to industrial ethanol, fuel-grade alcohol, automotive products household cleaning products, bulk liquid storage and the company's contract packaging business.

In March, Publicker sold its idle facility for industrial alcohol in Philadelphia for \$3 million and used the proceeds to retire secured debt under its domestic term loan agreement.

Publicker said that it is now actively pursuing the potential sale of its remaining idle facilities and seeking a purchaser for the UK beverage division. Publicker anticipates that the sale of these facilities will generate substantial additional working capital for use in the company's acquisition program.

Publicker's results in the first period show a net loss of \$745,000, as compared with a loss of \$1,256,000 in the same period a year ago. The loss included \$375,000 in a management contract settlement and \$552,000 for closure of the contract packaging division.

Chesebrough-Pond's Puts Hospital Unit on Block

Chesebrough-Pond's, Inc. is offering to sell its Hospital products division and will use the proceeds to strengthen its basic businesses in consumer products and chemicals, said Ralph E. Ward, chairman of the company and chief executive officer.

Shearson, Lehman Brothers, Inc., New York, is acting as financial advisor for the transaction. A year ago, Chesebrough, a diversified producer of cosmetics, toiletries, foods, shoes and textiles, made a major diversification by acquiring Stauffer Chemical Company, of Westport, Conn.

T.R. Larsen, vice-president of manufacturing, who joined Chesebrough in 1970 and has served as head of manufacturing for the hospital products division since 1974, has been named president and general manager of the division, succeeding Robert E. Karlson, who is taking a medical leave of absence.

The division to be sold had sales of \$84.5 million last year and will tally its revenues in the \$100 million range in 1986, Mr. Ward said. The division's sales growth has exceeded 16 percent per year compounded over the last five years.

Degussa's Sales Decline Reflects Prices

Degussa, Frankfurt am Main, a diversified German metals concern, had sales of \$2.29 billion in the fiscal year ended March 31, 1986, a decline of about 9 percent from the previous year's revenues.

Unit sales remained high, Degussa said, but the volume in Deutsche marks was reduced by falling prices of gold and silver, together with the weakening of the dollar. Some 68 percent of the company's turnover was accounted for by foreign business, as compared with 71 percent the previous year.

Degussa AG, the parent company, had 1985-1986 sales of \$1.94 billion, down 7 percent from the previous year. Disregarding precious metals, revenues were up 1 percent from a year ago.

In the metals sector, a lower volume of

foreign trade and a downturn in precious metals prices led to a decrease of 12 percent in total revenues. In chemicals, an increase of sales of about 2 percent would have been larger were it not for price decreases, which reflected lower prices of raw material, plus the lower value of the dollar in overseas markets.

Degussa's pharmaceuticals sector achieved a slight increase in revenues in the first half of the year, when lower sales abroad were compensated by higher domestic sales.

Among the company's larger subsidiaries, Asta-Werke AG, Bielefeld, and Degussa Antwerpen NV, of Belgium, recorded particularly good results, the company said.

In the US, Degussa Corporation had improved results after a poor showing the pre-

vious year, but in Brazil, the currency reform had a negative impact on the results of Degussa SA.

Accruals of fixed assets at Degussa AG totaled about \$48 million during the year, in line with a scheduled increase over the previous year's \$44 million.

Degussa noted that it has reached agreement with Phillips Petroleum Company on the acquisition of Phillips carbon black plants. In the metals sector, Degussa expects that its position in the US will be strengthened by the acquisition of Metz Metallurgical Corporation, South Plainfield, N.J.

Meanwhile, control of Chemische Fabrik Grunau GmbH, of Mierlissen, West Germany, passed to Henkel KGaA, Dusseldorf, as of January 1.

Perstorp of Sweden Boosts Sales 12 Percent in 8 Months

Perstorp AB, the big diversified producer of chemicals and biotechnology products based in Sweden, raised its international sales 12 percent in the fiscal eight months ended April 30 to the equivalent of \$365 million from \$321 million a year ago. Both numbers have been converted at the present exchange rate on the Swedish krona. In November, Perstorp added to its extensive product line the business of La

Bakelite SA, in France, one of the largest manufacturers of resins and phenolic molding compounds in Europe.

The French company is expected to add upward of \$35 million annually to Perstorp's consolidated revenues. Business trends for the acquired unit have been favorable, Perstorp stated.

Bifok AB, which is a part of Perstorp Biotech (a biotechnology operation), recently acquired two companies — Servomed AB and Servochem AB, both of Stockholm, as well as a new subsidiary in the US, Servomed Inc.

The activities of the two Swedish companies are concentrated in analytical instruments for distillation, including brewery operations, and for use in health care and other medical outlets. The acquisitions strengthen Perstorp's participation in the food and animal feed industries, the company noted.

Two new licensing agreements for the production of formalin (37 percent solution of formaldehyde) have been signed with customers in West Germany, and a license for the production of industrial grade laminate has been sold to a company based in India.

In another transaction, Perstorp Chemitec has acquired Gunfred-Gruppen AB's business activities in the field of seamless flooring and wall partitions, strengthening Perstorp's activities in the field of plastic and composite building materials.

Also, Pernovo Incorporated in the US acquired 67 percent of the shares of Guided Wave, Inc. in Sacramento, Calif., a company that works with sophisticated analytical techniques for instruments and process control.

Perstorp's operating income in the first eight months increased to \$43.5 million from \$39.8 million in the same period a year ago. Income after net depreciation and financial items amounted to \$33 million, up from \$30 million a year ago, while income before allocations and taxes totaled \$31.4 million, up from \$30.1 million.



Michael J. Mudler, who has been appointed vice-president of finance for the vinyl division of B.F. Goodrich Company.

Diamond Shamrock Sells Stake in UK Subsidiary

Diamond Shamrock Corporation has sold its 76 percent interest in Lankro Chemicals Ltd., a UK maker of specialty chemicals, to Lankro management for an undisclosed sum.

The remaining 25 percent interest had been distributed or put in trust for Lankro employees in 1983.

Lankro, based in Eccles, with plants in the UK, Belgium and West Germany, makes polymer additives, polyurethanes, surfactants and radiation curing chemicals. Sales last year were approximately \$100 million.

Chemical Financial Briefs

DuPont Ventures Incorporated, McLean, Va., has acquired for an undisclosed amount of stock and cash a controlling interest in Synergistic Technologies Inc., a privately held company headquartered in Richmond, Va., which develops and applies technology for the surface modification of metals.

Amoco Corporation and Analog Devices, Inc. have filed an SEC registration statement for the sale of Amoco's 10 percent interest in Analog's common stock. The move is in line with Amoco's policy to concentrate on its core businesses, says Richard M. Morrow, chairman.

Raylen Group, Inc., has agreed to sell Technicon Corporation to a consortium of investors, including Cooper Development

Company, for \$250 million in cash, subject to adjustments, and \$50 million principal amount of preferred stock.

Forest Laboratories, Inc. has contracted with Key Pharmaceuticals, Inc. to acquire rights to the latter's "Astrobid" metered aerosol corticosteroid used in the treatment of asthma. Introduced in December 1984, the product is currently selling at the annual rate of \$2.4 million. The agreement is subject to consummation of the pending Schering-Plough/Key merger.

Kidder, Peabody & Co., as sole manager of the underwriting group, is offering to the public \$125 million of Tyco Laboratories Inc. 6.75 percent convertible subordinated debentures due May 15, 2000.

IMC Write-Offs Will Produce Loss Of \$4-\$6 Per Share

International Minerals & Chemicals Corporation is estimating that its final results for fiscal 1986, after write-offs, dispositions and adjustments, will be a net loss in the range of \$4.30 to \$6 per share.

IMC's earnings from operations before any of the special charges are now estimated to be slightly below the previous forecast of 50 cents per common share.

To boost earnings in the next fiscal year, IMC is preparing plans for commercialization of porcine growth products developed through biotechnology, George D. Kennedy, president and chief executive officer of IMC, said.

In the near future, Mr. Kennedy added, there are likely to be two other new product introductions that will add to the growth of the animal products group.

The acquisition earlier this year of Mallinckrodt Inc. from Avon Products Corporation was cited by Mr. Kennedy as a major step in the company's long-term strategic plan for diversified growth. Mallinckrodt produces fine chemicals and intermediates for pharmaceuticals and personal-care products.

In the fourth quarter of the present fiscal year, IMC is continuing to review several of its under-performing assets for possible write-down or write-off, and may also sell, or reach a decision to sell certain assets, including its gas and oil unit and all or part of its industrial products segment.

IMC also expects to complete the previously announced charge to earnings for the purchase price premium allocated to Mallinckrodt's inventories.

Enzon and Cyanamid Set A Joint Veterinary Project

Enzon, Inc., South Plainfield, N.J., and American Cyanamid Company, Wayne, N.J., have reached an agreement in principle to develop and market specific veterinary products.

The two companies said they have completed successful first-round testing of a biologically active polypeptide derivative utilizing Enzon's "PEG" process.

This Enzon technology is said to provide protection to the usually fragile polypeptides against normal physiological degradation processes, thus extending their circulating life in the blood and providing long-term biological activity.

Enzon and Cyanamid said they intend to extend the use of Enzon's technology initially to a broad range of veterinary pharmaceuticals.

Enzon, Inc. is a pharmaceutical company specializing in enzyme therapy to treat a wide range of life-threatening diseases, offering specialized enzymes for therapeutics, research and industrial applications.

American Cyanamid produces chemicals, pharmaceuticals, biotechnology products and personal-care products.

June 9, 1986

CHEMICAL MARKETING REPORTER

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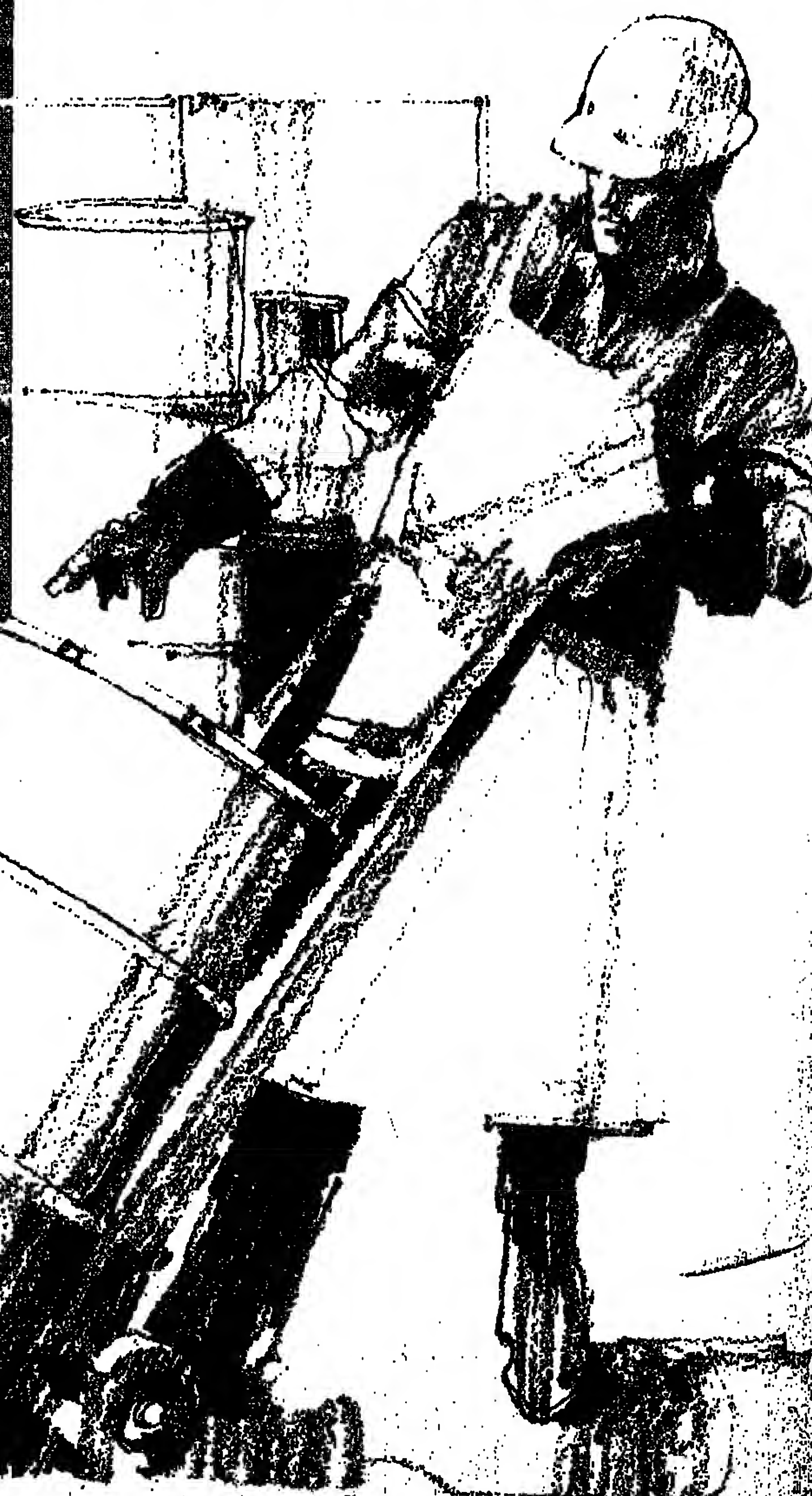
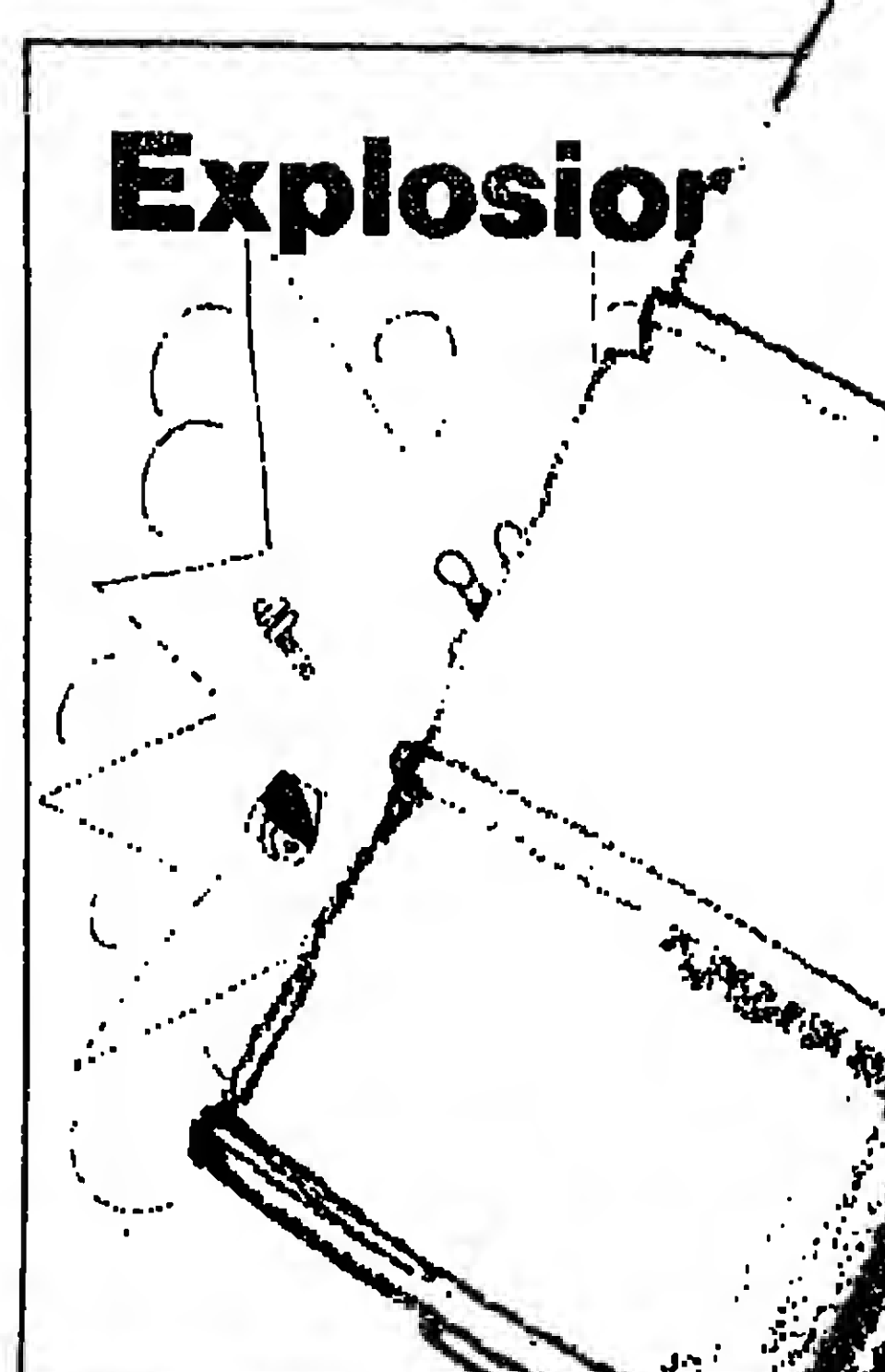
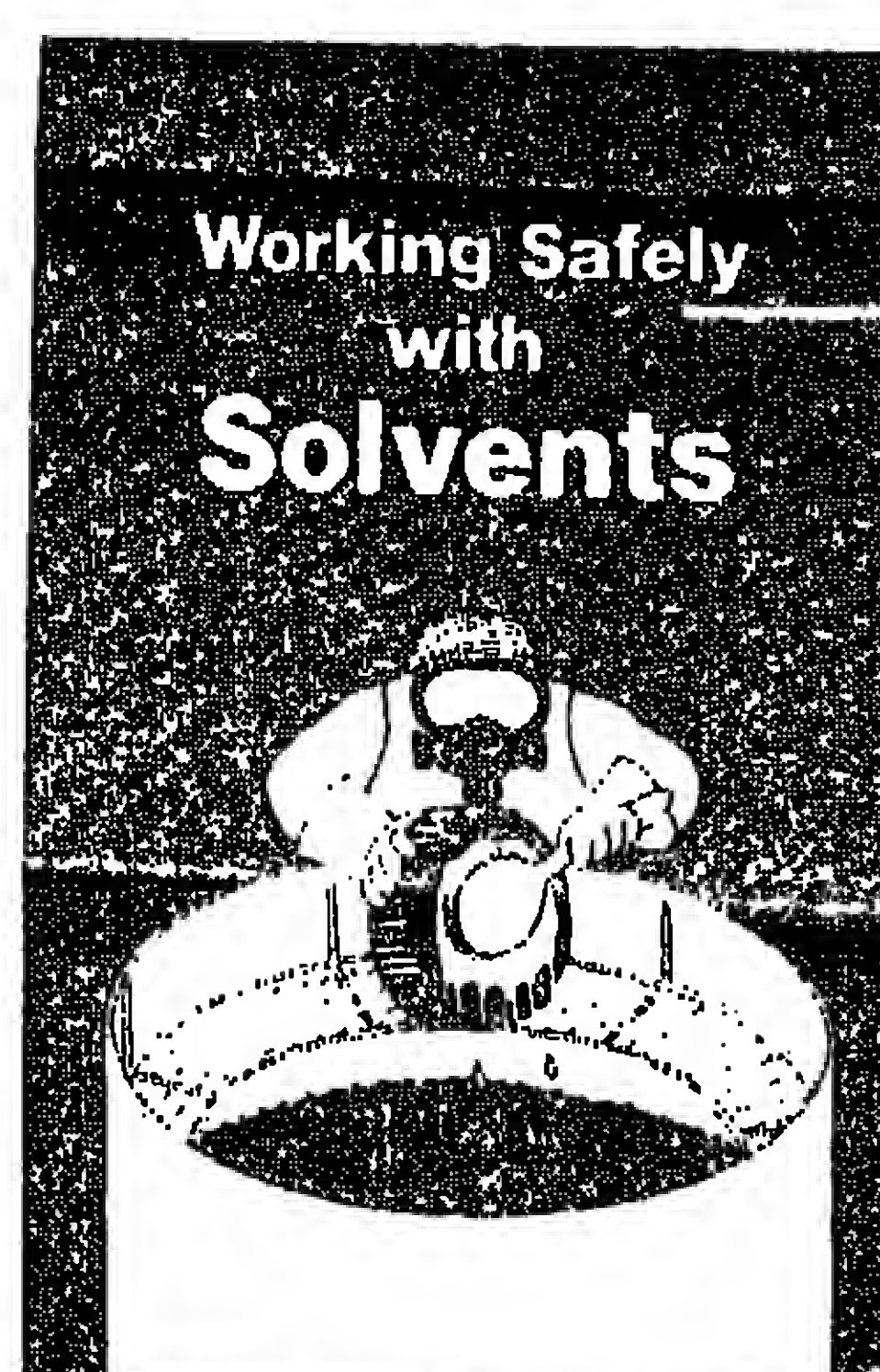
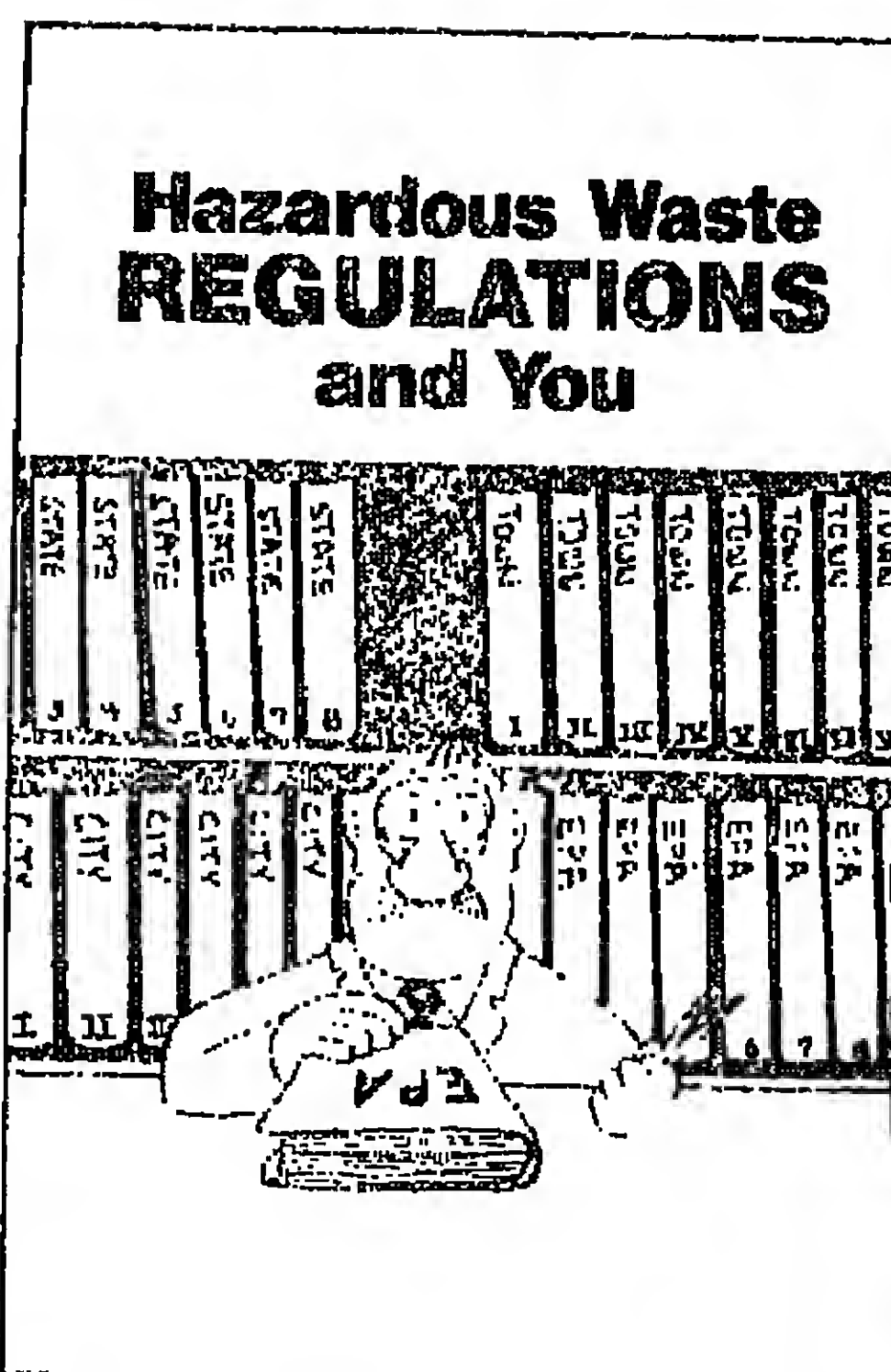
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CHEMICAL MARKETING REPORTER

June 9, 1988

OILS, FATS & WAXES

Reichhold and Union Camp Follow TOFA Price Reduction

Reichhold Chemicals, Inc. and Union Camp Corporation last week cut their prices on tall oil fatty acids (TOFA), following other producers who had made changes the previous week. The lower pricing is attributed principally to competition from fatty acids based on vegetable oils and tallow.

Reichhold says it is decreasing its TOFA pricing by 3 cents to 4 cents per pound, effective June 1. Representative changes are "Aconew 500" which drops from 28 cents to 26 cents per pound, and "Acofor" which falls from 27 1/2 cents to 23 1/2 cents per pound. On the other hand, Reichhold says it is increasing prices on its rosin size products by 10 percent, effective June 1.

Union Camp says it is reducing its TOFA pricing by 5 cents per pound, effective June 2. A sample change is "Unitol ACD-SP" which drops from 32 cents to 27 cents per pound.

In addition, Union Camp says it is cutting its distilled tall oil (DTO) pricing by 2 cents per pound, and a sample change is "Unitol DT-40" which falls from 23 cents to 21 cents per pound. The company says it is increasing its tall oil rosin pricing by 1 cent per pound, and a sample change is "Unitol NCY-grade" which rises from 22 cents to 23 cents per pound.

The previous week, Arizona Chemical Company cut its TOFA prices by 1 cent to 4 cents per pound, and Hercules Incorporated dropped its TOFA prices by 2 cents to 4 cents per pound.

A spokesman at Reichhold says his company cannot afford to lose any market share to competitors, and a Union Camp spokesman says his company's "adjustments reflect current market conditions."

TOFA producers are "very much at the mercy of soybean oil," says an industry source. The soybean oil price has been holding in the 17 cents to 18 cents per pound range for the past several weeks, while a year ago it was approximately 32 cents per pound. Present TOFA list prices show a similar relationship to those of a year ago.

Fractionators acknowledge that a good deal of business has gone to soybean oil based fatty acids over the past year, as TOFA prices were slow to respond to the fall in vegetable oil pricing. A large volume of business in the coatings industry switched over, and a considerable portion of the dimer acids market switched as well, sources say.

With TOFA demand yet to pick up significantly in 1988, stocks of 2 percent and over rosin content material have been built up from 23.588 million pounds at the first of the

year to 39.741 million pounds on May 1, according to Pulp Chemicals Association.

Stocks of less than 2 percent rosin content material, which stores poorly and is said to be less sensitive to soya fatty acid competition, have been more stable during the period.

The price increases on rosin and rosin size are attributed by industry sources to a slight downturn in rosin inventory levels, modest demand, and, for rosin size, an upturn in the paper industry.

Correction: due to typographical errors, the amount of Arizona Chemical Company's price changes on distilled tall oil (DTO) and tall oil rosin (TOR) were incorrectly reported

PRICES TRENDLINES

WEEK ENDING JUNE 6, 1988

CHANGES/UP

Cocunut oil, NY, 1c. per lb.
Cottonseed, 41% bulk, Memphis, \$5 per ton
Soybean, 44% bulk, Decatur, \$3.50 per ton

CHANGES/DOWN

Cottonseed oil, Valley, 1/2c. per lb.
Grease, white, chole, tanks, divd, NY, 1/2c. per lb.
Grease, yellow maximum 10%, 1/2c. per lb.
Soybean oil, Decatur, 20c. per lb.
Tallow, inedible, fancy guar., tanks, divd, NY, 1/2c. per lb.
Tallow, inedible, fancy bleech., tanks, divd, NY, 1/2c. per lb.

OILS, FATS INDEX

The Oils, Fats & Waxes Index reflects the prices of 11 representative materials in this sector and the quantity of each produced in 1985.

June 6, 1988 83.48
May 30, 1988 82.56
May 9, 1988 83.81
June 7, 1985 99.37

Chemical Prices Start on Page 38.

here last week.

Arizona's DTO product "Accintol D30LR" drops 1 cent per pound, from 24 cent to 23 cent per pound, effective June 1. Arizona's hot and canned TOR will increase by 1 cent per pound, effective July 1.

VEGETABLE OILS

CASTOR OIL — The price is quoted at 31 1/2c. per pound, and has been holding steady the past few weeks. The market is said to be very quiet, as stock levels are high both in the US and in Brazil.

An industry source says that, though the Brazilian crop appears to be a bit smaller than expected, consumption has lagged as well. While the Brazilians may make an effort to raise prices slightly, the heavy stocks should work against such a move, says the source.

India, which last year put competitive pressure on the Brazilians with a large crop, has not had a good crop this year, and reportedly is not even offering material.

PALM OIL — The price of this oil has been fairly stable the past several weeks following considerable erosion earlier in the year. Heavy Malaysian exports have cut into stocks at a time when production is declining, and this has brought the market more into balance, sources say.

India has been importing large quantities of oil since dropping trade restrictions, and the Soviet Union has been active in the market as well, says a trader. Malaysian stock levels that were nearly 1 million tons in the first quarter are said to have come down to approximately 800,000 tons.

The Malaysian Agricultural Attache's preliminary estimate for Malaysian production in April is 328,000 tons, virtually unchanged from March's 325,000 tons. Because produc-

FRIDAY SPOT PRICES

MARKET CLOSE/JUNE 6, 1988

CRUDE VEGETABLE OILS

Cocunut oil, NY 14
Cocunut oil, Pacific NA
Corn oil, Midwest 17 1/2
Cottonseed oil, Valley 17 1/2
Linseed oil, Minneapolis 30
Palm oil, NY 14 1/4
Peanut oil, Southeast (refined) 28 1/2
Soybean oil, Decatur 17 30

REFD. VEGETABLE OILS

Cocunut oil, NY 18 75
Cocunut oil, jumbo tanks, NY 25
Cottonseed oil, jumbo tanks, NY 29 1/4
Peanut oil, jumbo tanks, NY 38 30
Soybean oil, NY 21 34

OILMEALS

Cottonseed, 14% bulk, Memphis, 1st \$130
Linseed, extracted, 34% bulk, Mpls \$108
Peanut, 50% bulk, SE, Alabama NA
Soybean, unrestricted, 44% bulk, Decatur \$155.50

FATS & GREASES

Grease, white, chole, tanks, divd, NY, 1/2c. per lb. 1/2
Grease, yellow maximum 10%, 1/2c. per lb. 1/2
Lard, loose, bulk tanks, divd, Chicago, 1/2c. per lb. 1/2
Tallow, inedible, fancy guar., tanks, divd, NY, 1/2c. per lb. 1/2
Tallow, inedible, fancy bleech., tanks, divd, NY, 1/2c. per lb. 1/2

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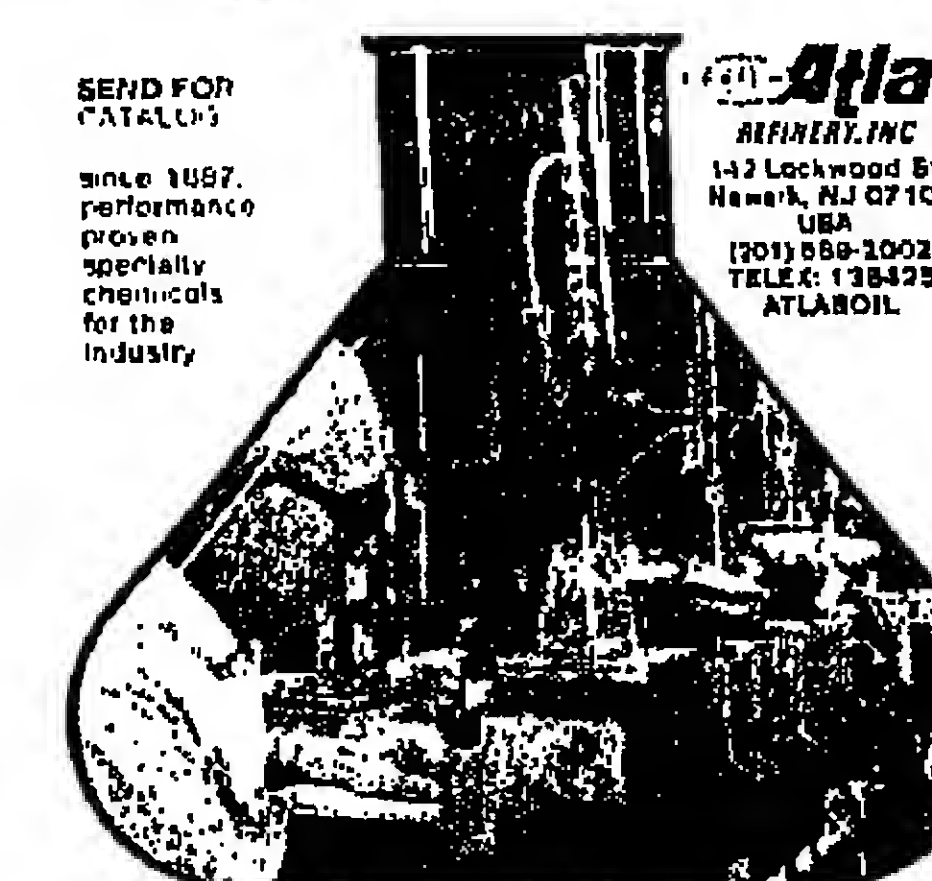
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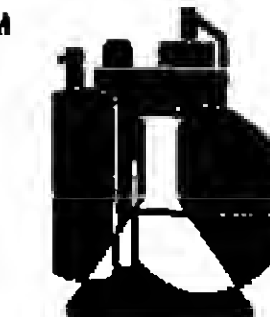
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CHEMICAL MARKETING REPORTER

June 9, 1986

OILS, FATS & WAXES

tion in the second quarter traditionally has been higher than the first quarter, a source says these figures likely reflect a decline in rainfall and the weevil stress syndrome following the heavy production of the past several months.

FATS & GREASES

TALLOW — Pricing in this market has continued to weaken, and the market "still doesn't look too strong," says an industry source. It is said that there have been no large export orders recently, and that domestic interest has been on the slow side.

Last week, Egypt was expected to take 30,000 tons of tallow. However, it took 20,000 tons of coconut oil instead. This leads an industry source to speculate that, since coconut oil is blended with tallow for soap production, the Egyptians must have a sufficient amount of tallow already on hand for their needs.

Palm stearine continues to provide strong competition for tallow, particularly in the Far East export markets, the source says.

WAXES

CARNAUBA WAX — The price of No. 3 wax is quoted between \$1.35 and \$1.45 per pound, and the price of No. 1 yellow wax is

quoted between \$1.90 and \$2.05 per pound, both f.o.b. New York in bags. In carloads, the price is quoted at 80c. per pound for No. 3 grade and \$1.25 per pound for No. 1 grade.

Pricing of carnauba wax is "uniform for the moment," says one US buyer, after it firmed up in the first quarter. Although another rise in prices from Brazilian sellers is not ruled out, he says, "we have good-sized stocks," and, at the present time, "there are more than several people willing to supply it," at stable price levels.

MISCELLANEOUS

COCOA BUTTER — The price is quoted between \$1.90 and \$1.95 per pound, and continues on a downward trend. There is "so much supply of butter available, and demand is rather passive," says a trader.

It is said that there is a good likelihood that Ivory Coast production will exceed last year's large figure, says the source. Overall, world production is seen as high this year, and growing over the long term as more trees are planted.

Price increases on candy and chocolate have cut into demand for these finished products, and this has contributed to lower cocoa butter consumption, says the source.

"Finished products demand is not strong," he says, and the great availability of cocoa butter gives producers little incentive to stock up on the material.

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AROMATIC ORGANICS

Orthoxylene Recovery

tically diminished export market. In 1980, exports totaled 484.8 million pounds and represented 51 percent of output. In 1985, exports shrunk to 75.4 million pounds and accounted for 10.8 percent of industry output.

Imports on the other hand grew rapidly. In 1981, the first year orthoxylene imports were tallied independently by International Trade Commission, foreign shipments into the US totaled 23.1 million pounds. Last year, imports increased to 15 percent of domestic production, totaling 108.8 million pounds.

Observers cite two reasons for the dramatic swing in the US orthoxylene industry's balance of trade, from net exporter to net importer: additional capacity worldwide and a fortified dollar.

"The US lost most of its exports, save for a small volume to South America," a producer says. "Russia is a major exporter interested in currency, not price."

"A stronger dollar," adds another producer, "gave producers overseas an advantage."

The emergence of the Soviets onto the scene in late 1983 endangered US orthoxylene producers' major export market, Europe. In their hunt for currency, the Soviets have also placed product in the US which has not only reduced domestic demand for US product, but has also weakened pricing.

Domestically-produced orthoxylene for the merchant market is used exclusively for the production of phthalic anhydride. Demand from this sector has also declined substantially the past few years.

Phthalic anhydride production totaled 1.04 billion pounds in 1979, dropping by 20 percent to 835.7 last year. Compounding this loss of business was the conversion by a phthalic anhydride producer, Koppers Company, Inc., of its reactor capacity from orthoxylene to naphthalene feedstock in 1985.

LOGICAL SWITCH FOR KOPPERS
The switch was a logical one for Koppers, the leading producer of coal tar naphthalene in the US, but for orthoxylene producers the shift translates into a loss of about 75 million pounds of demand a year.

While overcapacity and inexpensive imports have taken their toll on prices, a producer says additional price pressure has resulted from the competitiveness of the plasticizer business, the major outlet for phthalic anhydride accounting for more than half of demand.

"Orthoxylene has taken the brunt of the competitiveness of the plasticizer business," an orthoxylene producer says. "Orthoxylene producers have had to absorb the cost cutting."

The orthoxylene producer claims this is changing, however, noting that producers of plasticizers "are no longer trying to increase share at the sacrifice of margins."

Further brightening prospects for improved profits are lower crude oil prices which in turn encourages increased consumption. Increased housing and automotive sales bolster demand for phthalic anhydride.

Although no restoration to the former balance of trade is forecast, exports through the first quarter were running 10 percent ahead of last year's pace. Through March, exports totaled 26.4 million pounds.

Imports during the first quarter totaled 72 million pounds, up 66 percent from the same period a year earlier.

Contract prices for orthoxylene are reported between 12.5 cents and 14.5 cents per pound while spot market material is quoted at 12.5 cents per pound.

BIT — Producers report selling prices of approximately \$1.25 per pound, and say that pricing has been fairly flat this quarter.

Neville-Synthese Organics, Inc. has been "struggling to recover some lost accounts" this year as a result of the company's takeover of the Oil City, Pa., unit from Koppers Company at the first of the year.

Uniroyal Chemical Company says that its "volume has picked up in the short term," and that Avery, Inc.'s purchase of Uniroyal

Chemical from Uniroyal, Inc., expected to be consummated by June 30, will have "no real impact on (company) policy."

Producers have observed a decline in the effect of imports this year, and attribute this to the weakening of the US dollar. The level of imports is said to be down, and the undercutting of domestic pricing is said to be less prevalent.

BTX — Lower crude oil and gasoline prices have applied downward pressure to the benzene and toluene markets, industry sources note.

Spot benzene is quoted between 82c. and 86c. per gallon. There is said to be little activity in the market, as buyers hold off in anticipation of lower prices.

PRICES TRENDLINES

WEEK ENDING JUNE 6, 1986

CHANGES/UP

None

CHANGES/DOWN

None

AROMATICS INDEX

The Aromatic Organics Index reflects the prices of 14 representative materials in this sector and the quantity of each produced in 1985.

June 6, 1986	167.84
May 30, 1986	167.84
May 9, 1986	167.84
June 7, 1985	167.84

Chemical Prices Start on Page 32.

pation of lower prices. At this point, says one trader, a seller "would have to offer a buyer a real incentive" to gain his interest.

Spot toluene is quoted between 64c. and 66c. per gallon. Sources report that Shell Chemical Company has said it will pay no more than 62c. per gallon.

It is said that less than expected gasoline consumption over the Memorial Day weekend and high refinery operating rates have contributed to the downward pressure on pricing.

The xylene market is reportedly more stable and the price is quoted at 80c. per gallon. Over the past several weeks, industry sources have said that material has been difficult to obtain. "Some people have given up looking," says one observer, though another believes that material is beginning to become more available.

BENZYL CHLORIDE — A Velsicol Corporation spokesman says that the completion of the sale of its benzyl chloride unit in Chattanooga, Tenn. to an unnamed chemical company "is taking a little bit longer than earlier estimated." In early May, the company said it expected the deal to be completed within 30 days.

The Velsicol spokesman says the company is hopeful that the sale will be completed by mid-Summer. The transaction is part of the restructuring of Farley Industries, which purchased Velsicol's former parent company, Northwest Industries, Inc., which involves the sale of Northwest's specialty chemicals division, including the benzyl chloride plant.

DIHYDROXYNAPHTHALENE — American Hoechst Corporation says it will increase the price of 2,3-dihydroxynaphthalene-8-sulfonic acid sodium salt. The change, effective July 1, will bring the price up to \$8.75 per pound, f.o.b. American Hoechst warehouses.

According to the company, the move represents an increase of approximately 7 percent over the current effective market price, and is in response to higher costs for imported raw materials. The chemical is said to be used primarily in the reprographics industry as a coating for sensitized papers.

American Hoechst also says it will raise the price of beta hydroxynaphthol acid by 5c. per pound, effective July 1.

New contract prices will be: \$2.25 per

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CHEMICAL MARKETING REPORTER

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AROMATICS

pound for truckload quantities, and \$2.35 per pound for less-than-truckload orders. Prices are f.o.b. warehouse or US shipping point, duty paid. Hoechst attributes the price increase to increased costs for imported material caused by the weaker dollar.

MDI — Producers say it appears likely that half of the half of the 8c-per-pound industry-wide price increase will be achieved. Though they say that demand is good and the market is tight, they acknowledge that competitive pressures have been strong.

"Essentially, there was some activity going on below (the level to which the price had been increased), and we chose not to have our customers penalized," one producer says.

One producer says he is hopeful that the shifting exchange rate will enable the full 8c. to go through by year's end. It is observed that imports accounted for approximately 20 percent of the US market last year.

PHENOL — Dow Chemical USA says it is increasing its phenol price by 3c. per pound, effective July 1. All other terms and conditions remain the same.

STYRENE — Amoco Chemicals says it is initiating a 1c. per pound temporary voluntary allowance (TVA) on styrene monomer. The price change, effective June 1, brings Amoco's effective price to 20c. per pound.

According to a company spokesman, the move reflects competitive market conditions. It is noted that the TVA can be removed upon seven days' notice, and it is expected that the price "will probably go as benzene goes."

Celanese Debt Upgraded

Standard & Poor's Corporation has raised Celanese Corporation's senior debt to A-1 from BBB-plus and its subordinated convertible debentures and preferred stock to BBB-plus from BBB. About \$350 million of debt is affected.

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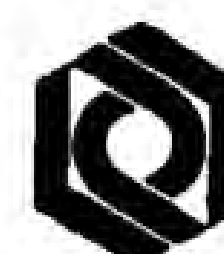
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CHEMICAL PROFILE

Continued from Page 50

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STRENGTH

After a slow start, the pipe market, spurred on by a strong housing market, is consuming large quantities of resin. Vinyl siding is performing very well in the home rehabilitation market. Demand in this market was up 27 percent in the first quarter. A tight vinyl chloride monomer market has pinched PVC availability, prompting producers to launch a 2c. price increase in June.

WEAKNESS

Imports of PVC resin last year (400-million pounds) and finished goods (over 1-billion pounds) have cut deeply into domestic producers' markets, especially fabricated goods like footwear, luggage, and handbags. Despite the June price increase, sharp overcapacity depresses pricing and cuts deeply into industry profitability.

OUTLOOK

PVC is beginning to make important inroads into the large diameter pipe market (municipal water and sewer pipe). Vinyl siding is also expected to gain more acceptance in the new housing market, as are vinyl window frames. Fabricated imports will continue to take a bite out of many other vinyl applications. Total growth for the market is pegged at 3 percent a year.

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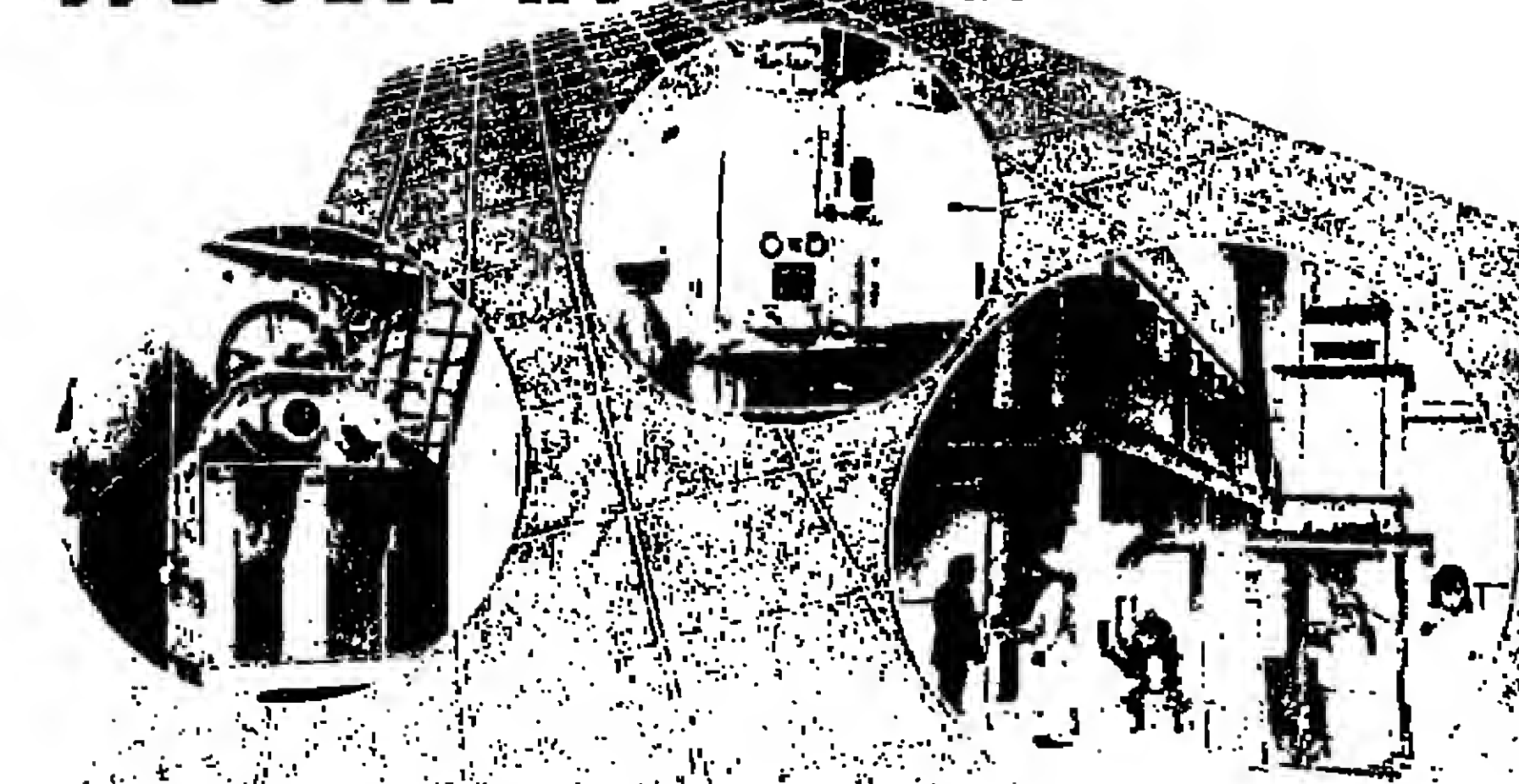
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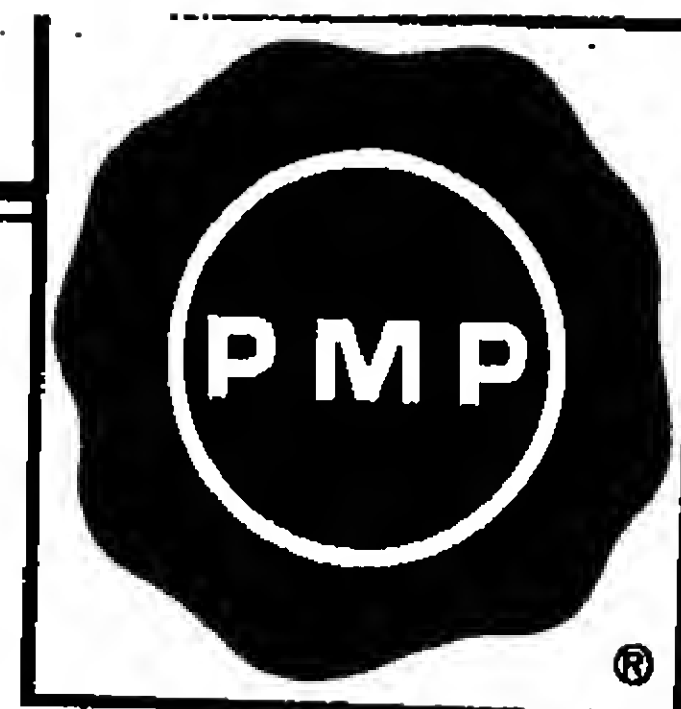
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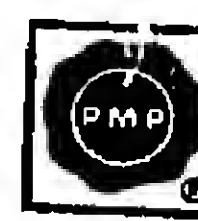
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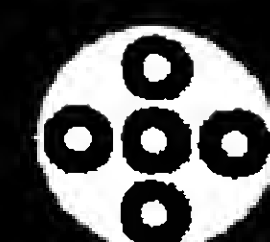
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ALIPHATIC ORGANICS

Ethylene Producers Seeking Higher Prices for June, July

Ethylene producers hope to end a five-month period of price erosion with announcements for higher tabs this month and further increases in July. Sellers are asking 15 to 16 cents per pound for June and will attempt to add at least a penny to that for third quarter deliveries. Prices during May averaged 14 1/4 cents per pound, a 3 1/4 cent per pound slide from early January transactions. While suppliers enjoyed a period of profitability early in the year, they see little or no money being made right now as prices have dropped and feed costs have made a moderate comeback since April. While ethylene suppliers admit that they are covering cash costs, they assert that, overall, the product is losing money.

"Producers are looking at the full cost of production," says one supplier who adds "a few folks who are cracking ethane are making about 1/2 cent per pound, but everyone else has been losing money in the second quarter."

Notwithstanding the general improvement in the ethylene business since last year, producers see themselves slipping back into the red. "We were losing a lot more money last year but ethylene is still not making a profit," according to the producer who points out, "the question is whether producers have lost enough to make an attempt to improve margins."

Jack Doerr, of IPC Consultants, the Houston-based market research firm, has tracked the decline in profitability since the beginning of the year. "First quarter profits were 6.8 cents per pound on a cash cost basis for the industry as a whole. Prices have drifted down and feed costs have moved up since the first of April and profits are now about 1 cent per pound," says Mr. Doerr.

COSTS NOT BEING COVERED

He cautions however that cash costs do not include financial costs, distribution costs and general corporate overhead. With these costs included Mr. Doerr figures "(ethylene producers) are not covering offsite overhead and the full cost of ethylene production," at May price levels.

Another analyst doesn't see such a lean picture and puts May profitability, on a cash cost basis, at about 2 cents to 3 cents per pound. He adds however, that ethane, the primary olefin feed, should see stronger pricing in the third quarter and warrant a "pass-a-long" for ethylene. The analyst predicts that ethane contracts should gain about 3 to 4 cents from their current level of 15 cents per gallon. He says, however, that feeds will remain volatile since it is uncertain what the price of crude oil will do. "I wouldn't be surprised," notes the consultant, "if we saw a 4 dollar per barrel increase in the price of crude oil during the (third) quarter."

Spot prices quoted last week on the Gulf Coast, for the various ethylene feeds, along with their change since late March are as follows: 17 1/4 cents per gallon for ethane; up 1 1/4 cents, 26 cents per gallon for propane; up 1 cent, 30 cents per gallon for butane; unchanged, 38 1/2 cents per gallon for naphtha; up 5 1/2 cents and 38 1/4 cents per gallon for gas oil, down 5 1/2 cents.

Prices for these feeds have been volatile since the start of the second quarter as the crude oil market is fraught with uncertainty. In May spot ethane had been as high as 20 cents per gallon while propane reached 28 cents per gallon.

One major buyer, who is skeptical of ethylene producers' difficulties, concedes that feed prices have been unstable but doesn't expect a reversal in the latest downturn in natural gas liquid pricing. "Feed prices should stay down and we don't expect NGL's to increase ethylene costs," says the buyer.

While ethylene is not the money loser it was last year, the outlook has changed, especially for chemical producers integrated

back to oil. Managers searching for ways to survive drastically reduced oil income are less tolerant of marginal operations. Says one analyst, "there will be a lot more pressure on marketers to increase cash flow and improve margins. Poor returns on ethylene especially during a period of strong demand will not be sufficient."

Ironically, while observers cite poor to nonexistent profits for ethylene suppliers, they also point out that supply demand conditions are healthy. Operating rates, according to one analyst "are in the mid-90 percent range," and producers agree that down

PRICES TRENDLINES

WEEK ENDING JUNE 6, 1986

CHANGES/UP

None

CHANGES/DOWN

None

ALIPHATICS INDEX

The Aliphatic Organics index reflects the prices of 20 representative materials in this sector and the quantity of each produced in 1985.

June 6, 1986	222.80
May 30, 1986	222.80
May 9, 1986	222.80
June 7, 1985	203.80

Chemical Prices Start on Page 32.

stream markets, in particular polyethylenes are vigorous. "We expect polyethylene demand to gain by 5 percent in the second half of this year," claims one ethylene supplier. According to International Trade Commission figures, released last week, first quarter output of low density polyethylene was 8.12 billion pounds, a 3.8 percent increase over the first quarter of 1985. High density polyethylene production totalled 1.789 billion pounds, a 6.3 percent increase over first quarter 1985 figures. Polyethylene accounts for about 50 percent of ethylene's end uses.

Some producers with large internal needs for downstream production may find it easier to reduce sales if price increases are not gained. Says one of the consumer/supplier, "we are consuming a lot of product at an increased rate...we would back away from the market if prices don't increase."

A number of observers see the June price initiative as a "trial balloon" for further firming in the third quarter. Says one analyst, "the success of the third quarter increase will depend on the effectiveness of the June move...whatever gain (producers) get, June will support a hike in July." Some producers may be hedging their bets however, in case the June initiative fizzles. "It is difficult to raise prices in the middle of the quarter and even harder to do so at the end," says one producer. He says the success of a June price hike would be "unusual" but expects it to at least dry up softer-priced spot markets and provide a firm basis for the July move.

On the supply side, the startup of Occidental Chemical's 500-million-pound-per-year unit in Lake Charles, La., originally scheduled for early 1986, has been postponed "sometime in mid-June" due to a series of "minor mechanical problems."

Phillips Chemical Co. has successfully added 12 million pounds per year of capacity at its Sweeny, Tex., 2.14-billion-pound-per-year plant as of mid-May.

Corpus Christi Petrochemical Co. plans to take an extended turn around at its 1.3-billion-pound-per-year unit early next year. Mobil has successfully restarted its 1.05-billion-pound-per-year Beaumont, Tex., unit on May 25 after a two-week turnaround. Exxon is taking a one-month turn around at its

ALIPHATICS

billion pound per year Baton Rouge, La., facility starting in mid-September.

BUTADIENE — Shell Chemical Company, according to a number of producers, has announced that it will be charging 14c. per pound for butadiene sold after June 2. This effectively lowers the price, by 2c. per pound, from its average selling price in May of 16c. per pound. A Shell spokesman, however, said his company would "decline to confirm or deny" the reported price move.

One producer, commenting on Shell's reported move says "it will be difficult for the rest of the industry to maintain prices (at May levels)." He notes that major butadiene consumers, such as styrene butadiene rubber makers "are not healthy" and will be looking for all the relief they can get.

Sources say that 14c. per pound may be close to the bottom for butadiene prices. Values for imported crude and finished streams are seen by domestic producers as the floor for butadiene values in the U.S. Recently, material has been moving through Rotterdam at 10 cents per pound according to one source. With a shipping charge of about 3 1/2 c. per pound to the U.S., one domestic producer says "we've got to be close to the bottom now."

PROPIONATES — Niacet Corporation has revised its price schedules on calcium and sodium propionates, in order to be "fully competitive with regional marketing conditions," according to a company spokesman.

Chicago, Ill. has been added to the list of freight equalization points, effective immediately. Other equalization points are Dallas, Tex., Verona Mo., and Linden, N.J.

The company is also offering a 9c. per pound "competitive allowance" on shipments to the West Coast. "The West coast allowance reacts aggressively to pricing offered by Taiwanese imports," according to a Niacet spokesman.

Niacet's list price, for truckload bagged quantities, for both calcium and sodium propionate, is 49c. per pound, f.o.b. Niagara Falls, N.Y.

OXO-ALCOHOLS — Shell Chemical Com-

pany says that its Deer Park alcohol units are running normally after a two week maintenance period ended in late May. The company has had production difficulties at the site since last Fall and was forced to put customers on 50 percent allocation since February. Shell would not comment on the present status of its allocation program but one industry source says that the company moved up from 50 percent to 75 percent allocations in June. He expects Shell to return to normal deliveries by July.

Until that time, bargeload shipments of alcohols such as n-butanol will be difficult to get. Some customers have had to settle for tank car shipments only during the reduced allocation period.

Alcohols affected by operating problems at the Deer Park site have been: n-butanol, iso-butanol and 2-ethyl hexanol.

Biotechnology Company

Continued from Page 5

and undesirable fatty acids and has no "fishy" odor. Large-scale culture ponds and processing facilities operated in Kona, Hawaii, allow the company to mass produce microalgae so that any desired quantity of EPA can be produced, Cyanotech says.

The company has been producing EPA in pilot facilities at Woodinville, but now wants to mount a commercial-scale operation at the Hawaiian site and is looking for a corporate partner to complete product development and assume responsibility for distribution. The company is talking with four unnamed major pharmaceutical firms about an EPA project, a spokesman says.

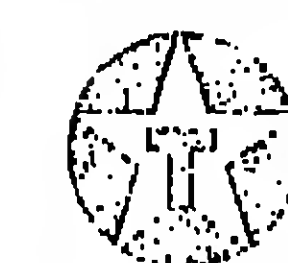
Cyanotech plans to produce algal EPA in two forms; first as a dried algal powder containing approximately 10 percent EPA for over-the-counter sale as a health food, and second, as a purified oil containing at least 75 to 80 percent EPA.

Procedures for production of the dried 10 percent powder are "pretty well set," the spokesman says, adding that a commercial product could be available by the first quarter of 1987. The company is working on refining its extraction and purification procedures for the purified product, he says.

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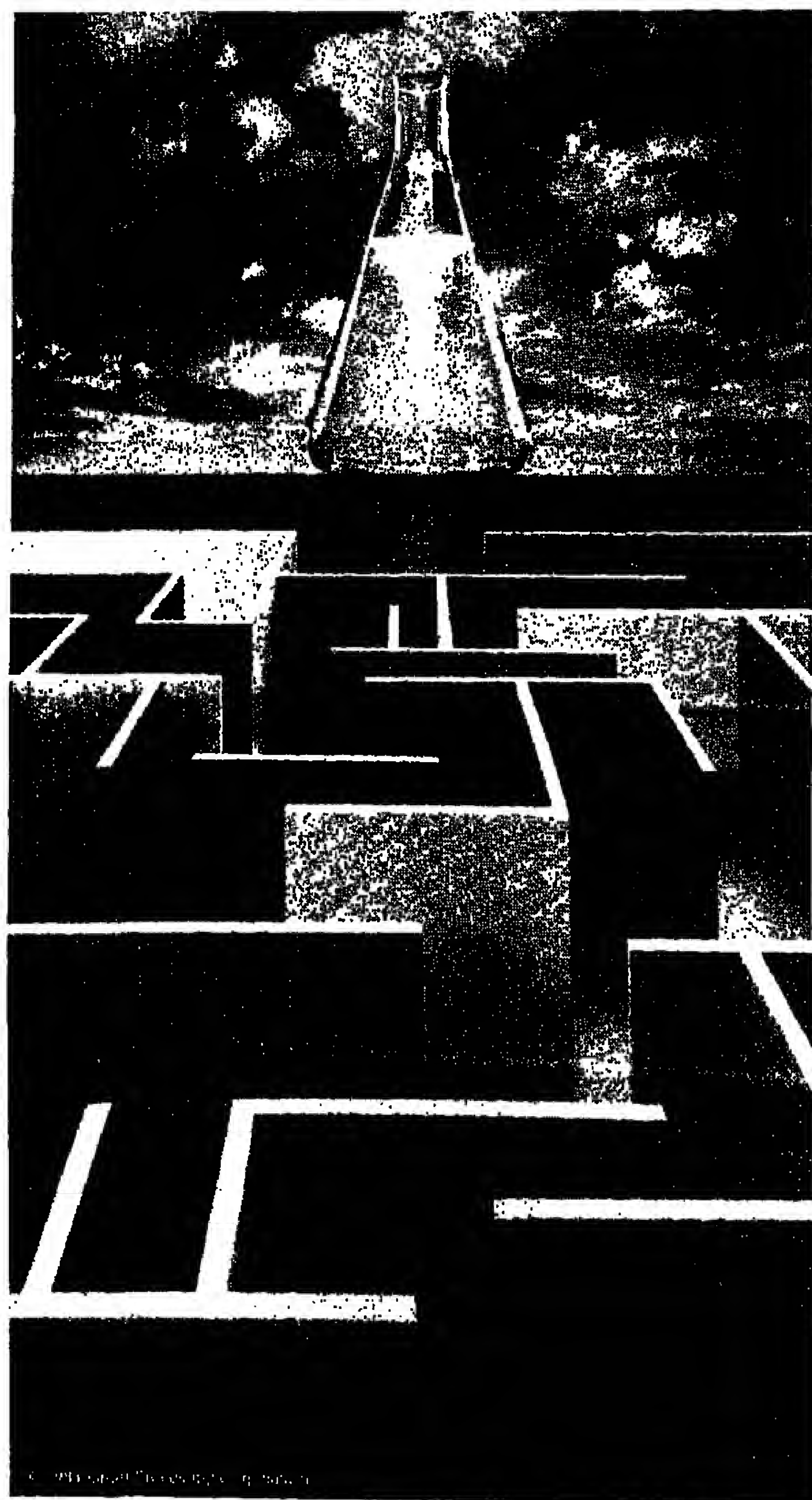
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Sulfur Lease Proposed By Interior Department

Interior Department's Minerals Management Service (MMS) is requesting preliminary expressions of industry interest in a proposed sulfur lease sale in the Central and Western regions of the Gulf of Mexico's Outer Continental Shelf. Comments are also sought on a preliminary proposal for salt leasing in connection with the extraction of sulfur.

MMS director William D. Bettenberg noted that there are currently four active sulfur leases in the Gulf, off the Louisiana coast but that no sulfur lease sale has been held since 1969.

"A new lease sale is being considered now because sulfur use has outpaced production in recent years and stockpiles are being exhausted at a steadily increasing rate," Mr. Bettenberg said.

In citing the need to encourage new sulfur exploration, Mr. Bettenberg said, "We should act now to prevent a serious shortfall of sulfur in the near future. There is a developing market for new sulfur production and we have the sulfur resources offshore to help supply that market."

Of the three US companies that mine sulfur, Freeport, Pennzoil Sulfur and Texasgulf only Freeport is currently involved in offshore mining.

A spokesman for Freeport said the company was "Interested" in the MMS request. He said that Freeport is currently in the process of reopening one of its offshore mines.

Fluoroelastomer Plant On Stream for 3M Co.

3M Company has brought on stream what it calls the first major fluoroelastomers production facility in Europe at Antwerp, Belgium. In addition, the company signed an agreement with Hoechst AG under which Hoechst will supply certain fluoroelastomer latexes to 3M that will be further processed at Antwerp.

The new plant at Antwerp doubles 3M fluoroelastomer capacity to 4,000 tons per year. The company already operates a plant in Decatur, Ala. 3M says the supply arrangement with Hoechst will enable the company to add another 1,000 tons of capacity at Antwerp within a year.

Hoechst, is well along on its program to boost "Hostafon" fluoropolymer capacity at its Gendorf, Germany plant which are fluoroelastomer precursors. The company plans to double its polytetrafluoroethylene (PTFE) at Gendorf to 7,000 metric tons per year. At the same time, the company is expanding tetrafluoroethylene monomer capacity at Gendorf and hexafluoropropylene monomer capacity.

Obituary

Rudolf G. Sonneborn

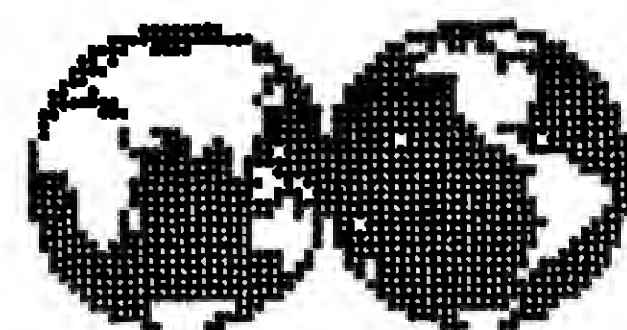
Rudolf G. Sonneborn, retired chemical and petroleum company executive, died June 1 in Danbury, Conn. He was 87 years old.

Mr. Sonneborn started his business career over sixty years ago when he joined what was then L. Sonneborn Sons, Inc., a family-owned petroleum and chemical business, after having attended Harvard University's graduate school of business administration.

Mr. Sonneborn became president of L. Sonneborn Sons in 1953. He was a founder of the Twenty-five Year Club of the Petroleum Industry and also served as president of the Oil Trades Association of New York. In 1955 Mr. Sonneborn purchased an oil company in Israel from Mobil Corporation and renamed it Sonol Israel Ltd., today one of the three leading oil companies in Israel.

In 1960, after a serious illness, Mr. Sonneborn's company was merged into Witco Chemical Corporation. He became a member of the board of directors of Witco and remained a director until his retirement in 1968.

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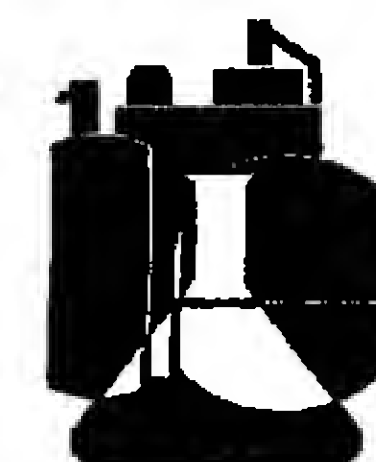
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CHEMICAL MARKETING REPORTER

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DRUGS & FINE CHEMICALS

Ephedrine Derivatives Firm As Cold Remedies See Growth

Ephedrine derivative sales have grown strongly during the last year, industry observers agree. They disagree on the outlook for future growth however.

Most industry spokesmen say that predicted growth of about 10 percent has materialized for the primary ephedrine derivatives: ephedrine hydrochloride, ephedrine sulfate, pseudoephedrine hydrochloride, and pseudoephedrine sulfate. In fact, one importer lays claim to a 20 percent growth.

One of the largest sources, Burroughs Wellcome, comments that growth for "Actifed" has been very good to date. In 1983, Burroughs brought its then-prescription "Actifed" to the over-the-counter market.

If growth does occur, it appears certain that it won't be spurred by the use of ephedrine derivatives as a substitute for phenylpropanolamine hydrochloride in some formulations, such as cold remedies. PPA hcl is being studied by the Food & Drug Administration regarding trace amphetamine content. A ruling was scheduled for February 15, but no decision has been made yet. Despite this, sources unanimously agree that there is no potential growth in this area.

EPHEDRINE DERIVATIVES USED

However, most of the major cold remedies use ephedrine derivatives, particularly pseudoephedrine hcl. "Nyquil" (Richardson-Vicks), "Actifed" and "Sudifed" (Burroughs Wellcome), "Drikoral" (Schering-Plough), and "Co-Tylenol" (Johnson & Johnson) all use an ephedrine derivative as an active ingredient. "Comtrex" (Bristol-Myers) uses PPA hcl, though, and a SmithKline Beckman spokeswoman says " Contac" will use PPA hcl when it returns to the shelves.

"Nyquil" has the highest market share (12 percent), while Burroughs' "Actifed" and "Sudifed" are second and third, respectively, combining for a 19-percent market share. These figures are reported by Charles H. Kline & Co. Kline pegs sales growth for cold remedies at about seven percent.

Price increases could come because of increased costs in labor, materials and transportation, say sources. One spokesman says a price increase has been "talked about for quite a while," but that it always comes down to "who is willing to take a chance." Another spokesman thinks Knoll AG's capacity expansion will affect market conditions. By 1987, Knoll, part of the BASF group, will reportedly have a capacity of 700 metric tons, making it by far the largest source of ephedrine derivatives.

Knoll lists the following prices: \$40.25 per kilogram for ephedrine hcl, \$45.25 for

ephedrine sulfate, and \$55.50 per kilogram for pseudoephedrine sulfate. An importer of Chinese material lists prices of \$43 per kilogram for ephedrine hcl, and \$62 per kilogram for pseudoephedrine hcl. West Germany, the US and China are the main sources of ephedrine derivatives.

ASPIRIN — Dow Chemical U.S.A., Midland, Mich., is raising its aspirin prices, effective July 1. List prices of the following products are being raised 10c. per pound: Aspirin granules, 10 percent starch, \$2.07 per pound

PRICES TRENDLINES

WEEK ENDING JUNE 6, 1986

CHANGES/UP

Calcium Pantothenate, \$1 per kilo
Iodoform, \$1 per lb.
Potassium iodide, 80 par lb.
Purified Iodines, \$1 per lb.
Sodium iodide, 85 par lb.
Thymol iodide, 50 par lb.

CHANGES/DOWN

None

DRUGS INDEX

The Drugs & Fine Chemicals index reflects the prices of 10 representative materials in this sector and the quantity of each produced in 1985.

June 6, 1986	211.16
May 30, 1986	211.16
May 9, 1986	211.16
June 7, 1985	211.16

Chemical Prices Start on Page 32.

aspirin crystals, \$2.05 per pound; and 10 percent aspirin granulation, \$2.15 per pound. All terms and conditions will remain the same. A spokesman says the increase represents strengthening global demand.

CALCIUM PANTOTHENATE — Hoffmann-La Roche, Nutley, N.J., reports the latest in a series of industry-wide B-vitamin price increases. Effective immediately, the company's d-cal-pan price will be \$11.50 per kilogram, up from \$10.50 per kilogram. BASF Corporation raised its price May 8 (CMR, 5/26/86, pg. 18).

A Hoffmann-La Roche spokesman says the increase is because of depressed prices during the last two and three years. Prices for other B-vitamins, such as pyridoxine hydrochloride, thiamine hydrochloride and thiamine mononitrate, have also been increasing recently. All of these products are sold to

DRUG & FINE CHEMICAL EXPORTS: MARCH

BUREAU OF CENSUS FIGURES ON THE KEY DRUGS.

	MARCH		FEBRUARY	
	QUANTITY	\$ VALUE	QUANTITY	\$ VALUE
Antibiotics:				
Ampicillin and salts, bulk	476,415	836,036	17,074	637,099
Erythromycin	77,608	7,483,685	69,398	9,036,093
Penicillin G salts, bulk	3,432,087	281,970	885,408	276,619
Penicillin, naph	168,169	7,041,647	141,884	4,185,401
Tetracycline	3,083	1,607,294	1,561	2,022,740
Aspirin	468,106	660,227	296,400	403,861
Caffeine and deriv.	109,264	177,514	19,127	50,162
Opium alkaloids and deriv.	366,326	463,534	1,136,761	775,330
Hormones:	835	130,800	2,400	291,939
Corticosteroids, naph	3,205	5,480,722	6,691	11,022,682
Nonsteroid hormones	1,836	1,307,976	2,740	1,072,270
Prodrugs and esters salts	5,179	5,528,728	4,969	7,991,259
Steroid hormones and synthetics	188,009	5,393,395	284,247	4,283,151
Sulfonamides, bulk	56,389	869,623	122,611	1,848,691
Vitamins:				
Ascorbic Acid	122,228	583,203	80,177	328,292
Vitamin A and Pro-vitamin A, bulk	127,539	163,212	70,474	36,066
Vitamin E (thiamine)	16,430	170,084	110	2,085
Vitamin B ₁₂	35,940	735,440	104,890	1,449,571
D and D1 pantothenic acid	15,460	35,705	189	5,490
Nicotin and nicotinamide	2,205	18,710		
Vitamins, naph	54,041	131,585	40,266	104,092
	100,892	739,725	144,777	468,189

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DRUGS & FINE CHEMS

be returning to levels of the early 1980's.
IODINE PRODUCTS — Mallinckrodt, Inc., St. Louis, reports that effective June 1, it raised its prices for several iodine products, because of recent increases in crude iodine prices (CMR, 5/19/86, pg. 21).

Potassium iodide has been raised by 80c. per pound, up to \$12.05 per pound. Sodium iodide now costs \$17.19 per pound, a hike of 85c. per pound. Purified Iodines were increased by \$1 per pound, up to \$17.02 per pound. Also, two specialty Iodines were increased. Thymol iodide now costs \$57.20 per pound, an increase of 50c. per pound, and iodoform was raised by \$1 per pound, up to \$24 per pound.

All price increases apply to both list and discounted-list prices. Current customers have been given 30-days' price protection.
POTASSIUM BENZOATE — American International Chemical, Inc., Natick, Mass., is now offering potassium benzoate in flake and dense form, according to a spokeswoman for the company.

She notes that potassium benzoate is being widely used as a replacement for sodium benzoate in applications in which low sodium content is needed, such as in some food applications.

The spokeswoman stresses that AIC will still be providing sodium benzoate, and that the company is not making a complete switch to potassium benzoate. The product is kept in Totowa, N.J., Chicago, and San Francisco.

The material is priced at 91c. per pound for flake, and 87c. per pound for dense.

THIOGLYCOLIC ACID AND DERIVATIVES — The Evans Chemetics Unit of W.R. Grace & Co. reports it is raising prices for thio glycolic acid and several derivatives, effective July 1.

Thioglycolic acid, concentrated, will increase by 19c. per pound, to \$2.07 per pound. Thioglycolic acid 80 percent solution is increasing 15c. per pound to \$1.69 per pound. Also, ammonium thioglycolate will increase by 12c. per pound to \$1.36 per pound, and glycerol monothioglycolate is increasing 18c. per pound to \$2.13 per pound. A spokesman notes that there are other increases as well, but these are the major products that will be affected.

This is the first price increase in four years for these products, says the spokesman. He adds that a price increase was attempted late last year, but never materialized.

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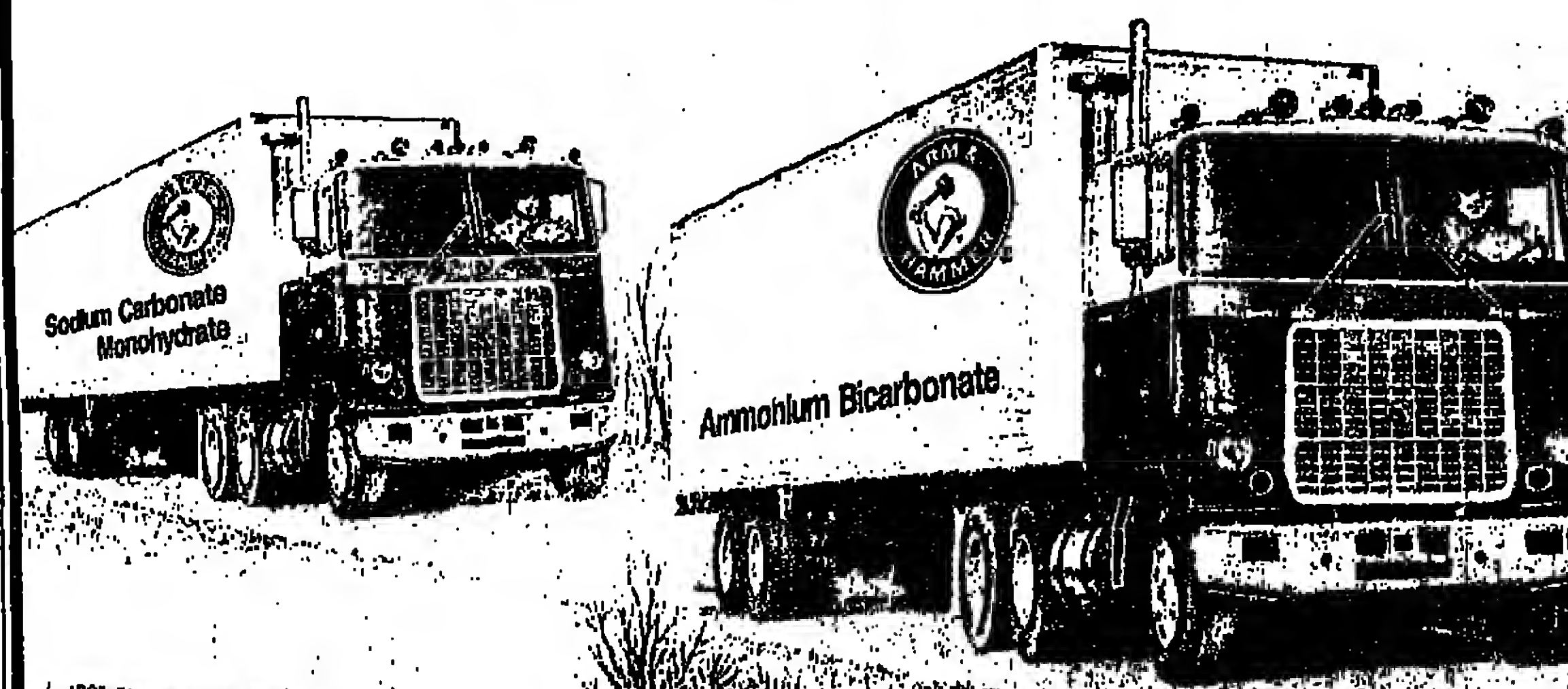
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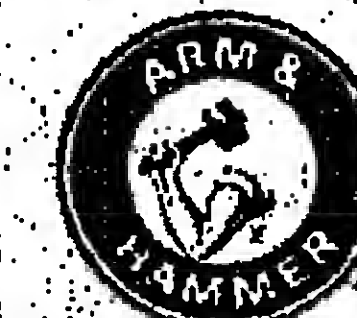


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CHEMICAL MARKETING REPORTER

June 8, 1986

Lubrizol Specialties Plant Dedicated in South America

Lubrizol Corporation, Wickliffe, Ohio, has formally dedicated a Venezuelan specialty chemicals manufacturing facility constructed in joint venture with Corporación Grupo Químico, C.A.

Operated by the newly formed joint venture firm, C.A. Lubricantes Químicos, L.Q., the facility brings to 17 the number of Lubrizol specialty chemical plants in operation.

The plant will manufacture high-technology additives for gasoline and diesel engine oils and gear oils, as well as viscosity improvers and high molecular weight dispersants to be supplied to the Venezuelan petroleum industry.

Speaking at dedication ceremonies at the site in San Diego de Valencia, West of Caracas, L.E. Coleman, Lubrizol's chairman, said the new manufacturing plant "introduces a major advance in the production and supply of specialty chemicals to the Venezuelan oil industry."

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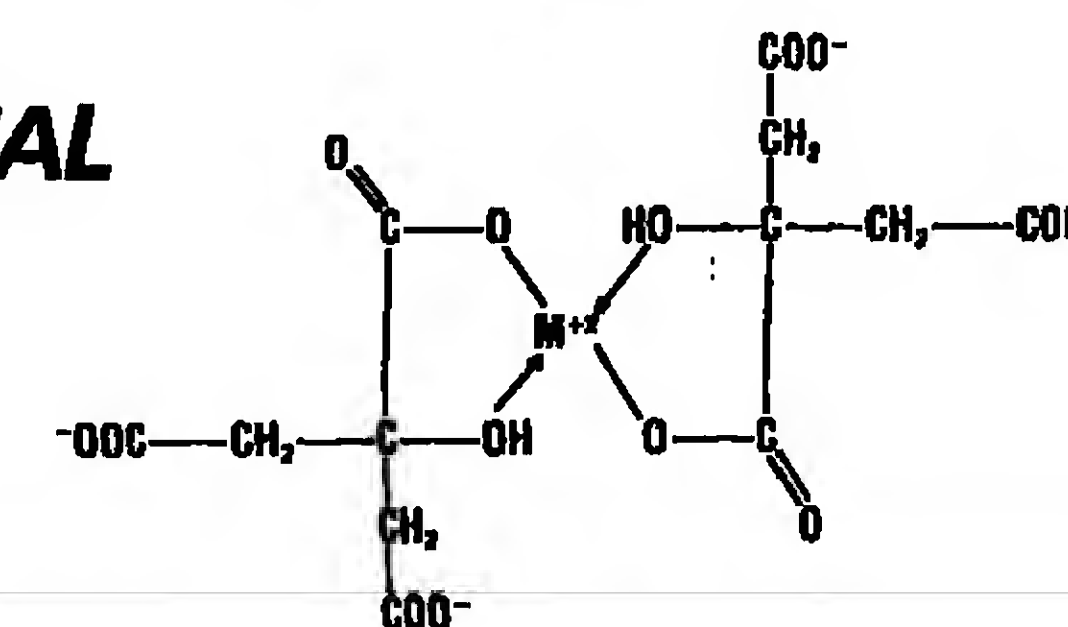
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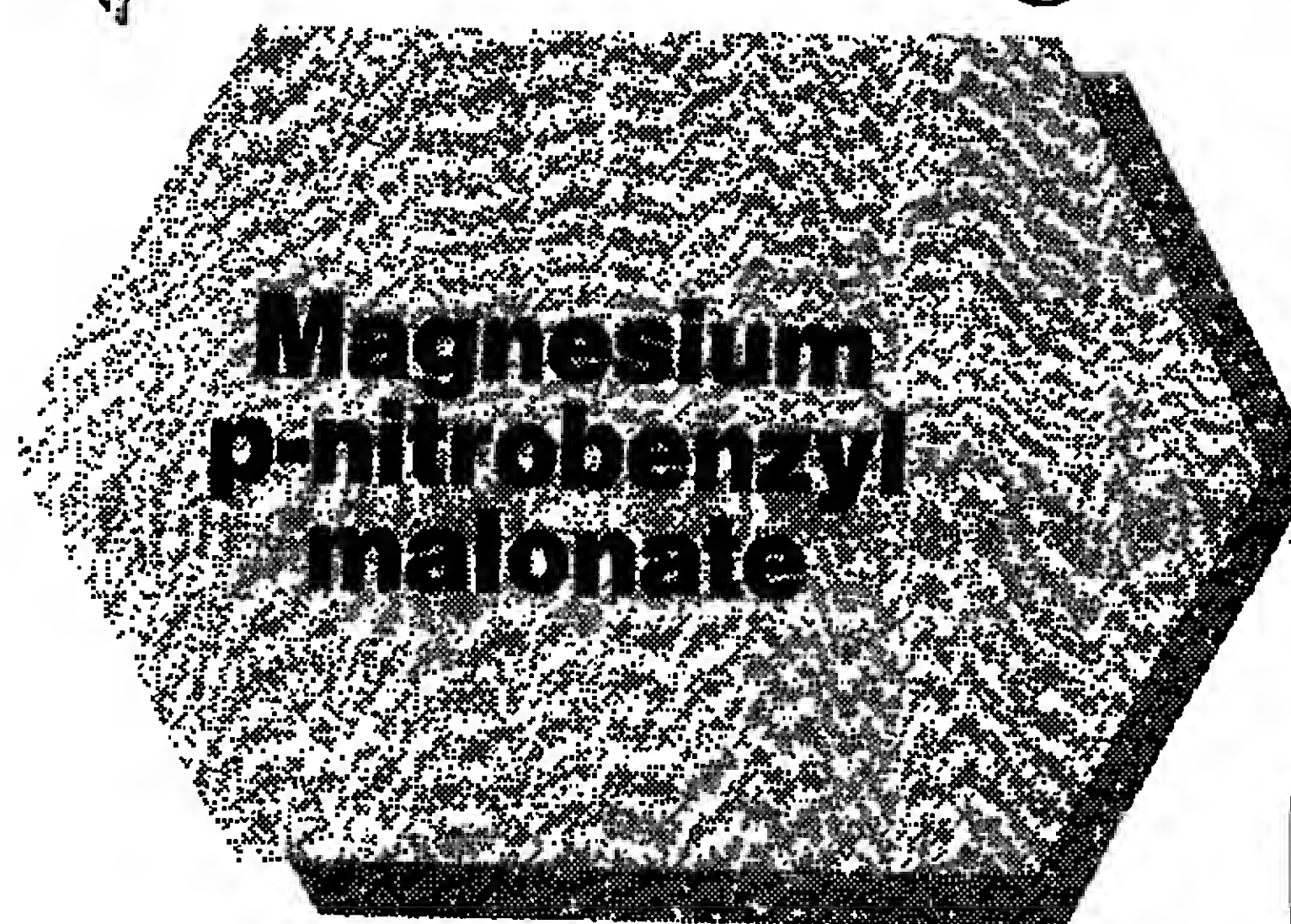


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CHEMICAL MARKETING REPORTER

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Sulfite Labeling

Continued from Page 7

some steps need to be taken to protect the sulfite-sensitive consumer.

The report said FDA's proposal to require labeling of sulfites in packaged foods that contain significant residual levels may be unreasonable since current analytical methods are inaccurate at low levels.

The researchers said the label declaration limit could be raised to 25 or 50 ppm without putting sensitive consumers at any greater risk. They concluded that banning selected uses of sulfites is not justified with the possible exception of the direct use of sulfites in restaurants where most of the severe reactions have taken place.

The search of alternatives to sulfite should be continued, Dr. Taylor told a Washington news conference.

"Given the small number of individuals identified as sulfite-sensitive and potential severity of the reactions, label declaration and restricted bans of unlabeled and poorly controlled uses of sulfites could be sufficient means to allow avoidance of potentially hazardous, sulfited foods," he said.

An overall ban of sulfites in foods "does not appear warranted," Dr. Taylor added.

Sulfites are used in many foods and beverages, IFT points out, with the highest total levels occurring in dried fruit (excluding dark raisins and prunes), non-frozen lemon and lime juice, wine, molasses and sauerkraut juice. Dried potatoes, grape juices, wine vinegar, gravies, sauces, fruit toppings and maraschino cherries are also modest sources.

Pectin, fresh shrimp, corn syrup, pickles and relishes, starch, hominy, frozen potatoes, maple syrup, jams and jellies (Imported only) and fresh mushrooms also typically contain sulfite at amounts at or above FDA's label triggering level.

Most people's body chemistry metabolizes sulfites by means of an enzyme, sulfite oxidase, and the product is excreted as harmless sulfate. This is true whether the sulfites are consumed or inhaled.

Most persons can safely consume substantial quantities of sulfites without consequences, and even some sulfite-sensitive people can ingest 100 to 200 milligrams without reaction.

"However, the more sensitive individuals (5-50 mg thresholds) can easily obtain a provoking dose of sulfite in a single meal," the IFT report says.

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Du Pont Company Exits Heat Exchanger Business

E.I. du Pont de Nemours & Co. has sold its "Teflon" heat exchanger business to Ametek Inc. Du Pont did not disclose terms of the sale, which includes product and manufacturing technology and dedicated equipment, but said it will not materially affect its earnings.

"Teflon" heat exchangers were developed for heat transfer in corrosive operations. Primary markets for the heat exchangers include pickling operations in the metals and steel industry, metal plating in widely diverse industries, and corrosive operations in the chemical industry.

Dow Sells Millipore Stake

Dow Chemical Company has sold its total holdings in Millipore Corporation through Smith Barney Harris Upham & Co. and Alexander Brown & Sons, Inc. Dow reported in 1984 that it had purchased approximately 9.3 percent of the outstanding shares of Millipore.

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DuPont Sets

Continued from Page 3

"Hytrex" polyester elastomers from Du Pont-Toray, a joint venture.

"It is a primary goal of ours to market our technology and expertise internationally," Mr. McAndrews says "and we believe our new organization will greatly facilitate our doing so."

The new department will initially be comprised of segments from existing Du Pont departments including polymer products and finishes and fabricated products.

Mr. McAndrews says the new department is a major step in a series of recent actions to strengthen the firm's commitment to the automotive industry.

Earlier this year, Du Pont signed an agreement to purchase the Ford Motor Company's North American automotive paint operations, and opened a multi-million-dollar technical service laboratory in Troy for the development of thermoplastic autobody parts. Later in 1986, the company will open a full-

scale state-of-the-art coatings applications laboratory in Troy.

Chemical companies have continued to enlarge their technical service and development facilities in the Detroit area in an effort to forge closer links with their customers.

Within the last month, for example, Ciba-Geigy Corporation opened a \$3.5 million marketing, development and technical service center in Madison Heights, Mich., and Mobay Chemical Company dedicated an expansion of its automotive headquarters offices in Troy, Mich.

BASF Inmont will complete a \$15 million robotized auto paint applications laboratory at Southfield, Mich. at the end of this month for start-up in the third quarter which will duplicate the workings of an auto plant and handle full-sized car and truck bodies.

In April, the company introduced a new line of water-borne base coatings which, with solvent-borne clear coats, will be the automotive coatings of the future, BASF Inmont says.

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HEAVY & AG CHEMICALS

American Chrome and Diamond Raise Chrome Chemical Prices

US producers of sodium bichromate and chromic acid are raising prices this month, and indications are that the increases will hold. Working in their favor are a plant shutdown by one overseas producer, the decreased value of the US dollar, and generally depressed price levels.

American Chrome & Chemicals and Diamond Shamrock have hiked chromic acid five cents per pound and sodium bichromate three cents per pound. Chromic acid moves to a list level of \$1.08 per pound while bichromate will remain at 57 cents per pound for crystals, 52 cents per pound for solution, the increase being for off-list prices.

American Chrome's increase was effective June 1 (CMR, 5/12/86, pg. 26) while Diamond Shamrock's was effective May 19 for spot customers and June 18 or as terms permit to contract customers.

Pre-hike selling prices for large buyers of both items, however, are reported to be much lower: in the 35- to 40-cent-per-pound range for crystalline sodium bichromate and from 85 to 90 cents per pound for chromic acid.

Understandably, US producers and importers alike feel the increase is much needed. Observers say that US producers have kept their prices very depressed for the last several years to discourage import competition, which was almost non-existent five years ago.

Nevertheless, imported material seems to be here to stay, despite the depressed pricing. The major overseas players in the US market are Bayer AG, Kromsan of Turkey, British Chrome, Luigi Stoppani SpA of Italy and the Soviet Union. All told they account for approximately 10 percent of the US chrome chemical demand.

ITALIAN FACILITY SHUT

Sources say that price increases in Europe as well as changes in the value of the dollar with respect to European currencies have put upward price pressure on overseas material. This phenomenon does not effect USSR and Rumanian product, however.

Bureau of Census figures show that through March bichromate and chromate imports from USSR are about one-half million pounds, almost twice year-earlier level, despite claims by others in the industry that the material is of inferior quality.

To justify the price hike, producers and importers alike point to the shut-down, earlier this year, of Stoppani because of pollution problems. Sources say Stoppani had been on and off since January and is now down totally.

Bureau of Census figures imply that the effect of the shutdown has been mostly on chromic acid. Italian imports through March are under 400,000 pound, less than half the corresponding figure for 1985. Imports of sodium chromate and bichromate, however, have increased from about one-half million pounds to over two million pounds for the corresponding through-March periods.

According to a source at White Cross Laboratories Inc., the exclusive distributor for Stoppani in the US, Stoppani says that it has inventories of bichromate crystal to last over a year, so that these supplies should not pose a problem.

Bichromate solution, says White Cross, is well stocked in the US, although shipments from Italy are not expected until the end of the year. Chromic acid is not well stocked here or in Italy but shipment is expected to restart by the middle or end of the Summer.

The Stoppani shutdown has provided at least a temporary new market for US material. Through March almost one million pounds of chromic acid, one-quarter of all acid exports, have been shipped to Italy from Diamond Shamrock's plant. No exports to Italy occurred in 1985 until December.

In general, chromic acid demand is said to be stronger than bichromate demand. Wood treatment continues to grow, producers say,

especially as the high demand Summer approaches. Opinions about metal treatment vary, with one producer claiming that Detroit's recent upswing in auto production has helped and the other saying it hasn't.

Sodium chromate demand is still in the doldrums, according to sources. In addition to long standing poor sales to the leather tanning, pigments and water treatment businesses, use in oil drilling muds has of late dropped considerably, as the number of US oil rigs is at a long-time low.

One change that is sure to affect the domestic business is the impending sale of Dia-

PRICES TRENDLINES

WEEK ENDING JUNE 6, 1986

CHANGES/UP

None

CHANGES/DOWN

None

HEAVY & AG INDEX

The Heavy & Ag Chemicals index reflects the prices of 18 representative materials in this sector and the quantity of each produced in 1985.

June 6, 1986	113.69
May 30, 1986	113.69
May 9, 1986	113.69
June 7, 1985	113.69

Chemical Prices Start on Page 32.

mond Shamrock's chemicals business to Occidental Petroleum.

While Oxy's plans for the chrome line are not clear, one observer points out that, in the meantime, Diamond is likely to act for the short-term only.

In fact, most observers feel Occidental has little use for the business and will probably try to resell it.

One source cites a rumor that Bayer, the world's largest producer of chrome chemicals, has placed a bid with Occidental for the business.

BASES & SALTS

CHLORALKALI — Following Dow Chemicals' lead (CMR, 6/2/86, pg. 26), several chloralkali producers have announced price increases. For chlorine, LCP Chemicals & Plastics has gone up \$25 per ton, Occidental Chemicals has gone up \$15 per ton and Vulcan has gone up \$10 per ton. In addition, all three producers have increased caustic soda prices \$10 per ton for all grades.

For all, prices are effective immediately on spot purchases and as terms allow for contract business. Prices are freight equalized with recognized competitive producing points.

Also, producers say that upon reauthorization of superfund, the tax will be added as a separate line item to each invoice.

Producers cite high operating rates and strong demand, especially in the North, as justification for the hike. According to the Chlorine Institute, April effective operating rates were 89.4 percent, the highest level in over two years.

Chlorine price initiatives in January and April have been for the most part successful, particularly the latter one.

According to one source, selling prices in the Gulf to the VCM market have increased from the low \$120's in January to up to \$145 per ton in May.

METALS & MINERALS

ZINC — Falconbridge Ltd. announced last week that, effective immediately, for sales outside North America, the base selling prices for "Kidd Creek" brand zinc metal has been increased to \$800 per metric ton from \$760 per metric ton.

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COATINGS & PLASTICS

PVC Producers Continued from Page 4

fill orders domestically, commit their surplus to the export market up to two months in advance.

VCM exports climbed over 377 million pounds in the first quarter this year, which is equivalent to 1.5 billion pounds annually. Last year, US exports just exceeded 1 billion pounds. Observers say plant turnarounds in Taiwan and Korea has caused this sharp rise in overseas orders.

These two developments, sources say, deprived PVC makers from being able to turn out as much resin as they would like, which has led to tighter PVC supplies at a period of high demand, hence the push for higher prices.

Even with a successful June increase though, PVC prices would only return to April levels. According to one source, resin prices slipped last month, because PVC pipe makers, the largest resin consumers, resisted buying resin at 30 cents per pound, mainly because pipe prices were weak and business was sluggish.

An industry observer recounts that pipe inventories soared early in the year when pipe makers bought large quantities of resin prior to a PVC price increase, and demand for PVC pipe got off to a slow start. Society of Plastics Institute figures show that pipe and tubing consumption of PVC resin in the first quarter sagged 8 percent below 1985 levels. In this weak market, a source says, pipe makers were able to push resin prices down.

SOARING PIPE DEMAND

At present though, the shoe is on the other foot. The construction market is booming throughout the country, PVC pipe demand is soaring, pipe and resin inventories are falling, and pipe makers are buying large quantities of resin. The 2 cent June increase stands a good chance of holding, an industry observer says, if the pipe market continues to run strong through its traditional Summer "plant holiday" period. If demand prompts pipe makers to run through July and August, the observer says at least part of the resin increase should stick.

Another factor pressuring PVC prices, producers say, are rising prices for feedstocks ethylene and chlorine. Ethylene producers are seeking 1 to 2 cent per pound price increase for June and a similar increase for July. At the same time, chlorine makers are pushing price increases of \$15 to \$25 per ton for July, which follows a generally successful increase posted in April. Chlorine prices have already climbed from \$120 to \$145 per ton on the Gulf Coast this year.

VCM prices, meanwhile, remain at 15 to 16 cents per pound for the time being. However, if the PVC increase sticks, one VCM producer says he'll try to push through the April 1 VCM 2 cent per pound price hike which was largely unsuccessful.

PLASTIC MATERIALS

POLYSTYRENE — Several more firms have joined a move to raise polystyrene resin prices. Reacting to increases in styrene monomer prices, Huntsman Chemical Company, Dow Chemical Company and Monsanto Company earlier announced price increases for crystal and impact grades, effective July 1 (CMR 6/2/86, pg. 30). Dow raised prices 3c. per pound, and Huntsman and Monsanto raised prices 2c. per pound.

In a related move, Dow also announced a 4c. per pound increase for "Styron" ignition

resistant polystyrene precolored black grades, and 3c. per pound for natural grades, effective also on July 1.

The Cosden Division of the Fina Oil & Chemical Company has joined the initiative with a 3c. increase in selling prices for all grades of polystyrene resins, effective July 1. Polysar Inc. has announced a similar increase. Chevron Chemical Company and Mobil have raised prices also.

A spokesman for a polystyrene producer asserts that margins for the resin have been under pressure due to rising feedstock costs over the past few months. He concedes that

PRICES TRENDLINES

WEEK ENDING JUNE 6, 1986

CHANGES/UP

None

CHANGES/DOWN

None

COATINGS INDEX

The Coatings & Plastics Index reflects the prices of 13 representative materials in this sector and the quantity of each produced in 1985.

June 6, 1986	306.4
May 30, 1986	306.4
May 9, 1986	306.4
June 7, 1985	308.4

Chemical Prices Start on Page 32.

feedstock costs had declined in January, but points out that resin prices eroded then also.

While costs "are always a factor in making a decision," according to a spokesman for another supplier, the current supply and demand situation also plays a role. He reveals that the industry is currently running very close to capacity. "We are sold out and have been for a while," says still another spokesman. He says that his company is tight on both impact and crystal grades, and adds that "nearly everyone else is too."

He continues that demand prospects for this Summer look bright. His customers report strong business and may alter their typical Summer production schedules, which would include shutdowns for vacation in July. The resin supplier says that some converters are running hard in June in order to build inventory to see them through July shutdowns, while other resin users intend to shut down for a shorter than usual period.

ZINC OXIDE — Pacific Smelting Company has raised its list prices by 4c., effective June 2. The move, which raises the list price for activation grades to 49c. and the list price for French process grades to 50 1/2c. per pound, brings the company's list prices into line with those of most other major zinc oxide producers.

A company spokesman attributes the increases to firming zinc metal prices as well as to general strength of the oxide market. He relates that zinc metal firmed twice in May, and increased in price by a total of 5c. per pound in that month.

The base value of raw material for oxide is tied to the metal market, the spokesman says. He notes that the current metal situation "is tightening up the whole picture."

Several other producers said last week that they had made no announcements of increased list prices, and noted that the Pacific Smelting move brings the company up to levels already posted by other producers.

One competitor notes, however, that there has been a strengthening in the marketplace. He says demand is strong currently, and the Summer months won't produce much of a lull. Demand is up by "a couple of percent" over year-to-date figures from last year, he estimates, and he speculates that the full year could see similar growth compared to 1985.

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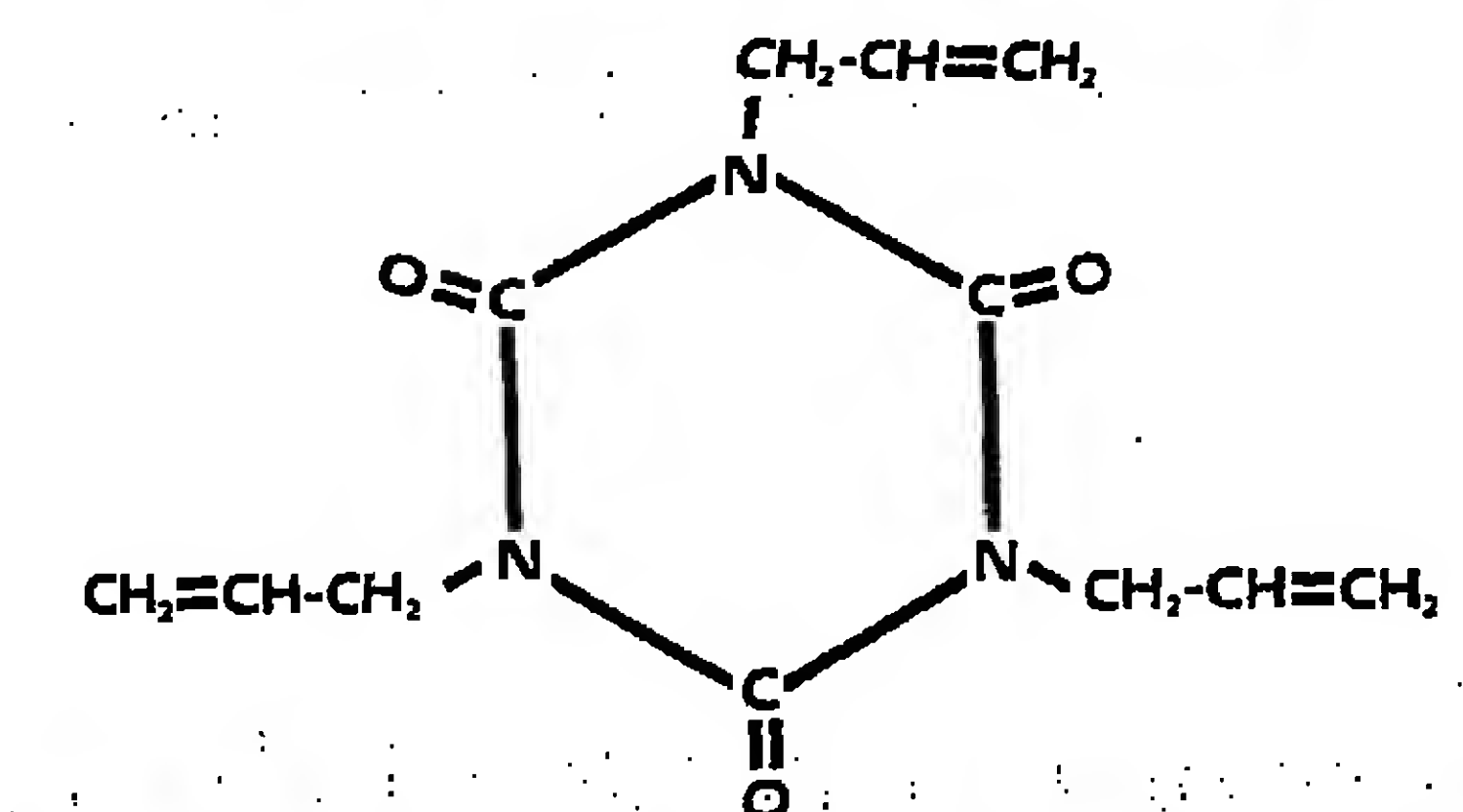
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PERFUMES & FLAVORINGS

Peppermint Oil Inventories Down; Midwestern New Crop Acreage Up

New crop acreage figures for 1986 mint oils indicate some growth in anticipated Midwestern peppermint oil production while some carryover inventories from last year are down substantially from the previous year, particularly in Willamette and Midwestern grades.

Some traders worry concern over very dry weather in the Far West which will affect farms dependent on reservoirs for irrigation. However, caution is still prevalent, and predicting any market changes because of this development is considered premature. "It's kind of early to draw rash conclusions," says a Far Western oils source. The dry weather would exert the greatest effect on Yakima grade peppermint and Far West Scotch and native spearmint oils.

Midwestern peppermint growers reportedly experienced a relatively mild setback earlier this year due to "some dryness and wind conditions" which ripped out some plantings. The market is up slightly, with some contracts being written at \$14 per pound, sources report.

CARRYOVER SUPPLIES ASSESSED
"The lack of moisture doesn't bother me," says a Midwestern oils trader, who cites experience with better oil yields after hot weather. Crop conditions are currently characterized as average, having stabilized after the early setbacks, and market movement is described as slow.

"Willamette is getting expensive, going up and up," says a New York essential oils broker. Increased preference for Willamette has been cited in the last six months, which has affected demand.

Spot and contract levels are quoted at \$11 per pound by Far Western traders; a Midwestern trader says \$12 or \$13.50 levels would be more accurate.

Carryover supplies were estimated down about 450,000 pounds this year, to about 185,000 pounds. "Not much inventory is available," says one trader, "carryover supplies were definitely dwindled into" during the interim season.

This market is characterized with some degree of inconsistency, with sources reporting increased demand but that farmers are having difficulty commanding higher prices. "We've reached a stalemate," says a Willamette Valley source. "Very few growers were willing to accept contracts at \$11, but the market is expected to remain at that level, possibly to go a bit higher," the source comments.

Crop conditions for 1986 in Willamette grade are described as average, but some growers had had to treat fields with more than usual amounts of pesticides, which will affect costs, but not supplies.

Madras grade peppermint oil is described in very short supply, and yields for 1986 are expected to be lower than last year. Another source reports few inquiries for this oil, adding that when the Madras price becomes comparable to Midwestern, which is regarded as higher quality, substitution tends to occur.

Spot and contract figures are down by

PRICE HIGHLIGHTS

PERFUMES IN MAY

PEPPERMINT	5/1/86	5/24/86
Eastern		
Oregon/Idaho	\$8-\$9.50	\$9.50-\$10.50
Madras	\$13-\$14.50	\$14-\$14.50
Midwest	\$13-\$14	\$14
Willamette	\$11-\$13.50	\$11.50
Yakima	\$9.50-\$10.00	\$9.50
SPEARMINT		
Far West, native	\$10.75-\$11.50	\$10.75-\$11.50
Midwest, native	\$12	\$12
Far West, Scotch	\$14.50-\$15.25	\$15
Midwest, Scotch	\$14.50-\$15.25	\$15

3,000 acres and carryover stocks up over 100,000 pounds, a Far Western source reports. Spot and new crop prices are quoted at \$7 per pound, with moderate movement of oil, according to one source. "Prices will remain depressed for some time," this observer concludes.

AROMA CHEMICALS

BEAVER CASTOREUM — This specialty recently experienced a \$10-per-pound price reduction, according to one aroma chemical

PRICES TRENDLINES

WEEK ENDING JUNE 6, 1986

CHANGES/UP

Caraway seed, Dutch rect., 10c. per lb. Dill seed, Indian downskored rect., 2c. per lb. Fennel seed, Egyptian, 3c. per lb. Fennel seed, Chinese light, 3c. per lb. Fennel seed, Turkish extra, 3c. per lb. Laurel leaves, Turkish semi-sol., 4c. per lb. Laurel leaves, Turkish hand-picked in cns, 10c. per lb. Nutmeg, East Indian recond. Dutch, 10c. per lb. Pepper, Munkit white, 5c. per lb. Pepper, Brazilian white, 20c. per lb.

CHANGES/DOWN

Allspice, Central American, 2c. per lb. Anise seed, Indian very limited, 10c. per lb. Cardamoms, Indian bleached, 10c. per lb. Cinnamon, H-2, 5c. per lb. Cloves, Madagascari/Brazil, 5c. per lb. Cummin seed, Turkish, 2c. per lb. Fennel seed, Indian NPS, 4c. per lb. Fennel seed, Indian NPS, 4c. per lb. Onion, chopped, 7c. per lb. Pepper, Malabar black, 1c. per lb.

PERFUMES INDEX

The Perfumes & Flavorings Index reflects the prices of 11 representative materials in this sector and the quantity of each supplied in 1985.

June 6, 1986	71.00
May 30, 1986	71.00
May 9, 1986	71.00
June 7, 1985	82.44

Chemical Prices Start on Page 32.

broker. He cites lower prices quoted at a Canadian fur auction which periodically trades heavier castoreum.

SEEDS & SPICES

NUTMEGS — After plateauing at \$2.00 per-pound levels, East Indian reconditioned Dutch grade spice leaped forward again, last week to \$2.70 per pound.

"Nutmegs flared up again this week, as all offers advanced on some good demand," comments one broker. Mace has not yet followed suit.

OREGANO — In the wake of 10c. to 10c. increases in pricing recorded two weeks ago, Mexican oregano is characterized as being in short supply until Winter, according to one spice broker.

However, "offers for new crop Turkish oregano are not yet attractive enough to revive demand from here," this broker observes.

Turkish 30 mesh oregano is quoted at 90c. per pound; Greek 30 mesh, 93c. per pound; Mexican extra fancy, 90c. per pound; Moroccan, 82c. per pound.

CASSIA — "Resellers continue to offer shipment and float parcels below replacement," says one spices source regarding the Indonesian cassia market, adding, "origin is unable to sell at its levels."

Korintji A cassia is quoted between 70c. and 92c. per pound; Korintji B, 70c. per pound. "Sales of Chinese Tungkang will also put pressure on Padang," says one source.

CHEMICAL IMPORTS

US Imports of chemicals and related materials are reported in this section by CPI material. Listings include consignee where possible, container, net weight, name of vessel (in parentheses), port of origin and date of shipment's arrival in New York or the Port of Newark.

US chemical imports/exports are tabulated monthly in the market reports.

A-B

A. L. ZINC BACITRACIN A L Laboratories 800 bgs (41,039 lbs) (Kazmierz Puskas) Bremerhaven, 5/5.
ABR RESIN Goldmark Plastic Compounds 840 bgs (48,648 lbs) (American Market) Busan, 4/29.
ACETANILIDE Layden Customs Expeditors 320 bgs (36,826 lbs) (Hoegh Carrier) Bombay, 4/18.
ACETYL PARAFINOPHENOL Rhone Poulenc 360 dms (43,204 lbs) (Atlantic Service) La Havre, 4/29.
ACID Three V Chemical 126 dms (38,889 lbs) (TFL Franklin) Bremerhaven, 5/5.
ACID TARTARIC Tartafo Chamolea 400 bgs (44,974 lbs) (Argonaut) Genoa, 5/5.
AGAR AGAR Chart 30 dms (3,838 lbs) (Japan Ambrose) Nagoya, 5/5.
ALCAPARRADO Goya Foods 2,344 cs (45,814 lbs) (Sea Land Leader) Algiers, 5/5.
Goya Foods 2,344 cs (88,436 lbs) (Argonaut) Cadiz, 5/5.
ALKYL SULFONIC ACID HARDENER Pioneer Plastics 4 dms (1,840 lbs) (Dart Atlantic) Bremerhaven, 5/5.
ALUMINUM NITRATE Hydrate Order 40 dms (4,620 lbs) (TFL Franklin) Bremerhaven, 4/29.
ALUMINUM OXIDE Norton 115 mks (75,759 lbs) (Dart Atlantic) Bremerhaven, 5/5.
AMINO 5 NITROBENZIC ACID Janet Intl Fwdrz 227 pkg (25,163 lbs) (Stuttgart Express) Rotterdam, 4/29.
ANILINE COLOR Order 325 dms (22,368 lbs) (Stuttgart Express) Rotterdam, 4/29.
ANILINE DYES Mobay Chemical 148 dms (15,421 lbs) (Stuttgart Express) Rotterdam, 4/29.
ANISE ESSENTIAL OIL John D Walsh 5 dms (2,425 lbs) (Italcia) Valencia, 5/5.
a-ANISIDINE Pure Janet Intl Fwdrz 91 dms (44,837 lbs) (Stuttgart Express) Rotterdam, 4/29.
ANTIALDO DYE ACID VIOLET 600 PM Order 20 dms (1,256 lbs) (TFL Franklin) Bremerhaven, 5/5.
BAYFERROX Laschaco 3,200 bgs (168,791 lbs) (Stuttgart Express) Rotterdam, 4/29.
BENZYL ALCOHOL FR Janet Intl Fwdrz 72 dms (34,803 lbs) (Stuttgart Express) Rotterdam, 4/29.
BENZYL BENZOATE Metro Oil & Chemical 39 dms (17,198 lbs) (ER Brussel) Rotterdam, 5/5.
BETA PINENE L. Scott 130 dms (68,248 lbs) (Italcia) Cadiz, 5/5.
BISALLYL ETHER TETRABROMOBIPHEN Order 720 sks (40,708 lbs) (ER Brussel) Felixstowe, 5/5.
BURNIT POWDERED Umler Order 800 bgs (39,893 lbs) (Stuttgart Express) Rotterdam, 4/29.
SMITH Chemical 800 bgs (39,893 lbs) (Stuttgart Express) Rotterdam, 4/29.
BURNIT UMBER Order 800 bgs (39,893 lbs) (Stuttgart Express) Rotterdam, 4/29.
n-BUTYL ISOCYANATE Janet Intl Forwarders 32 dms (24,803 lbs) (Stuttgart Express) Rotterdam, 4/29.
BUTYL METHACRYLATE Surface Air Intl 1 tkn (39,418 lbs) (ER Brussel) Felixstowe, 5/5.

C-E

CALCIUM CHLORIDE 2 HYDRATE Order 16 dms (1,882 lbs) (TFL Franklin) Bremerhaven, 5/5.
CAPA 210 POLYCAPROLACTONE Interax America 78 dms (37,831 lbs) (ER Brussel) Felixstowe, 5/5.
CARBS POWDER TOASTED T. Gums 980 bgs (44,775 lbs) (Italcia) Valencia, 5/5.
CASEIN Adamba Imports Intl 800 bgs (88,184 lbs) (Kazmierz Puskas) Bremerhaven, 5/5.
CATALYST SILICONE Dow Corning 27 pta (1,301 lbs) (Riverdale) La Guaira, 4/29.
CAUSTIC POTASH SOLUTION 1 bks (1,286,000 lbs) (Jo Lind) Greengrout, 5/4.
CERAMIC COLOR PULVERIZED Degussa 15 mks (1,082 lbs) (ER Brussel) Bremerhaven, 5/5.
CERES RED ANILINE DYES Mobay Chemical 39 dms (2,088 lbs) (Atlantic Service) Rotterdam, 4/29.
CHALK POWDER HW St John 730 bgs (77,161 lbs) (ER Brussel) Felixstowe, 5/5.
CHLORODIFLUOROMETHANE Order 1 ctn (35,582 lbs) (Stuttgart Express) Rotterdam, 4/29.
Kail Chemie 2 tkn (79,388 lbs) (Italcia) Barcelona, 5/5.
CINNAMIC ALDEHYDE Metro Oil & Chemical 39 dms (17,198 lbs) (ER Brussel) Rotterdam, 5/5.
CINNAMON LEAF OIL Medallion Intl 5 dms (2,425 lbs) (Hoegh Carrier) Colombo, 4/18.
CITRIC ACID ANHYDROUS Order 1,980 bgs (203,705 lbs) (ER Brussel) Antwerp, 5/5.
CITROPAL BARE Voltaire Consolidation Service 4 dms (1,772 lbs) (ER Brussel) Bremerhaven, 5/5.
CLOVE OIL John D Walsh 10 ctn (5,822 lbs) (Japan Ambrose) Tokyo, 5/4.
Order of Shipper 25 dms (12,098 lbs) (Japan Ambrose) Tokyo, 5/4.
Polarome Mfg 5 dms (2,879 lbs) (Japan Ambrose) Tokyo, 5/4.
COAL TAR DYES East Immon 44 bxs (36,668 lbs) (Japan Express) Genoa, 4/18.
COAL TAR DYES FAST SCARLET Ampack 20 dms (3,898 lbs) (Hoegh Carrier) Bombay, 4/18.
COAL TAR DYES TURQUOISE BLUE Jessica 80 dms (8,738 lbs) (Hoegh Carrier) Bombay, 4/18.
COAL TAR & DYE MALONIC Bremerhaven, 4/29.
COAL TAR NAVILENE BLUE DYE Alva Fwdrz 26 dms (3,768 lbs) (Hoegh Carrier) Bombay, 4/18.
COCONUT OIL Order of Shipper 4 bks (4,536,000 lbs) (Exporters) Gabu, 5/4.
2 bks (1,713,600 lbs) (Exporters) Davao, 5/4.
COLOR FORMER Milau 10 dms (2,181 lbs) (Japan Ambrose) Tokyo, 5/4.
CREAM OF TARTAR Powder Tartafo Chamolea 440 bgs (44,974 lbs) (Argonaut) Genoa, 5/5.
CRUDE PALM OIL NON HAZARDOUS Walch Holme & Smit 1 tkn (44,082 lbs) (Kazmierz Puskas) Rotterdam, 5/5.
CYANURIC CHLORIDE Lanza 640 dms (80,142 lbs) (Stuttgart Express) Bremerhaven, 4/29.

CYCLOHEXYLAMINE Order 1 tkn (39,727 lbs) (Kazmierz Puskas) Rotterdam, 5/5.
DEXTROSE MONOHYDRATE STANDARD Roguette 1,880 bgs (168,543 lbs) (Japan Express) Genoa, 4/18.
a-DIANISIDINE DIHYDROCHLORIDE Dunlap Alpers & Co 1 tkn (38,111 lbs) (Japan Express) Rotterdam, 4/29.
DIAZINE ORANGE Order 10 dms (1,213 lbs) (Dart Atlantic) Felixstowe, 5/5.
DICHLORODIFLUOROMETHANE Kail Chemie 1 tkn (41,687 lbs) (Italcia) Barcelona, 5/5.
Order 1 ctn (38,111 lbs) (Stuttgart Express) Rotterdam, 4/29.
DIMETHYLAMINOBENZALDEHYDE Order 78 dms (19,838 lbs) (Atlantic Service) Rotterdam, 4/29.
DIMETHYL BENZYL CARBINYL BUTYRAT Order 6 dms (2,112 lbs) (Japan Ambrose) Kobe, 5/4.
DIOCTYL SEBACATE Thoron Chemical 60 dms (19,224 lbs) (TFL Franklin) Bremerhaven, 5/5.
DIPHENYLMETHAN-4-DISOCYANATE IMC Royal Athlete Ind 40 dms (21,184 lbs) (ER Brussel) Antwerp, 5/5.
DISMAM-5-INOSINATE & GUANINYL AUM-NOMOTO 1200 ctn (2,846 lbs) (Japan Ambrose) Tokyo, 5/4.
DYE INTERMEDIATE John F Kilroy 75 dms (38,045 lbs) (Dart Atlantic) Bremerhaven, 5/5.
EPSON SALTS Poliam Intl 3 & Chemical 800 bgs (82,848 lbs) (TFL Franklin) Bremerhaven, 5/5.
ETHYLENEGLYCOLDIACETATE BP Chemical America 40 dms (22,046 lbs) (ER Brussel) Rotterdam, 5/5.
ETHYLENEGLYCOL OIL Kolan Ind 40 bgs (2,240 lbs) (ER Brussel) Bremerhaven, 5/5.

FATTY ACID Hankel 1 ctn (43,431 lbs) (ER Brussel) Rotterdam, 5/5.
HETAL 1 tkn (42,122 lbs) (ER Brussel) Bremerhaven, 5/5.
FATTY ALCOHOL Amisio Agency 620 bgs (28,482 lbs) (Bakkafoas) Rotterdam, 5/5.
Hankel 162 dms (34,013 lbs) (Kazmierz Puskas) Rotterdam, 5/5.
FLUOROBENZENE Order 25 dms (12,235 lbs) (TFL Franklin) Bremerhaven, 5/5.
FORMALDEHYDE RESIN Donax 38 pta (48,255 lbs) (Sea Land Leader) Algiers, 5/5.
GELATIN TECH 320 Olympic Adhesive 880 bgs (38,728 lbs) (Japan Ambrose) Kobe, 5/4.
GELATIN Blue Anchor 54 dms (12,932 lbs) (Kazmierz Puskas) Rotterdam, 5/5.
Tara World Shpg 539 bgs (35,924 lbs) (Act 5) Sydney, 4/18.
GINSENG Achema 100 bgs (11,354 lbs) (Hoegh Carrier) Bombay, 4/18.
GLUE Anker Labellars 9 dms (1,493 lbs) (Stuttgart Express) Rotterdam, 4/29.
GRAPHITE PRODUCTS & ACCESSORIES Nippon Carbon 68 ctn (227,131 lbs) (Japan Ambrose) Tokyo, 5/4.
GUM DAMAR BATU S Winterbourne 198 bgs (32,339 lbs) (Japan Ambrose) Tokyo, 5/4.
GUM KAPAYA Colony Imports & Exports 200 bgs (36,057 lbs) (Hoegh Carrier) Bombay, 4/18.
Tio Gums 117 bgs (22,441 lbs) (Hoegh Carrier) Bombay, 4/18.
GUM ROSIN WW Grade Order 640 bgs (48,287 lbs) (TFL Franklin) Rotterdam, 5/5.
HOHEIM POLYCARBONATE LIQUID Order 1 tkn (37,855 lbs) (Stuttgart Express) Rotterdam, 4/29.
HO OENOL Hankel 162 dms (38,728 lbs) (Stuttgart Express) Rotterdam, 4/29.
HARDENING RESIN Order 1 tkn (39,727 lbs) (Kazmierz Puskas) Rotterdam, 5/5.
HEPTILIC ALDEHYDE OENANTHOL Millstar Onyx Group 1 tkn (32,761 lbs) (Sea Land Leader) Algiers, 5/5.
2-HYDROXY ETHYL METHACRYLATE BP Chem America 40 dms (18,895 lbs) (ER Brussel) Felixstowe, 5/5.
HYDROXYMETHYLTRIAZOLINOLINE Order 10 dms (1,188 lbs) (TFL Franklin) Bremerhaven, 5/5.
ICHTHAMINE T USP XXX Panphila 26 dms (12,125 lbs) (TFL Franklin) Bremerhaven, 5/5.
INCOLUBLE SULPHUR Order 55 bgs (3,089 lbs) (Japan Ambrose) Kobe, 5/4.
INDIAN GUM OLUBANUM Ld Mahara 20 ctn (2,489 lbs) (Sea Land Adventur) Algiers, 4/29.
ISOBUTYRIC ACID Order 78 dms (38,111 lbs) (TFL Franklin) Rotterdam, 5/5.
ISOPHTHAL Order 1 tkn (35,759 lbs) (Atlantic Service) Rotterdam, 4/29.
ITACONIC ACID Order 720 bgs (40,478 lbs) (ER Brussel) Rotterdam, 5/5.
JAPAN WAX GENUINE Order 75 ctn (8,898 lbs) (Japan Ambrose) Kobe, 5/4.
KOLA NUTS DRY D Steingrabe 687 bgs (89,854 lbs) (Agrovion) Abidjan, 4/22.
KURUMURA Deep Foods 201 pta (4,431 lbs) (Hoegh Carrier) Bombay, 4/18.
LAMINATED PHENOLIC MELAMINE Oiler Fibre 14 pta (28,005 lbs) (Hoegh Carrier) Bombay, 4/18.
LIME OIL Order 10 dms (4,381 lbs) (Tara) Abidjan, 4/24.
UNALOL SYNTHETIC Order 78 dms (39,914 lbs) (Atlantic Service) La Havre, 4/29.
LINALYL ACETATE Order 78 dms (33,514 lbs) (Atlantic Service) La Havre, 4/29.
LOQUEST BEAN GUM P. Thomas 220 bgs (11,804 lbs) (Japan Ambrose) Kobe, 5/4.
LONAFIT TURQUOISE BLUE RBL Daml 60 dms (1,204 lbs) (Hoegh Carrier) Bombay, 4/18.

F-H

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An index of weekly chemical market reports is on the back cover.

2-Amino-2-methyl-1-propanol, 95% dms, c.i., t.l., f.o.b. works	96	-	Aniso-2-ol, Egypt, bgs	ib	63	-
tanks, f.o.b. works	89	-	Spanish, bgs	ib	94	97
p-Aminophenol, dms, f.o.b. Charlotte, N.C.	915	-	Turkish, bgs	ib	62	60
p-Aminophenol, t.l., dms, f.o.b. Raleigh, N.C.	3.76	-	Anisic aldehyde, crude	ib	4.80	5.40
p-Aminostyrene, c.i., USP, 50-kilo drums, f.o.b.	18.50	-	p-Anisidine, imp., dms, divd	ib	2.60	-
Anmonia, anhyd., fertilizer, wheelcase, tanks, divd. Midwest terminal tanks, f.o.b. Gulf Coast, ton aqueous, 25.4% NH ₃ , anhyd., basis, tanks, frt. equald., E. of Rock- land, f.o.b. (see Ammonia, ton equald.)	165.00 170.00 90.00 260.00	170.00 95.00 315.00	Ammoniac acid, butyl, 99% pure, dms, t.l., frt. alid.	ib	1.70	-
Ammoniacal liquor (see Ammonia, ton equald.)	-	-	Antimony fluoborate, alk. conc., 175-lb dms, t.l., works	ib	3.02	-
Ammoniacal galvanizing grade, bgs, c.i., f.o.b., works	28.80	-	Antimony metal bulk, f.o.b. mines Antimony metal, high-purity, bgs, c.i., frt alid., E. of Rockland	ib ib	1.29 1.60	1.35
Ammoniacal salt, white (see Ammonium chloride cont.)	-	-	Antimony trichloride, anhyd., solid, dms, t.l., works	ib	3.60	-
Ammonium borate, gran., dms, c.i., f.o.b.	90	-	Apoanaphthol hydrocarbons, NF, lots, dms	gms	15.00	-
Ammonium borate powder 15c per lb. higher.	-	-	Apricot kernel oil, f.o.b.	ib	2.05	-
Ammonium bicarbonate, 300-lb. fib. dms, c.i., works	100 lbs. 26.00	-	Arabic gum, powd., l/als	ib	1.85	215
bgs, c.i., works	28.00	-	sprayed	ib	2.00	2.50
Ammonium bichromate, photo-litho grade, gran., 100-lb. dms, t.l., works	2.00	-	USP grade	ib	6.75	8.25
Ammonium bifluoride, bgs, t.l., works	70	-	Aromatic petroleum solvents (see Solvent, naphtha, petroleum, aromatic)	-	-	-
Ammonium bromide, dms, f.o.b. dms, c.i., t.l., f.o.b. works	1.31	-	Arsenic, crude (see Arsenious oxide)	-	-	-
Ammonium chloride, white, tech., fine gran., bgs, c.i., works	18.00 14.00	-	Arsenic trichloride, crude, 95% bulk, c.i., f.o.b., Wash ton Asbestos (see Talc, fibrous)	ib ib	9.00 10.50	-
USP, gran. dms	40	53	Ascorbic acid, USP, 100 kilos, dms, f.o.b. works	ib	9.00	10.50
Ammonium citrate, dibase, 250-lb. dms, f.o.b. works	2.79	-	Ash, black (see Barium sulfide)	-	-	-
Ammonium dimolybdate, approx. 85%, 24,000 lbs. or more, 2- Ammonium fluoroborate, tech., dms, c.i., t.l., works, frt. equald., ib Ammonium heptamolybdate, crystal, dms, 24,000 lbs. f.o.b. works	5.48 1.79 5.57	-	Asphalt petroleum, (see Gilsontite)	-	-	-
Ammonium lauryl sulfate, tanks, f.o.b. works	29	32	Asphalt petroleum, coarse, tanks, E. Coast	gal	88	-
Ammonium lignin, sulfonate, bulk, f.o.b. Hoquiam, Ore.	72.00	-	emulsion, tanks, tankwagons, E. Coast	gal	58	-
Ammonium nitrate, 33.5% N, bulk, S.E. divd.	150.00	185.00	steam-raffed, 40-300 penetration, tanks, tankwagons	ton	170.00	-
Ammonium oxalate, tech., fine gran. 300-lb. dms, t.l., f.o.b. works	1.42	1.68	steep roofing grade, bulk tankwag- on	ton	175.00	-
Ammonium pentaborate gran. bgs, c.i., works	75	-	Aspirin, USP, crystal, powd., 250- lb. dms, c.i., f.o.b.	ib	1.95	-
Ammonium pentaborate powder 20c per lb. higher	-	-	10% starch granulation, white, 250- lb. dms, c.i., f.o.b.	ib	1.97	-
Ammonium persulfate, 225-lb. dms, 24,000 lbs. or more, f.o.b. works	58	-	16% starch granulation, white, same basis	ib	2.80	-
55-lb. bgs, same basis	58 1/2	-	Freight equald. ship identical quantity from N.Y., Phila., Midland, Mich., Chicago and St. Louis	ton	10.00 4.00	11.50
Ammonium phosphate (see Di- and monoammonium phos- phates)	-	-	Atropine sulfate, USP, lots	oz	6.00	6.80
Ammonium silicofluoride, dms, c.i., t.l., works	303 1/4	-	Avocado oil, 50-lb. dms, c.i.	ib	4.00	4.50
Ammonium sulfate, lg. gran., bulk, c.i., works	74.00	79.00	Asiatic acid, tech., 50-lb. dms, c.i.	ib	1.23	-
std. cont., bulk, f.o.b. works	73.00	-	Azo orange, bbs, divd.	ib	4.60	-
tech., bgs, c.i., t.l., works	108.00	120.00	Azo yellow, 10 lb. bgs, divd. E. of Rockland	ib	4.40	-
Ammonium sulfate, lg., 40-44% tanks, 100% basis, frt. equald.	460.00	-	Azo yellow pigment, bgs, same ba- sis	ib	2.45	-
Ammonium thiocyanate (see Ammonium thiocyanate)	-	-	-	-	-	-
Ammonium thiocyanate, tech., crystal, bgs, c.i., works	1.02	-	Bacitracin, USP, non-sterile, oral solu- tions or more	pharm units	0.30	6.80
tech. soln., 50%, tanks, frt. equald.	93	-	Barbitol, NF, 50-kilo dms, divd.	ib	22.50	-
Ammonium thiosulfate, 80% tanks, f.o.b. works	13	-	Barbitol, sodium, NF, 50-kilo dms, divd.	ib	23.00	-
Ammonium tironyl carbonate, soln., bulk	72	-	Banite, dry-gd., Southern, oil-color, coarse, bgs, c.i., f.o.b. mussels water-gd., white, bgs, c.i. f.o.b. works	ib ib	09 13	11
Amyl alcohol, primary mixed isomers, tanks, divd.	57	-	undiluted, extra-fine pigment grade, c.i., f.o.b. works	ib	100.00	-
Amyl alcohol, primary mixed isomers, tanks, frt. alid.	48 1/2	-	Barium carbonate, powd., bulk, c.i., works, frt. equald.	ib	25	-
Amyl cinnamic aldehyde, dms,	2.35	2.20	lgs, same basis	ib	25 1/2	-
p-Amyl cinnenol, bulk, works	91	1.03	photo grade, lgs, same basis ton Barium chloride, 100 lb. dms, 1-10 ton lots, works	ib ib	511.00	

a/alpha	C/Centrigrade	E/East
al/alowed	cbu./cartage	e./end point
amorph./amorphous	c./cubic centimeters	equal./equalized
AMP/Ammonia melting	CD/completely dan-	exp./expressed
point	stured	extr./extracted
anhyd./anhydrous	c.I./cost insurance	F./Fahrenheit
ASTM/American Society	freight	f./free
of Official Classification	c.I./freighted	f.e./free for export
Chemicals	cna./cans	form./formation
G.P.A./available phos-	com./commercial	f.i./free fatty acid
phoric acid	con./concentrated	f.i.p./free from chlorine
approx./approximately	c/pchemically pure	I.P.A./free from prus-
acid./acidic	cpa./centipoises	acid
ASTM/American Soci-	cya./cyanine	fib./fiber
ety for Testing &	cc./cubes	I.o.b./free on board
Materials	cma./carbons	f./freezing point
	cyla./cylinders	tr./freight
b/beta	d-/dextro	g-/gamma
B/Bruna	d./double	gal./gallon
b.b./brandy	den./denatured	g./granular purpose
b.g./beta-gamma	dent.-dist./destruct-	gran./granular
bpl./bags	ively distilled	grd./ground
b.b./bates	differently distilled	L.b./initial boiling
b.c./boiling point	d./distro-invo	point
b.p./boiling point	dint./distilled	imp./imported
b.p./bone phosphate	dist./distributor	
of lime	dird./delivered	
b.p./boiling range	dna./drama	
bta./boxes	dem./domestic	

NOTE: A unit/lbm is 1 po
 percentage figure of the
 Report gives the price co

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NOTE: A unit-ton is 1 percent of 2,000 pounds of the basic constituent or other standard of the material. The percentage figure of the basic constituent multiplied by the unit-ton price shown in Chemical Market Reporter gives the price of 2,000 pounds of the material.

Barium oxide, grd., dms., c.i., divd., 100 lbs.	31.25	-	Borax, tech. gran., decahydrate, 88% a.c., d.c., world ton	237.00	-
Barium sulfate, 100 lbs.	30.00	-	Borax, tech., pentahydrate, gran. 88% a.c., bgs., d.c., works ton	185.00	-
Barium peroxide, 700-lb. dms., c.i., l.i., works lb.	1.30	-	Borax, NF (See Soda Ash)	220.00	-
Barium nitrate, bulk, i.f., f.o.b. dest., 100 ton	1.05	-	Boric acid, tech., gran. 98.9% bgs., c.i., works ton	614.00	-
Barium sulfate, tech. (See Barite and Blanc fixe)	-	-	Boron trifluoride, 600-lb. cys., l.i., f.o.b. bulk, c.i., works ton	686.00	-
Barium sulfate, USP, X-ray diagnostic grade, powder, 25 kilo bags, 10,000-lb. c.i., works ton	58% -	-	Boron trifluoride, 600-lb. cys., l.i., f.o.b. works lb.	3.80	-
Barium sulfate (black ash), dms., c.i., works ton	480.00	-	Boron trifluoride, 600-lb. cys., l.i., f.o.b. bulk, same basis lb.	4.03	-
Basil Egyptian lb.	.75	.85	Boron trifluoride, 600-lb. cys., l.i., f.o.b. bulk, same basis lb.	3.47	-
Basil lb.	.25	.30	Boron trifluoride, ethereal, 600-lb. c.i., l.i., f.o.b. works lb.	2.35	-
Basil oil, Comoros lb.	90.00	-	phenolate, 500-lb. dms., l.i., same basis lb.	1.85	-
Battery oil, L.I., f.o.b., works ton	52.00	70.75	Bromine, dms., l.i., works lb.	.87	-
Bauxite, calcined, 67% - 82% Al ₂ O ₃ , Baltimore & Mobile ton	229.28	-	Bromine, dms., l.i., works lb.	.33	34.45
Bayol, NF, 65-60%, dms., l.i., f.o.b.	10.50	15.00	butyl, l.i., divd. lb.	.75	-
Beeswax, refined, 100-lb. cys., l.i., f.o.b. works lb.	2.70	3.00	Bromine, price for 30,000-lb. min. & 10-cents higher, Bul. l.i., prices to 2 1/2-cents per lb. higher for 30,000-lb. min. and 4c to 5 1/2-cents per lb. higher for 15,000-lb. min.	-	-
Beeswax, refined, 100-lb. cys., l.i., f.o.b. works lb.	3.10	3.20	Bromochloroacetic acid, l.i., f.o.b. Midland lb.	1.12	-
Beeswax, refined, 100-lb. cys., l.i., f.o.b. works lb.	3.05	3.10	Butadiene, tanks, f.o.b., l.i., f.o.b.26	28% -
Beeswax, refined, 100-lb. cys., l.i., f.o.b. works lb.	3.05	3.10	1,4-Butanediol, tanks, l.i., f.o.b., frt. equiv. lb.	.80	-
Beeswax, refined, 100-lb. cys., l.i., f.o.b. works lb.	2.95	3.05	Bs, same basis lb.	.88	-
Bentonite, domi., c.i. bags, f.o.b.	43.50	-	Butene-1, tanks, f.o.b. works lb.	.26	26
Bentonite, domi., c.i. bags, f.o.b.	1.25	-	n-Butyl acetate, syn., tanks, frt. add. lb.	52% -	-
Bentonite, domi., c.i. bags, f.o.b.73	.83	n-Butyl acrylate, tanks, frt. add. lb.	.69	-
Bentonite, domi., c.i. bags, f.o.b.	-	-	n-Butyl alcohol, syn., ferment, tanks, frt. add. lb.	.34	-
Benzene, industrialation, barges, f.o.b. Baton Rouge, La. gal.	.90	-	sec-Butyl alcohol, syn., tanks, divd. lb.	365	-
Baytown, Tex. gal.	.90	-	tert-Butyl alcohol, syn., tanks, divd. lb.	.70	-
Beaumont, Tex. gal.	.90	-	Butyl aldehyde (See Butyraldehyde)	-	-
Camden, Ky. gal.	.90	-	Butyl benzoate, tanks, frt. lb.	.53	-
Chicago district gal.	.90	-	Butyl benzyl ether, tanks, frt. lb.	.98	1.00
Chocolate Bayou, Tex. gal.	.90	-	Butyl cyclohexyl phthalate, tanks, divd. equiv. lb.	1.01	-
Clairton, Pa. gal.	.90	-	n-Butyl ether, tanks, l.i., works lb.	1.85	-
Corpus Christi, Tex. gal.	.90	-	Butyl isocyclopentyl phthalate, tanks, divd. equiv. lb.	.35	-
Deer Park, Tex. gal.	.90	-	n-Butyl lactate, tanks, f.o.b. works lb.	1.68	-
Houston district, spot, gal.	.82	.88	n-Butyl nitrate, 15% conc., 1,000-lb. cys., or more, f.o.b. works lb.	15.45	-
Wood River, Ill. gal.	.82	.88	tanks, 3,000-lb. min., 100% basis, divd. equiv. lb.	14.75	-
Benzene, industrialation, barges (See Benzene)	-	-	Butyl nitrate, tanks, frt. lb.	.88	-
Benzene orange, powder, bgs., divd. lb.	4.90	8.70	Butyl octyl phthalate, tanks, divd. lb.	.45	.47
iq, containers, divd. lb.	3.38	3.99	n-Butyl phenol, tanks, frt. lb.	.83	-
Benzine yellow, AAA, bgs., divd. lb.	7.55	8.05	p-tert-Butylphenol, tanks works lb.	.70	-
white, 100-lb. cys., l.i., f.o.b. lb.	7.75	7.40	n-Butyl phenol, tanks (See Dibutylphenol)	-	-
AAOT, bgs., divd. lb.	6.98	8.20	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzocaine, USP, dms., 1,000 kilo lbs., l.i., works kg.	10.00	11.50	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzoylchloride, dms., l.i., f.o.b.	12.50	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzoyl chloride, tanks, bgs., c.i., l.i., f.o.b. works lb.	.55	.68	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
USP crystal, dms., ton lots same basis	-	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzol, Sumitomo, c.i. lb.	1.73	1.75	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzophenone, N.F., 1,000 lbs. or more, f.o.b. lb.	3.50	3.60	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
N.F., 1,000 lbs. or more, f.o.b. lb.	7.45	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
tech., 1,000 kilos or more, f.o.b.	4.35	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
2,2-Benzotriazole disulfide (See Mercaptobenzotriazole disulfide)	-	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzotriazole, flakes, dms., 1,000 lbs. or more, f.o.b. works lb.	6.10	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
powd., dms			Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
photo-grade, dms., 1,000 lbs. or more, same basis lb.	9.80	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzotrichloride, red, dms., l.i., frt. equiv. lb.	.87	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
tanks, frt. equiv. lb.	.80	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl alcohol, c.i., works l.i.	.83% -		Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
tanks, c.i., works l.i.	74% -	75	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl peroxide, red, gran. lb.	-	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
10,000-lb. lots or more, bgs. works, frt. equiv. lb.	2.35	6.98	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
paste, 50% and 60% formulations, dms., paste, frt. equiv. lb.	1.71	1.85	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl acetate, dms., l.i.	1.20	2.60	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl alcohol, N.F., l.i., dms. frt. equiv. lb.	1.28	1.85	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
tanks, same basis	1.37	1.43	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
photo grade, l.i., dms., same basis	1.40	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
tanks, same basis	1.34	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
tech. grade, l.i., dms., same basis	1.32	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
tanks, same basis	1.28	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl benzoate, dms., l.i.	1.65	2.25	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl chloride, tech., non-red, dms., c.i., l.i., frt. equiv. lb.	.69	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
tanks, f.o.b. lb.	.54	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl chlorinate, 25-lb. dms., l.i.	8.50	9.95	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
n-Benzyl chloride, 25-lb. dms., l.i., dms., f.o.b. works lb.	2.30	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl formate, dms., l.i.	10.50	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
6-Tert-Butyl-m-cresol (See Mono-tert-butyl-m-cresol)	-	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl isocyanate, dms., l.i.	3.35	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl propionate, dms., l.i.	2.90	3.25	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl salicylate, dms., l.i.	2.66	3.25	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl sulfide, not. alkyl, f.o.b. lb.	8.00	8.10	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Benzyl sulfoxide, 50% gms. or more, f.o.b. (See Diphanyl)	6.50	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Blethin, crys. 500 gms. or more, f.o.b. (See Diphanyl)	-	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Bismuth nitrate, purif. crys., 100- lb. dms., frt. equiv. lb.	10.00	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Blamuth oxychloride, 100-lb. dms., works lb.	17.20	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Blamuth subcarbonate, USP, medium powd., 225-lb. dms., works lb.	15.31	15.50	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Blamuth subgallate, purif., 100-lb. dms., works lb.	10.50	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Blamuth subnitrate NF, powd., 200-lb. dms., works lb.	14.45	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Blamuth subsubgallate, purif. powd., 60-100-lb. dms., works lb.	17.00	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Blamuth thiocarb., reagent, powd., 100- lb. dms., works lb.	7.25	9.05	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Bismaleimide, dms., dms., bgs., c.i., l.i., Midwest plants ton	300.00	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Imp. same basis, f.o.b. Phthalate acid ton	No Price	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Bone phosphate, defluorinated of lime (See Defluorinated phosphate)	-	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Bone phosphate, prep. (See Calcium phosphate tribasic)	-	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
Borax, anhyd. 98%, bgs., c.i., works ton	847.00	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97
bulk, c.i., works ton	602.00	-	Butyl stearate, cosmetic, dms., 77 dms., or more lb.	.91	.97

CHEMICAL PRICES

WEEK ENDING JUNE 6, 1966

Calcium carbide, acid, generator size, bulk, c.i., f.o.b. works, ton	402.00	-
Calcium carbonate, precip., 325-mesh, bgs., bulk, f.o.b. works, ton	34.60	-
slurries, 54% solids, same basis, ton	187.00	-
72% solids, same basis, ton	99.00	-
quicklime, gran., ind., bulk, work- ton	67.00	-
Calcium carbonate, coaled, bgs., c.i., works, ton	0.742	1350
Calcium carbonate, precip., bgs., c.i., f.o.b. works, ton	370.00	490.00
Calcium carbonate precip., medium, bgs., c.i., works, ton	95.00	140.00
precip. dense, bgs., c.i., surface treated, bgs., c.i., USP, bgs., ton	185.00	-
ultra-fine, USP, bgs., ton	180.00	170.00
Calcium chloride, conc., reg. grade, 77- 80%, flake, bulk, c.i., ton	153.00	-
100-lb. bgs., c.i., same basis, ton	198.00	-
anyhyd., 84-87%, flake or pellet, bulk, c.i., same basis, ton	217.00	-
80-lb. bgs., c.i., same basis, ton	279.00	-
ton	285.00	-
Calcium chloride, liq., 100 percent base, t.c., t.i., barge, ton	99.75	-
45% same basis, ton	118.00	-
Calcium citrate, USP, 225-lb. can, t.i., f.o.b. works, ton	90	-
Calcium citrate, purif., 200-lb. dms., 10,000 lbs. or more, f.o.b. works, ton	3.92	-
Calcium cyanamide, indusit., anyhyd., dms., works, ton	300.00	-
Calcium gluconate, USP powd., li., 25- Calcium hydride, lump, dms., 25- 1,000-lb. ton, ton	1.00	-
Calcium hypochlorite, 100-lb. dms., truckloads ship, E. of Rockies, 100 lbs., ton	10.50	13.25
Calcium hydroxide, dms., 100-lb. ton, 50-lb. dms., FOC dms., f.o.b. works, ton	5.50	-
Calcium lactate, NF, powd., pentahy- drate, 24, 2400 lbs. or more, f.o.b. works, ton	2.00	-
sp. gran., lthydrate, same basis, lb. special gran., dried grade, same basis, lb.	2.10	-
Calcium lactate, NF, powd., pentahy- drate, 24, 2400 lbs. or more, f.o.b. works, ton	2.80	-
Calcium malonate, liq., 40-lb. can, c.i., f.o.b. plant, E. of Rockies, ton	85	-
d-Calcium pantothanate, USP, 100- 500-lb. kilo, ton	10.50	11.50
d-Calcium pantothanate, dried grade, f.o.b. frt. aird., 250-lb. kilo, ton	8.00	8.50
d-Calcium pantothanate, calcium chlo- ride complex, feed grade, 160 grams per lb., f.o.b. frt. aird., 500-lb. or more, ton	2.75	-
Calcium phosphate, dibasic, feed grade, 18 1/2% P, bulk, c.i., U.S., F.O.B. New Wales, Frt. aird., equival., ton	254.00	-
ton	266.50	-
f.o.b. Montpellier, Iowa, same basis, ton	266.50	-
f.o.b. Alden, Iowa and shipping Water, Neb., same basis, ton	266.50	-
Calcium phosphate, acid, dihydrate, USP, bgs., c.i., U.S. works, frt. equival., ton	82.50	-
anyhyd., USP, same basis, ton	71.75	-
demicric grade, same basis, ton	49.90	-
Calcium phosphate, monobasic, monohydrate, food grade, bgs., c.i., U.S. works, frt. equival., 100-lb. ton	50.50	-
anyhyd., food grade, same basis, 100- lb. ton	54.95	-
tribasic, NF, precip., bgs., c.i., frt. equival., 100-lb. ton	62.60	-
Calcium propionate, dms., 5,000 lbs. or more, f.o.b. frt. aird., ton	65.00	-
Calcium stearate, hydrated, bgs., c.i., ton	07	-
Calcium stearate, plant grade, (see stearate), ton	07	-
Calcium nitrate, NF, mid powd., 100-lb. dms., f.o.b. works, ton	8.50	-
Camphene chlorinated, 67-69% (see Toxaphene), Camphene monochlorinated, bgs., ton	3.63	3.70
Camphor, syn., tech., 165-lb. dms., 5,000 lbs. or more, f.o.b. frt. aird., USP, powd., 165-lb. dms., 5,000 lb. or more, ton	1.80	-
ton	2.36	-
syn., retd., 1-oz. tablets, dms., 1,000- lb. ton or more, ton	1.50	-
Camphor, off. yellow, 25-lb. ton	3.60	-
white, dms., ton	2.50	-
spec. grav., 1.070, dms., ton	2.00	2.25
Camphor, off. indonesian, dms., kilo	17.00	-
Camphor, white, crude, bgs., ton	1.80	-
retd. pure, bgs., ton	2.10	-
Camphor acid, conc. pure, dms., ton	80	85
Camphor, white, crude, bgs., ton	80	85
Camphor, white, retd. pure, 100 dms., ton	3.95	5.35
Caprolactam monomer, flake, bgs., U.S., f.o.b. shipping point, ton	87	-
molten, tank, same basis, ton	35	-
Capryl alcohol acid, 92-98% tank, f.o.b. works, ton	73 1/2	-
Caprylic acid, conc. pure, tanks, ton	73 1/2	-
Caproic acid, 90% (see Caproic acid), Caproic acid, NF, from dom., pewer, dms., ton	11.00	-
NF, 100-lb. paper, dms., ton	9.00	-
500,000 pumpage, ton	17.00	18.00
Caraway oil, Poland, dms., ton	22.00	25.00
Caraway seed, Dutch, bgs., ton	68	-
Caraway, bgs., ton	71	-
Carbon black, furnace, fast extruding, (FEP) bulk, c.i., works, ton	3178	-
bulk, c.i., works, ton	3378	-
general purpose (GPP), bulk, c.i., works, ton	3125	-
high speed (HSP), bulk, c.i., works, ton	3325	-
high speed (HSP), bulk, c.i., works, ton	3300	-
high speed (HSP), bulk, c.i., works, ton	35	-

Carbon black, low structure, bulk, c.i., works, ton	3225	-
bulk, c.i., works, ton	3425	-
Intermediate 10-super-abrasion (ISAF), ton	3460	-
bgs., c.i., works, ton	3850	-
super-abrasion (SAF), bulk, c.i., ton	3850	-
bgs., c.i., works, ton	4050	-
semi-reinforcing (SRF), bulk, c.i., works, ton	3125	-
bgs., c.i., works, ton	3325	-
Carbon black, thermal, medium, bgs., c.i., works, ton	30	30 1/2
bulk, c.i., works, ton	32	34 1/2
Carbon black of benzoph. f.o.b. Gulf frat., ton	14.50	-
f.o.b. W. coast refineries, ton	14.50	-
Carbon disulfide, U.S., f.o.b. works, ton	420.00	-
Carbon tetrachloride, CP, consumers dms., c.i., frt. aird., ton	36	-
tech. dms., c.i., frt. aird., ton	31	-
tank transport (min. 4,500 gals.) frt. aird., ton	24	-
Carboxymethyl cellulose (see CMC), Carbamol oil, NF, bpts., ton	75.00	100.00
Cardamom, decor., Guatemala, lb.	4.25	-
green, Guatemala, bgs., lb.	6.25	9.75
Carmines, No. 40, NF, bulk, 100-lb. tons or more, dms., ton	135.00	140.00
Carouba seed, Paraguay, No. 1, yel- low, bgs., ton lots, ton	1.85	2.05
Ceare, No. 1, yellow, bgs., ton lots, ton	1.75	1.90
North country, No. 2, refined, bgs., ton lots, ton	1.55	1.65
Camouba wax, North Country No. 3, centrifuged, bgs., ton lots, ton	1.10	-
North country, No. 3, refined, bgs., ton lots, ton	1.30	1.45
Powdered camouba wax, 20 to 100 mesh, 200 per lb. Higher b-Carotene, inv., vegetable oil, 500,000 A units per gram, 33 lbs. or more, lb.	32.75	-
Carotene, liq., inv. vegetable oil, 500,000 A units per gram, 33 lbs. or more, lb.	40.75	-
b-Carotene, dry, beads, 10%, 167,000 A units per gram 50-lb. can, lb.	28.85	-
d-Carotene, 25-lb. dms., syn., ton	48.00	-
d-Carvone, ton	7.00	7.25
Carosacragrade bark, bulk, ton	1.00	-
Caseln, imp., acid-precip., grd., 30 mesh, Australian, edibs., same basis, c.i., ton	1.45	-
Australian, indusit., same basis, c.i., ton	1.365	-
Cassia seed, 305 wt. dms., frt.	3.70	-
acid, 100% basis, ton	3.70	92
Cassia, Korintj "A" bgs., ton	72	78
"B" bgs., ton	31 1/2	33
Castor oil, raw, No. 1, Braz. tanks, lb.	74	-
USP, lb.	78	-
retd. dmed., 5-8 dms., ton	75	-
blown, 5-8 dms., ton	74	-
dehydrated, bottled, tanks, lb.	1.10	-
Castrol oil, acids dehydrated, dms., lb.	79 1/2	83
rhicolic acid, ton	154.00	-
Castor pomace, bgs., container load, c.i., 100-lb. ton	16.00	35.00
Castorinum, nat. cons., lb.	11.00	-
syn. cons., lb.	7.93	-
Catechu, CP, 45-lb. dms., 60-239 lb., ton	3.71	-
tech., bgs., c.i., same basis, kilo	17.50	-
Caucasian polish (see Polish, caustic), caustic (see Soda, caustic), Cedarwood oil, dms., ton	3.50	4.00
Cedarwood oil, Texas, dms., ton	3.70	4.20
Virginie, ton	8.25	-
Cedro, prime, dms., ton	6.30	-
Cedryl acetate, dms., ton	62	64
Cedryl seed, Indian, bgs., ton	60.00	83.00
Celastrol acetate, pure, bgs., t.i., dms., lb.	1.90	-
Cellulose acetate butyrate, powd., 17% butyl content, bgs., U.S., dms., ton	1.75	-
38% butyl content, bgs., U.S., dms., ton	1.51	-
50% butyl content, bgs., U.S., dms., ton	1.63	-
Cellulose pump, pure, high vis., bgs., 24,000-lb. ton	1.60	1.70
Celvol, Hoppelval, U.S., bgs., std., low or medium vis., bgs., c.i., U.S. f.o.b. Hoppelval, ton	1.80	1.90
Cerium carbonate, 30-lb. ton	1.95	-
Cerium hydride 90% CaO ₂ , dms., works, ton	8.40	-
77% CaO ₂ , dms., ton	4.20	1.60
Cerium oxide, critical grade, 50- lb. lots or more, dms., ton	1.85	1.90
Cetyl alcohol, NF, fine, c.i., U.S. dms., lb.	84 1/2	1.27
Chick (see Chick, egg), Chloramine flowers, Hungarian, c.i., Roman, c.i., ton	4.25	4.60
Egyptian, whole, ton	4.94	-
Chlorine oil, blue, Egyptian, ton	2.70	3.00
blue, Hungarian, ton	370.90	-
Chloromucopol, NF, cons., ton	15.00	-
Chloroform, acid, dry, bpts., frt. aird., ton	18.50	-
Chloride, (see Chloride, acid), 		

Carbon Black, low structure, bulk, c.i.	lb.	3225	-
works,	lb.	3426	-
bags, c.i. works,	lb.	3460	-
intermediate-super-abrasion	lb.	3495	-
85AF,	lb.	3525	-
bags, c.i. works,	lb.	3560	-
super-abrasion (SAF), bulk, c.i.	lb.	3585	-
works,	lb.	3650	-
bags, c.i. works,	lb.	3850	-
semi-refined (SRF), bulk, c.i.	lb.	3126	-
works,	lb.	3326	-
bags, c.i. works,	lb.	30	30%
bulk, c.i. works,	lb.	32	34%
Carbon black, barges, l.o.b. (c.i. re-	lb.	14.50	-
mains),	lb.	14.50	-
l.o.b. W. coast refiners,	lb.	420.00	-
Carbon disulfide, l.c., l.o.b. works	ton	38	-
Carbon disulfide, barges,	ton	39	-
dms., c.i., frt. add.,	lb.	31	-
tech. dms., c.i., l.i., frt. add.,	lb.	24	-
tank transport (min. 4,000 gas.)	lb.	75.00	100.00
frt. add.,	lb.	4.25	-
Carboxymethyl cellulose (see CMC)	lb.	0.25	9.75
Cardamom oil, NF, bot.,	lb.	135.00	140.00
Cardamoms, decort. Guatemala,	lb.	1.95	2.05
Cardamoms, decort. Guatemala,	lb.	1.95	2.05
Carr, No. 40, NF, bulk, 100-lb. or	lb.	1.75	1.90
more, dtd.,	lb.	1.55	1.66
Camdena wags, Parnayha, No. 1, yel-	lb.	1.10	-
low bgs, ton,	lb.	1.30	1.45
Cassa, No. 1, yellow, bgs, ton,	lb.	1.30	1.45
lots,	lb.	1.30	1.45
North Country, No. 2, refined, bgs,	lb.	1.30	1.45
ton,	lb.	1.30	1.45
Camdena wags, North Country No. 3	lb.	1.30	1.45
centrifuged, bgs, ton, lots,	lb.	1.30	1.45
North Country, No. 3, refined, bgs,	lb.	1.30	1.45
ton, lots,	lb.	1.30	1.45
Powdered camdena wags, 20 to 100	lb.	1.30	1.45
mesh, 20c. per lb. higher,	lb.	1.30	1.45
b-Carotene, in vegetable oil, semi-solid	lb.	32.75	-
suspension, 100,000 A units	lb.	40.75	-
per gram, 33100 c.p.u.,	lb.	26.85	-
b-Carotene, liq. in vegetable oil,	lb.	48.00	-
600,000 A units per gram, 33	lb.	7.00	7.25
b-Carotene, dry, 100-500 c.u. b.	lb.	1.00	-
A units per gram, 104-50 c.u. b.	lb.	1.45	-
d-Carvone, 25-lb. dms., syn.,	lb.	1.385	-
Argentine, India, same bgs,	lb.	3.70	-
c.i.,	lb.	7.8	92
Cassia seed, 303 mol. wt., dms., frt.	lb.	7.2	76
add., 100-lb. lots,	lb.	31.74	33
Caste, Korinji "A" bgs,	lb.	1.75	-
Caster oil, 5-lb. dms.,	lb.	7.75	-
Caster oil, rev. No. 1, Braz. tanks,	lb.	7.75	-
USP 5-9 dms.,	lb.	7.75	-
reid. dtd., 5-9 dms.,	lb.	7.75	-
blow, 5-9 dms.,	lb.	7.75	-
dehydrated, bottled, tanks,	lb.	7.75	-
dehydrated, unbottled, tanks,	lb.	7.75	-
Castor oil, acids dehydrated, dms.,	lb.	1.10	-
70-lb. cts.,	lb.	7.95	83
Castor pomace, bgs, container load,	lb.	154.00	-
l.o.b., Miami, Fla.,	lb.	18.00	35.00
Catechu, nat. os.,	lb.	11.00	-
Catechu, CP, 45-lb. dms., 60-33	lb.	7.93	-
dms., l.o.b.,	lb.	3.71	-
tech. bgs,	lb.	17.50	-
Cedarsaw oil, dms.,	lb.	3.50	4.00
Cedarwood oil, Texas, dms., cns.,	lb.	3.50	4.20
Cedro, prime dms.,	lb.	5.25	-
Cedry acetate, dist., dms.,	lb.	4.25	5.30
Celery seed, Indian, bgs,	lb.	62	54
blow, 5-9 dms.,	lb.	50.00	53.00
Cellulose acetate, powd., bgs, l.i.	lb.	1.80	-
dtd.,	lb.	1.75	-
Cellulose acetate butyrate, powd.,	lb.	1.69	-
75% butyl content, bgs, l.i.,	lb.	1.69	-
30% butyl content, bgs, dtd.,	lb.	1.69	-
80% butyl content, bgs, dtd.,	lb.	1.69	-
85% butyl content, bgs, dtd.,	lb.	1.69	-
Cellulose pure,	lb.	1.69	-
24,000-lb. lots or more works,	lb.	1.60	1.70
l.o.b. Hopenwa, Va.,	lb.	1.60	1.90
acid, low or medium vis., bgs, c.i.,	lb.	1.35	-
70% butyl content,	lb.	1.35	-
Carbon concentrate CaO, 50 lbs.,	lb.	5.40	-
Cerium hydroxide 90% CeO ₂ , dms.,	lb.	4.20	1.60
works,	lb.	1.60	-
77% CeO ₂ , dms.,	lb.	1.60	-
Carbon oxide, optical grade, bgs, 50-	lb.	1.65	1.90
lb. lots or more, dtd.,	lb.	1.65	1.90
Ceryolite, NF, cns., l.i., l.i., dtd., E.R.	lb.	68.75	1.27
Chilean saltpetre,	lb.	4.25	4.50
Chamonille flowers, Hungarian, c.s.,	lb.	2.94	-
Roman, c.s.,	lb.	2.70	-
Egyptian, whole,	lb.	4.2	

Chlorinated paraffin Zone 2 prices are 10 per lb. higher and

Zone 3 prices are 2c per lb. higher and t.i. drum prices

ue, bone, extracted, green, jelly-
cream bar, a l

Pentachloroethane, dry cleaning grade, clear, tanks of 100 lb	281
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PORTER June 9, 1986

Potassium sulfate, gran., purif., 400-lb. can

Riboflavin, USP, 28 kilos, divd.	48.00	48.00
Riboflavin 5-phosphate adduct	25.00	25.00

ton-lots, same basis.	lb.	.92	—
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| fr. equald: | 100 lbs. | 37.25 |

Sorbic acid, f.d., ana., dnd.	16	2.20	3.10
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Intra-Party Basis

WEEK ENDING JUNE 6, 1969

[illegible]

CENTRIFUGES P5400 Sharples, 316 S/S RECONDITIONED P3400 Sharples, 316 S/S, (5) P3400 Sharples, 316 S/S, carbide tiles P3000 (PM 20,000), 316 S/S UNUSED P680 Sharples, 316 S/S (2) 40"x60" Bird, 304 S/S, reconditioned by mfr. 8" Bird OBS, 316 S/S NX314 DeLaval, 316 S/S 48" Sharples "Tornado" 316 S/S (2) 48" Tolhurst, "Batch Master", S/S (2) 48" Sharples "Sludge-Pak" Model SP-8500, 316 S/S 48" Western States, "Sludge-A-Tron", 316 S/S, (3) 32" Baker-Perkins, pusher design, 316 S/S 28" AT&M suspended centrifuge, 304 S/S 5 H.P. 12" Krauss-Maffei, pusher designed, 316 S/S 9" Baker Perkins Pusher Design, 316 S/S SB800 Alfa-Laval pusher design, 316 S/S	JUST PURCHASED 7500 gal. Terre Haute Fermenters, 304 S/S, 50 psi (5) 4000 gal. horizontal batch still, S/S 2500 gal. Hicks tanks, 316L S/S, 50 psi or F/V 2000 gal. Nooter reactors, 316L S/S, 60/90 psi (8) 2000 gal. Pfaunder reactor, 316L S/S, 60/90 psi 2000 gal. Mueller reactor, 316L S/S, 60/80 psi 2000 gal. horizontal batch still, S/S (2) 1250 gal. S/S Mix Tanks, 10 HP Var. Drive (2) Misc. G/L tanks and kettles, to 3000 gal. (8) ST 100 Aeromatic Fluid Bed Dryer, all S/S	SPECIAL OFFERING 33" dia. Niro Spray Dryers, 316 S/S, UNUSED (2) complete spray drying facility, never installed, including (2) 33" dia. chamber, Model F-350 centrifugal atomizers. All equipment new 1978, as shipped from Niro awaiting installation. 10" dia Niro Fluid Bed Dryer, 304 S/S, UNUSED, complete system with drying chamber, heating-cooling systems, feed tanks, cyclone collectors, all piping.
SZEGVARI ATTRITORS 60 gal. Szegvari, jacketed, stainless steel 15 gal. Szegvari, jacketed, stainless steel	MAJOR NEW PURCHASE (84) NASH CL (WATER SEAL) VACUUM PUMPS 230 Model CL709 Pumps, 700 CFM, 10.3" Hg. Absolute 50 H.P. Direct Coupled Drive, mounted on base 18 Model CL702 Pumps, 700 CFM, 10.3" Hg. Absolute 2 Model CL2002 Pumps, 2000 CFM, 13.8" Hg. Absolute Also available: (1) Model 414 (1000 CFM, 13.8" Hg. Absolute) (1) Model 414 (1000 CFM, 13.8" Hg. Absolute) (1) Model 414 (1000 CFM, 13.8" Hg. Absolute)	VACUUM DRYERS 375 cu. ft. Stehning, Double Cone, S/S (9) 175 cu. ft. Venuluth, Double Cone, S/S (3) 60 cu. ft. DeDeltrich, Double Cone glass lined 50 cu. ft. F.J. Stokes Double Cone, 304 S/S 40 cu. ft. F.J. Stokes, Rotary, Vacuum, 30"x8", S/S 21 cu. ft. Balfour, Double Cone, glass lined 20"x10" Zimmer double screw Holoflites, S/S Jkted, vac. (4)
PRESSURE FILTERS 480 sq. ft. Durco-Enzinger, Model 60DHC489, 316SS 370 sq. ft. Niagara Model 370-348, 304SS 322.5 sq. ft. Funda Model R-30, 316 S/S, Jktd., 40 HP 314 sq. ft. Niagara, Model 42-310-22, 304 S/S 258 sq. ft. Pronto, Model 3259, S/S (2) 180 sq. ft. Sparkler, Model 33S30, S/S (2) 107 sq. ft. Sparkler, Model 33S19, Nickel	RESIN MFG. EQUIPMENT—OHIO LOCATION 5000 gal. Struthers-Wells Reactor System, 347 S/S, 50 PSI or full vacuum internal, 75 PSI jacketed, 700°F, turbine agitator, with condenser, receiver, piping, controls 15,000 gal. Stainless Steel Tanks, vertical, with internal coils, top entering 30 H.P. turbine agitators (3) 15,000 gal. Stainless Steel Tank, vertical, 50 PSI 15,000 gal. Stainless Steel Tank, horizontal, 49 PSI 200 gal. Baker-Perkins Mixers, size 17GIM, type 304 stainless steel construction, fully jacketed, duplex dispersion blades, screw lift, 40 H.P. (5) 35 gal. Patterson "Kneadermaster" Mixers, 304 stainless steel, sigma blades, jacketed, 40 H.P. (5) 100 H.P. Sprout-Waldron Hammermills, Model CG-26 (5) 28" dia. Reltz Thermascrubs, 304 S/S, jacketed trough 28" long, 15 H.P. varidrive (2) 40"x84" Patterson Screens, 1 deck, S/S (8) IMMEDIATE AVAILABILITY—CALL FOR DETAILS	MIXERS #9 CM Farrel continuous mixer line, complete 25 gal. Ross HDM-25 Planetary Mixer, S/S 8 cu. ft. Kelley Duplex, paddle, S/S, NEW 3.5 cu. ft. J.H. Day, Nauta, S/S DISPERSERS 30 HP Hockmeyer-XP, variable speed 25 H.P. Shar, XP, variable speed 15 H.P. Meyers, XP, variable speed
VACUUM FILTERS 8"x16" Ametek, 316 ELC S/S LIKE NEW CONDITION 8"x8" Ametek, polypropylene 5"x7" Paxman, 316 S/S, precoat 18"x12" Elmco, 316 S/S, precoat	NEW LIQUIDATION PVC Suspension Plant Ohio Location 12-5,000 gal. Pfaunder Reactors, C/S construction, rated 220 PSI internal, 80 PSI jacket, 50/25 H.P. Philadelphia Gear Drive Complete Nara Vertical Fluid Bed Dryer System, all S/S, 6'7" x 22'1", 2 stage, rated up to 10,000 #/hr., with heaters, blowers, cyclones Complete Proctor Vertical Flash Dryer System, all S/S, 3'1" x 11'2", with heater, blower cyclones 20,000 gal. Stainless Steel Mix Tanks, 13'6"x18", 20 H.P. (2) 16,000 gal. Stainless Steel Mix Tank, 12'x18'4", 10 H.P. (1) 15,000 gal. Stainless Steel Mix Tank, 9'6"x27'6", 40 H.P. (1) 8,500 gal. Stainless Steel Tank, 9'6"x15'2" (1) 8,000 gal. Glasco Vacuum Receiver, Glass-Lined (1) 7,000 gal. Stainless Steel Mix Tanks, 13'x8"x8", 7 1/2 H.P. (2) 6,500 gal. Glasco Vacuum Receiver, Glass-Lined (1) 2,250 gal. Stainless Steel Kettles, 6'8"x8", jacketed, 10 H.P. (1) 2,250 gal. Stainless Steel Kettles, 6'8"x8", jacketed, 3 H.P. (2) 2,000 gal. Stainless Steel Mix Tanks, 6'x8'4", 2 H.P. (3) 1,000 gal. Stainless Steel Kettles, 5'4"x8", jacketed, 2 H.P. (2) 1,000 gal. Stainless Steel Jacketed Tanks, 5'4"x8' (2) 4-A.O. Smith Silos, Glass-Lined, 14'x40', bolted 1-Butler, Epoxy-Lined, 8'x32' welded 220 CFM Bullaire Compressor, 125 PSI, rotary screw design 117 sq. ft. Milkor Pulsair Collector, Model 25S-6-30, S/S Derrick Screen, single deck, 3'x5' Misc. tanks, feeders, blowers, cyclones, pumps	FARREL LAB 2 ROLL MILLS 8"x13" Farrel Lab Mill, 10 HP drive 8"x16" Farrel Lab Mill, electrically heated, variable speed 3"x7" Farrel Lab Mill, oil heated, variable speed
REACTORS-TANKS S/S, G/L Reactors, up to 5000 gal. capacity Tanks up to 15,000 gal. capacity (100's in stock) (S/S, G/L, C/S, FRP)	LITTLEFORD MIXERS FKM 8000 D, 169 cu. ft., carbon steel, 4choppers FKM 8000 D, 169 cu. ft., carbon steel KM 4200 D, 86 cu. ft., jacketed, stainless steel FKM 3000 D, 65 cu. ft., jacketed, stainless steel KM 2000 D, 43 cu. ft., jacketed, stainless steel M 20 E, .42 cu. ft., jacketed stainless steel	LITTLEFORD MIXERS FKM 8000 D, 169 cu. ft., carbon steel, 4choppers FKM 8000 D, 169 cu. ft., carbon steel KM 4200 D, 86 cu. ft., jacketed, stainless steel FKM 3000 D, 65 cu. ft., jacketed, stainless steel KM 2000 D, 43 cu. ft., jacketed, stainless steel M 20 E, .42 cu. ft., jacketed stainless steel
HORIZONTAL BELT FILTERS 8'x18" Elmco, rubber belt, vacuum (2) 4'x12" Elmco, rubber belt, vacuum (2) 2'x10" Straightline, rubber belt, complete 2'x7" Straightline, rubber belt, complete 1'x3" Elmco, rubber belt, complete	ARTISAN EVAPORATORS 50 sq. ft. Artisan "Roto-therm" Evaporators, all S/S construction, F/V internal, 150 PSI jacket (2)	S/S RIBBON BLENDERS 2-215 cu. ft. Cleveland Mixer, double ribbon, 25 H.P. 1-150 cu. ft. Readco, double ribbon, 40 H.P. 1-36 cu. ft. J.H. Day, double ribbon, 10 H.P.
BELT FLAKERS 60"x60" Sandvik, S/S belt, with cooling delumper, all accessories. NEW CONDITION 30"x20" Sandvik, S/S belt flaker, complete	REFRIGERATION 200 ton Lewis Package Chiller, complete 30 ton Application Engineers, Package Chiller 15 ton Application Engineers, Package Chiller 10 ton Application Engineers, Package Chiller 7 ton Mayer Package Chiller 5 ton Dunham Bush Package Chiller 5 ton Peuchen Package Chiller, (2)	ROTARY DRYERS 6'x81" Rennenberg Rotary Dryers, type 304 S/S construction, complete with

UPE UNIVERSAL PROCESS EQUIPMENT, INC.

OVER 15,000 PIECES OF PROCESS EQUIPMENT IN STOCK...CALL TODAY!

LATEST ADDITIONS

UNION PROCESS FLUID EVAPORATOR
CONDENSERS SKID MOUNTED
2,000 GAL. 316 SS REACTOR W/ 24 HP COIL
JKT. PHILA. DTE DRIVE W/MECH. SEAL
750V/120V (2)
48" POLYPRO RECESSED PLATE FRAME AUTO
MATIC FILTER PRESS 22 CHAMBER 10" PLATES (50)

48" X 24" DELAVAL MARK III 316 SS AUTO. CENTRIFUGE
40" X 20" DELAVAL/ATM 316 SS AUTO. CENTRIFUGE
30" X 17" TOLMIST 304 SS PEN. BASKET CENTRIFUGE
60 CU. FT. DEDITHRICH G/L CONICAL VAC. DRYER SYSTEM
70 CU. FT. DEVINE SS II. ROTARY VAC. DRYER SYSTEM
100 CU. FT. SS ROTARY VAC. DRYER 10 HP
UNUSED LUWA 10.8 SQ. FT. FILTRADER, 316 LSS, COMPLETE
SYSTEM

84" 30" BARTLETT SNOW INCONEL 600 INDIRECT CALCHEIL
GARDNER DENVER AIR COMPRESSORS 900 CFM, 200 HP (2); 1100
CFM 150 HP
GARDNER DENVER AIR COMPRESSORS 100 CFM 250 HP
500 GAL. B-P SS SIGMA BLADE 125 PSI JKT. 150 HP
30" X 23" REK. 304SS FLUID BED DRYER
20 CU. FT. P-K 316SS, PROCESSOR DRYER
1,500 GAL. 316SS CLD. REACTOR BODY, 4" X 13", 600/105 PSI
37 & 38 SQ. FT. LUWA THIN FILM EVAPORATORS
350 GAL. HAST C DBL. ARM MIXERS
1,800 GAL. JKT. DBL. ARM MIXER, 40 PSI, 50 HP

10,000 GAL. HAST C TANK, AGITATED, 60 PSI
4,500 GAL. INCONEL REACTOR, 60 PSI, AGIT.
2,000 GAL. 316SS REACTOR, 1000/100 PSI
1,300 GAL. 316SS REACTOR, 150 FV/125 PSI

SPECIALTY CHEMICAL LIQUIDATION

1,000 GAL. G/L REACTOR, 90V/105, TW DII. MECH. SEAL
750 GAL. G/L JKT. V. REACTOR, 100V/90 PSI
500 GAL. RA SERIES G/L REACTOR TW DR/MECH SEAL (3)
500 GAL. SERIES EL G/L REACTOR, 100/95 PSI, TW DII.
300 GAL. SERIES EL G/L REACTOR, 100/95 PSI (2)
200 GAL. SERIES EM G/L REACTOR, 50/60 PSI (4)
8,000 GAL. HORIZ. G/L STORAGE TANK, 2 COMPARTMENTS
2,000 GAL. PFAUD. HORIZ. G/L BROMINE STORAGE TANK
1,000 GAL. PFAUD. SERIES XL G/L TANK 75V/90 JKT.
500 GAL. PFAUD. VERT. G/L JKT. TANK 40V/55 JKT.
200 GAL. G/L RECIPIENT 25 PSI INT. (4)
100 GAL. GLASCOTE G/L RECEIVER (3)
50 GAL. GLASS LINED RECEIVER, 24" DIA. (4)
28 SQ. FT. PFAUD. G/L THIMBLE CONDENSER 35/100PSI (4)
48" X 30" SHARPLES 316SS, MDL 11000, CEN. VENTURER
24" TON FRICK REFRIGERATION COMPRESSOR, COMPLETE
24" SPERRY SS FILTER PRESS, 2 EYE 18 CHAMBERS
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SO. FT.	MATERIAL	SO. FT.	MATERIAL
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12.250 (UNUSED)	CS/304L SS (3)	1.166	TITANIUM
8.134	CS/304SS	30.125/304SS	SS/TITANIUM (2)
8.210	CS/304SS	1.02 (UNUSU)	TITANIUM
7.775 (UNUSED)	304L SS (8)	7.05 (UNUSED)	CS/304L SS
4.840 (UNUSED)	CS/304L SS	608	301SS/304SS
3.600 (UNUSED)	GRAPHITE	506 (UNUSED)	CS/304L SS (2)
3.490 (UNUSED)	304L SS	401 (UNUSED)	CS/304L SS
2.800 (UNUSED)	CS/304L SS	482 (UNUSED)	CS/304L SS
2.721	C/S GRAPH	308 (UNUSED)	CS/304L SS
2280 (PLATE)	TITANIUM (2)	275	316SS/316SS
2.000	304/316 SS	275	316SS/316SS
1812	TITANIUM	206 (UNUSED)	SS/SS
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2,800 GAL. 304SS REACTOR 250 V/100 PSI
1,000 GAL. 304SS REACTOR 75/150 PSI

Biotechnology Reform Bill

Continued from Page 5

rather than the products created from the technology."

He called the proposed approach "a radical and unfair departure from other industries" because the majority of products using the new technologies will not be substantially different from existing products regulated under existing laws.

"IBA believes, at this stage, product-specific review—on a case-by-case basis—is desirable and has worked in the past," Mr. Godown said. "Unreasonable regulation can stifle innovation and hinder the ability of US firms to compete in a world economy."

President Reagan recently approved a new Federal policy for regulating biotechnology under several existing laws. IBA, which has requested government regulation of its products, has endorsed the idea of coordinated regulation that permits companies

developmental freedom while assuring the public that the commercial use of biotechnology is safe.

In his testimony, Mr. Godown characterized a petition filed with EPA by genetic engineering critic Jeremy Rifkin, asking for immediate imposition of financial responsibility standards, as "a product of careless draftsmanship."

"There is no statutory basis on which the agency could possibly base such action," Mr. Godown told the lawmakers. "To construct an insurance requirement or an entire regulatory system on the basis of pure conjecture, or unreasonable fear—rather than on scientifically based probabilities—could throttle an extremely important industry still in its early stages," he said.

Biotechnology opponents advocate tight regulation because they believe there is a risk that some genetically engineered products released in the environment could survive and multiply, causing unforeseen and perhaps serious environmental problems.

Rep. Fuqua said his bill is needed because "there is no uniform, well-considered Federal policy toward the deliberate release of genetically engineered organisms."

"Instead, the agencies are relying on a piecemeal approach that uses existing laws not written with genetically engineered organisms in mind."

Jack Doyle of the Environmental Policy Institute, a biotechnology critic, told the panels that "EPA is the only Federal agency that has a clear mission for environmental protection" and ought to house a Biotechnology Science Board to review all genetically-engineered organisms destined for commercial uses in the environment.

Mr. Doyle accused the Reagan Administration of being "willing to play Russian roulette" by exempting certain kinds of genetically-engineered organisms from regulation under the new Federal guidelines.

He also charged that the Administration was trying "to keep EPA from assuming the lead on the deliberate release question," while pre-empting Congress from writing new legislation.

"EPA should be at the center of the 'deliberate release' regulatory system," Mr. Doyle told the subcommittees, "not any White House entity."

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21283-Tank, S/S vert., 1200 gal., 8' dia. x 8', flat top & bot.
21277-Tank, vert., 2500 gal. S/S, 8' dia. x 12' H, flat top & bot.
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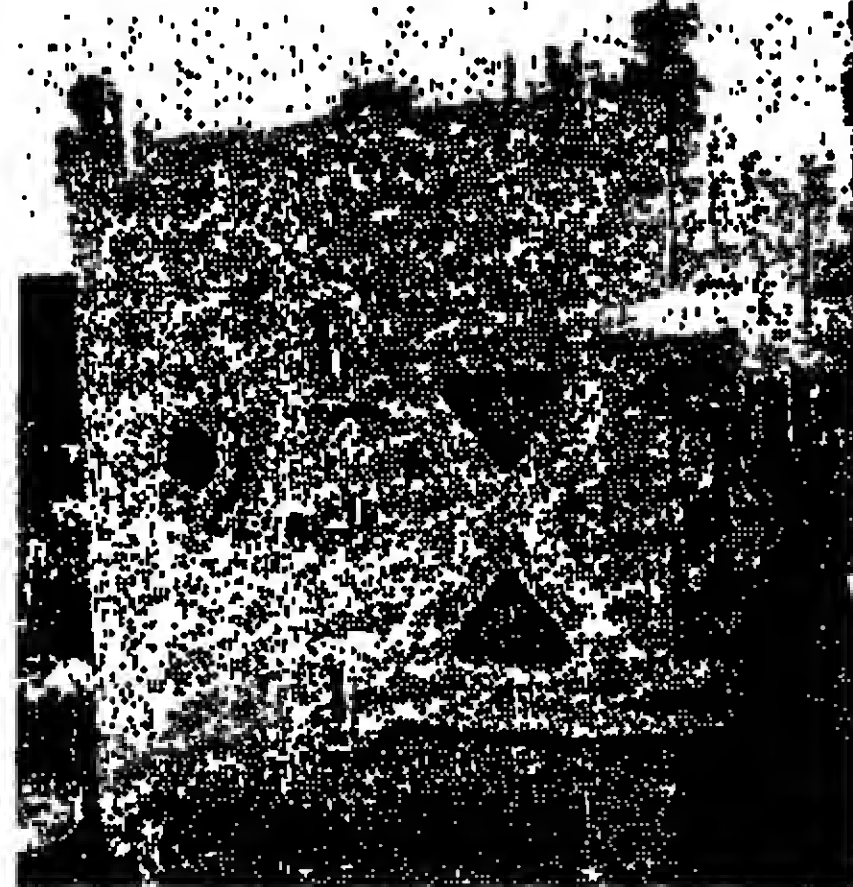
21125-Fabril-Jet (jet) 500-48 bin vent, 42 sq. ft.
16398-Micro dust collector, S/S, 63 sq. ft., mdl. 9-6-100,
pulse jet.
21153-EVO, bin vent, 72 sq. ft., S/S, 6 HP
21145-Dust Collector, 90 sq. ft., vert. CS, 10 HP
20253-Used EVO pulse jet collector, mdl. 848F008C, 80
sq. ft.
503562-Used EVO dust collector, mdl. 99-FV0085, 102
sq. ft.
21192-JH Day mdl. RJ-16RJ36, 125 sq. ft., CS, 3 HP.
21222-Fabril-Jet, mdl. SQ16-80, 151 sq. ft.
20398-Pulse jet collector, "Flexitwin", mdl. 58CT24 AV II
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21288-Micro dust collector, 285 sq. ft., S/S.
20256-Used EVO Corp. pulse jet dust collector, mdl.
99F0302, 350 sq. ft.
20332-Flex Kleen dust collector, pulse jet, mdl.
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20255-Used EVO Corp. dust collector, shaker type, mdl.
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17398-Dorr Oliver, 304SS, Marco mdl. 16L, 30 HP.
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agit., 15 HP (4)
20925-3000 gal. tank, 84" x 10'4" H
20926-1000 gal. tank, 72" x 7' H, SS, 50 psi (2)
20927-500 gal. tank, 60" x 6' H, SS, 50 psi (2)
20928-5000 gal. tank, 6' x 20'10" H, 60 HP/FV.
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20188-Robinson, 26 cu. ft., S/S, jkt., 10 HP.
20985-Int'l 134 cu. ft. S/S dbl. ribbon, 5 HP, (4)
20121-Hass ribbon, 36 cu. ft., S/S, 15 HP.
19268-Ribbon Mix 80 cu. ft. T304 SS, 5 HP (4)
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20983-Strong Scott blender, 130 cu. ft., 304SS, 26 XP gear
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18573-JH Day, 150 cu. ft., double ribbon, 26 HP.
21124-Ribbon Blender, 304SS jkt., 100 cu. ft., 30 HP.
19472-Merton paddle blender, 200 cu. ft., jacketed, 40 HP.
20814-Used JH Day ribbon, S/S 270 cu. ft., 26 HP.
21114-JH Day ribbon blender, S/S clad, 76 HP, 480 cu. ft.

LIQUIDATION

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20818-Readco dbl. arm mixer, 1200 gal. S/S jkt., 75 HP.
20819-Double arm mixer, 1200 gal. S/S jkt., 75 HP.
20816-Used JH Day ribbon blender, 23 cu. ft., 5 HP (2)
20815-Used JH Day ribbon blender, 34SS 36 cu. ft., 7.5
20814-Used JH Day ribbon blender, S/S 270 cu. ft., 25 HP.
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SS
20878-Heat exchanger, 187 sq. ft., horz., 316SS
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20877-Heat exchanger, 200 sq. ft., horz., 316SS.
20880-Heat exchanger, 268 sq. ft., horz., 316SS (2)
20880-Heat exchanger, 273 sq. ft., horz., 316SS (4)
20874-Heat exchanger, 515 sq. ft., vert., reactor.
20873-Heat exchanger, 870 sq. ft., horz., 316SS, U-tube (2)
20872-Heat exchanger, 984 sq. ft., horz., 316SS
20867-Heat exchanger, 1178 sq. ft., horz., 316SS (2)
20867-Heat exchanger, 1500 sq. ft., horz., 316SS (2)
20870-Heat exchanger, 1540 sq. ft., horz., 316SS
20871-Heat exchanger, 2140 sq. ft., horz., 316SS
20875-Heat exchanger, 116 sq. ft., horz., reactor 316SS
20874-Heat exchanger, 160 sq. ft., vert., 316SS (2)
20877-Heat exchanger, 200 sq. ft., horz., reactor, 316SS
20880-Heat exchanger, 268 sq. ft., vert., reactor, 316SS (2)
20865-Heat exchanger, 374 sq. ft., vert., thermosyphon &
boller, titanium, (2)
20874-Heat exchanger, 515 sq. ft., vert., re-synphon reactor.
316SS.
20866-Heat exchanger, 523 sq. ft., horz., 316SS (2)
20873-Heat exchanger, 870 sq. ft., horz., kettle reactor, 316SS
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20872-Heat exchanger, 984 sq. ft., horz., 316SS
20878-Heat exchanger, 1178 sq. ft., horz., 316SS (2)
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CHEMICAL MARKETING REPORTER'S CLASSIFIED ADVERTISING SECTION

INFORMATION: For further classified advertising information, call 212/732-9820.

Olin Corporation announced last week that it is shutting down its small specialty chemicals plant in Wilmington, Mass. The chemicals produced at this plant are sold to a variety of markets ranging from agricultural chemicals to plastics, and these chemicals will now be produced at and/or shipped from the Olin locations.

FMC Mod. 24ST Flexi-Filler
MRM 6 & 12-Spout Pressure Fillers

2 HAMILTON 125 Gal. 316 S/S triple motion Var-drive

BP 100 gal. 18 VIM Sigma Mixer 30HP
Oakes 98 mixer 8MB 3 yard

Change Can 8S Vac. jkt. mixer with (2) 1000 gal. WC kettles
125 HEXP unlined

Banbury mixers # 3 A, 3 D, # & 11 D
APV Paraflow pasteurizer type HX

MIERS
Ribbon Blenders 88, jkt., 30 & 200 cu. ft.
Ribbon Blenders 144 & 175 30 & 245 cu. ft.

Day Pony Mixeds \$8 50, 80, 125, 175 gal.
Simpson Mullers \$8 24 1/2, 41 1/2, 101 1/2, 187 1/2 & 400

300 gal. Sigma Bottom 40 HP
100 gal. Sigma Bottom 40 HP

16 gal. Sigma Tilt 15 HP
6 gal. Sigma AMK 224

equipment on

CABLE: REQUESTS

1990

11. *Journal of the American Medical Association*, 273, 1995, 1037-1041.

100

100

100

[illegible]

At present, the process produces a broad

A-1 Chemical Equipment Co.	47	Kell Chemis Corp.	21
Aaron Equipment Company	48	Knoll Fine Chemicals, Inc.	30
Division, Araco, Inc.	44	M.C. LeBaron	43
Aglico Chemical Co.	28	Louisiana Chemical Equipment Co., Inc.	43
Agro Ingredients, Inc.	12	Machinery & Equipment Co.	50
Alkzo Chemie America	2	Medison Equipment Co., Inc.	49
Anar Chemical Company	12	Meer Corporation	30
Arizona Chemical Company	1	J. Little Mercer Co., Inc.	43
Ashland Chemical Company	1,9	Miles Laboratories, Inc.	23
Atlas Refinery, Inc.	1,8	Mitsubishi International Corp.	28
Baldor Corp.	1,6	Muhl & Co. (U.S.A.), Inc.	18
Baldwin Industrial Laboratories, Inc.	4,8	Montico Research Products, Inc.	14
Barco International Corp.	2	Montgomery USA, Inc.	14
Barlchem	22	Monroe Chemicals, Inc.	15
CP Chemicals, Inc.	27	Oregon Indus.	24
CPS Chemical Co.	52	The PQ Corporation	14
R.P. Corgill Laboratories, Inc.	48	Perry Equipment Co., Inc.	48&49
Centerchem, Inc.	23	Pfizer Inc.	25
Chemical Corporation	10	PMP Fermentation Products, Inc.	15
Chemical Corporation	11	Prior Chemical Corporation	1
China National Chemicals	12	Prochimie International	21
Imports & Export Corp.	11	Robeco Chemicals, Inc.	82
Church & Dwight Co., Inc.	19,21,23	Ruetgers-Nesse	13
Clearing Container Inc.	30	SBS, Inc.	52
Colgate-Palmolive Philis., Inc.	12	S. S. Sengupta, Inc.	52
Concord-Chemical Company, Inc.	52	Sentry Reagents	21
Corco Chemical Corp.	24	Sheffield Products	21
Cyrenamid Canada Inc.	17	Sipsy	25
Dag Chemical Corporation	52	Sperry G. Smith, Inc.	11
Danisco Chemical Co., Ltd.	52	Specialty Chem Products Corporation	19
Duphar Nutrlors, Inc.	24	Spectrum Chemical Mfg. Corp.	25
Equipment Equities Corporation	24	Standard Chlorine Chemical Co., Inc.	15
Fairmount Chemical Co., Inc.	52	Stuant Equipment Co.	47
Falkel Chemical	28	Tanneb U.S.A., Inc.	18
Fanwood Chemical, Inc.	40	Thompson Chemical Corp.	17
Federal Equipment Company	1	Thompson-Hayden Chemical Co.	49
Ganea Chemicals, Inc.	25	Thorson Chemical Corporation	52
George Equipment and Machinery Co.	18	Unifroyal Specialty Chemicals	14
Gran Process Corporation	19	Union Carbide Corp.	18
Grellt, R.W. & Co., Inc.	1	Upjohn Chemical Company	12
H&P Equipment Co., Inc.	17	U.S. Borax & Chemical Corporation	1
Hardwicke Chemical Co.	43	Universal Process Equipment, Inc.	42
Helco, Inc.	21	Vdex Machinery Corp.	48
Humphrey Chemical Co.	14	Vidrine Chemicals Inc.	1
Igema Biotechnology, Inc.	14	Wabash Power Equipment Co.	47
Interchem Corporation	25	Jim Watkins, Inc.	16
International Farmanning & Machinery Corp.	30,45	Walstein Chemicals, Inc.	26
International Translation Service	19	Weiss Technologies, Ltd.	26
Jarcham Industries	28	Wilco Corporation	11,15,28
Kaiser Chemicals	27	White Cross Laboratories, Inc.	28

Barco and National Corp.
2300F Walnut Avenue
Long Beach, CA 90806
213-595-8924
TELEX 3717777 Barco Lng Bch

1. The first step in the process is to identify the problem or issue that needs to be addressed. This involves gathering information and understanding the context of the problem.

$\mathcal{H}^1(\mathbb{R}^n) \cap \mathcal{H}^2(\mathbb{R}^n) = \mathcal{H}^2(\mathbb{R}^n)$

هذه من المجلد

CHEMICAL PROFILE

POLYVINYL CHLORIDE

JUNE 9, 1986

SUPPLY

PRODUCER	CAPACITY*
Air Products, Calvert City, Ky.	200
Air Products, Pensacola, Fla.	200
Borden, Gelsmar, La.	350
Borden, Illinois, Ill.	320
CertainTeed, Lake Charles, La.	220
Formosa, Delaware City, Del.	330
Formosa, Point Comfort, Tex.	890
Georgia-Gulf, Delaware City, Del.	150
Georgia Gulf, Plaquemine, La.	700
BF Goodrich, Avon Lake, Ohio	280
BF Goodrich, Deer Park, Tex.	240
BF Goodrich, Henry, Ill.	180
BF Goodrich, Louisville, Ky.	280
BF Goodrich, Padricktown, N.J.	340
BF Goodrich, Plaquemine, La.	180
Goodyear, Niagara Falls, N.Y.	120
Keycor, Saugus, Calif.	50
Occidental, Baton Rouge, La.	300
Occidental, Burlington, N.J.	250
Occidental, Pottstown, Penn.	200
Occidental, Pasadena, Tex.	700
Shintech, Freeport, Tex.	1,000
Union Carbide, Texas City, Tex.	125
Vista, Aberdeen, Miss.	360
Vista, Oklahoma City, Okla.	355
Vygen, Ashtabula, Ohio	100
Total	8,420

*Millions of pounds per year of PVC resin and copolymer. Capacities vary with product mix. Borden maintains 180 million pounds of PVC capacity on standby at Leguminar, Mass. Formosa has added over 400 million pounds of capacity in recent years through debottlenecking at Delaware City and Point Comfort. GenCorp (formerly General Tire and Rubber) sold its Ashtabula plant to Vygen earlier this year. Diamond Shamrock closed its Deer Park, Tex. plant three years ago. Goodrich closed its 150-million-pound-per-year Long Beach, Calif. resin plant in early 1985. Occidental purchased Tenneco's PVC assets in April. Oxy bought a 100-million-pound unit in Burlington, (in addition to an existing Oxy unit there) and a 700-million-pound plant in Pasadena, which Oxy says can be expanded by another 10-15 percent. Tenneco closed a smaller unit in Flemington last Fall. Pantasote, a PVC compounder, stopped producing resin at Passaic, N.J. two years ago. Shintech added over 300 million pounds of capacity at Freeport in Aug. 1984. Profile last published 6/27/83; this revision, 6/9/85.

DEMAND

1985: 6,700 million pounds; 1986: 6,900 million pounds; 1990: 7,800 million pounds.

GROWTH

Historical (1976-1985): 4.0 percent per year; future: 3 percent per year through 1990.

PRICE

Historical (1963-1986): High, 39¢/lb. per pound, homopolymer, suspension

Continued on Page 15

BUSINESS BRIEFS

AMOCO CORPORATION will reduce the workforce in its staff departments by approximately 400 by the end of this year. The program will be implemented between now and December 31, with each department developing its own timetable for staff reductions, the company says. "Reductions will be made where we can consolidate some positions to make operations more efficient and keep Amoco competitive within the industry," Amoco adds.

DOW CHEMICAL Company will add a new \$5 million high-speed pilot coater at its Midland, Mich. headquarters to serve the coated paper industry. Scheduled for completion in the second quarter of 1987, the facility will be located near an existing pilot coater and will be completed just as industry capacity for high-speed coated publication paper is expected on line. The new Dow pilot unit is designed for operating speeds of 6,000 feet per minute.

DUPONT Company will sponsor jointly with the National Food Processors Association

awards for innovation in food packaging technology. Any new food product, package or process used in food production involving packaging with plastic materials and first marketed or put into commercial use in North America between July 1, 1985, and December 1, 1986, is eligible for the competition. Winners will be announced at the NFPA convention, January 24-28, 1987.

E.R. SQUIBB & Sons, Inc. and Abbott Laboratories, Inc. will set up a joint agreement whereby Squibb's "Azatam", and possibly a number of other Squibb intravenous drugs, will be marketed as part of Abbott's "Advantage" IV drug admixture system. Squibb is awaiting government approval for its product. Abbott's system was approved in September, 1985.

WESTVACO CORPORATION's Chemical Division has completed new plant facilities at its Charleston, S.C., location for the production of tall oil-derived asphalt additives. In addition, paper size manufacturing facilities are being installed at the company's tall oil refinery in Charleston.

SELECT used machinery

LARGE BIRDS

(12) 40" x 60" Bird decanter, 316 S/ST, 15/3 deg. contour, 5" pitch, single lead conveyors w/Stellite hard surfacing, 80:1 gearbox, 100 HP V-belt main motor drive. New late 80's. Excellent condition. Limited Use. Immediately Available from Stock.

(2) 32" x 50" Bird decanter, 316 S/ST, 15/3 deg. contour, 5" pitch, single lead conveyors w/Stellite hard surfacing, 80:1 gearbox, 75 HP V-belt drive. Excellent condition. Limited Use. Immediately Available from Stock.

KOMAREK GREAVES BRIQUETTER

(2) K/G briquetting presses, model 150MS-20.5-9.2, hydraulic roll force, variable speed feeder, discharge conveyor, complete system.

VACUUM DOUBLE DRUM DRYERS

(2) Blaw Knox designed double drum dryers, 18" x 48" & 36" x 120", chrome plated, each w/vacuum chambers & vacuum pump package. Excellent condition. Ready to Ship.

WYSSMONT DRYER

Model N-22, 8' dia trays 22 high, with stainless steel contact parts. May be shipped in one piece. Steam heated.

ROTARY FILTERS

Ametek 8' x 12' rotary w/belt discharge, 316 stainless, new 1974 - Excellent condition. -Ametek 5' x 8 1/2' rotary w/belt discharge, 316 stainless. New 1974 - Excellent condition.

STAINLESS DRYER

Louisville stainless steel steam tube dryer, 8' dia x 40', stainless steel clad shell w/stainless steel steam tubes.

Also Available:

Roto-Louvre mdl 900-32, 9' dia x 32' long, steam heated, 30 HP motor, all fans & Flex-Clean dust collector.

CRYSTALLIZER

Titanium contact parts, 8000 lbs p/hr capacity. New 1976. Complete and still installed.

RAYMOND ROLLER MILLS

*** Just Purchased ***
(3) Raymond high side roller mills, model 5057, double whizzer separator, fan; feeder, cyclone, duct work & bucket elevator.

AMETEK ROTARY PRECOAT FILTERS

(1) 2' x 3', T304 sanitary stainless, complete station w/vacuum receiver, pump, mix tank & Nash vacuum pump. Rebuilt.
(3) 10' x 16', 316 stainless steel, 100 HP Roots vacuum pump, receivers, interconnecting piping, etc. Rebuilt.

(1) 3' x 3', string discharge, 316 stainless, incl S/ST mounted through, vari speed mtr, vari speed dry on drum, 316 stainless Shi vacuum pump. Excellent condition.

MACHINERY and EQUIPMENT CORP.

P.O. Box 7632-O San Francisco, CA 94120

Call Toll Free 800 227-4544 In California Call 800 792-2975 OR 415/467-3400 Telex 340-22

JOBS & PEOPLE



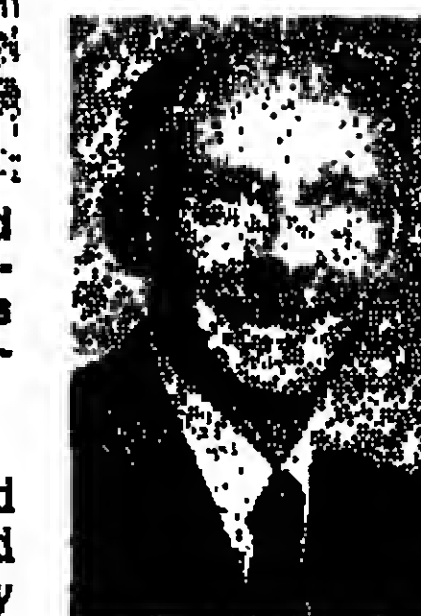
Douglas A. Corbisley, who has been elected vice-president for European operations at National Starch & Chemical Corporation. He was most recently divisional vice-president of European starch operations.

Degussa Corp. Names Sales, Product Managers

Degussa Corporation has appointed Richard Gustafson regional sales manager in the Chemicals Division and Nicole M. Mueller a product manager in the Pigments Division.

Mr. Gustafson will be responsible for sales of hydrogen peroxide and Degussa's complete chemical line in Minnesota, Wisconsin, North and South Dakota and upper Michigan.

Miss Mueller will be responsible for developing and implementing product marketing strategies for Degussa's precipitated silica product line.



R. Gustafson

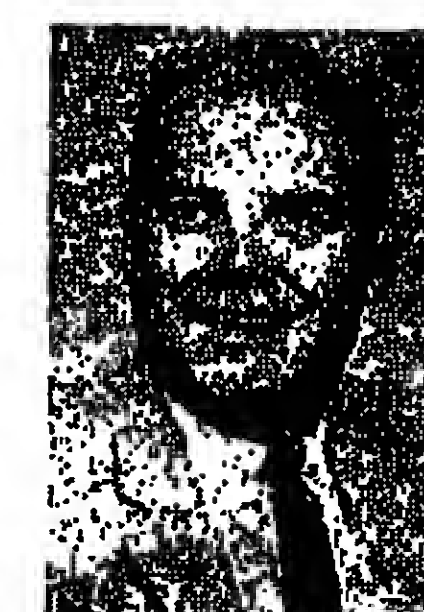


N. Mueller

KERRY J. PERIMMER has been appointed to the newly-created position of senior field sales representative for ETD Technology Inc. CHARLES F. PUTNIK has joined A.E. Staley Manufacturing Company as marketing manager for surfactants in the firm's Chemicals Division. MARY R. RICE has been named business manager for color dispersants at Harshaw/Filtrol Partnership.

J.M. WILLIAMS has been appointed executive vice-president of Chemcentral Corporation. GEORGE SLOTH has been named vice-president for Group 1 Sales at Jacqueline Cochran Inc., a division of American Cyanamid Company. LAWRENCE W. SOWSKI has been appointed technical manager of the Coatings & Adhesives Division of AZS Corporation.

JAMES J. BARBARITO has been named market manager of the new plastics addi-



K. Perimmer



C. Putnik



M. Rice



J. Williams

GODFREY has joined Glenbrook Laboratories as vice-president of marketing. AL WILUNOWSKI has been appointed general manager of Varian Associates Inc.'s Palo Alto, Calif., Instrument Division. PHILIP A. CAMMARANO has been named vice-president of finance and administration at Union Carbide Corporation and MAL-



Howard W. Gross, who has been appointed general manager of Diamond Shamrock Chemicals Company's Process Chemicals Division. He was previously international business manager for the Process Chemicals Division.

COLM A. KESSINGER has been appointed vice-president of human resources and environmental affairs.

EDWARD W. MEHRER has been named vice-president of accounting and financial reporting at Marion Laboratories Inc. J.D.F. BARNES, chairman of Imperial Chemical Industries PLC's Paints Division, has been appointed an executive director of London-based ICI. JAMES E. CLAGGETT has been named business manager of low density polyethylene and linear low density polyethylene at Enron Chemical Company, formerly Norchem Inc.

C. WENDELL BERGERE JR., PHILIP C. DANFORD, and JULIANNE A. GRACE have been elected corporate vice-presidents of Perkin-Elmer Corporation.

WILLIAM P. HULLIGAN and FRED J. WEINERT have been elected vice-presi-



G. Sloth



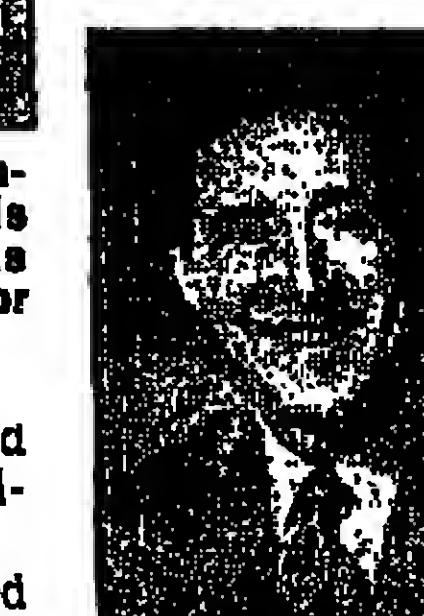
L. Wasowski

Carbide's Amerchol Adds Sales, Marketing Posts

Amerchol has named Ira Altman national sales manager and Frank Freiler marketing manager.

The company says the addition to its sales and marketing operations are part of its plan to expand product line and service capabilities following the acquisition of Amerchol by Union Carbide Corporation.

Amerchol supplies raw materials to the personal care industry. Products include lanoline and derivatives, methyl glucoside derivatives, water-soluble polymers, proteins, sunscreens and other specialty chemicals.



I. Altman



F. Freiler

dents of Waste Management Inc. GUS WADE has been named regional product manager for adhesives and tapes by Commercial Plastics & Supply Corporation.



J. Barbarito



W. Mazzafr

C. RUSSELL TANTON and STEPHEN C. ISAACS JR. have been appointed technical sales representatives for "Tecnoflon" fluorocarbon elastomers at Montedison USA Inc.

RENER BROCHU has been named national accounts manager for fine chemicals at Americh Cyanamid Company.

MEETINGS CALENDAR

JUNE 9, 1986

THIS WEEK

CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION, "Delatents '86" workshop, Ramada Hotel O'Hare, Rosemont, Ill., June 15.

DRUG CHEMICAL & ALLIED TRADES ASSOCIATION, Spring luncheon, Sheraton Centre Hotel, New York, June 12.

FERTILIZER INSTITUTE, 1986 marketing conference, The Greenbrier, White Sulphur Springs, W. Va., June 8-11.

SYNTHETIC ORGANIC CHEMICAL MANUFACTURERS ASSOCIATION, seminar on Anglo-American technology exchange and trade, jointly with Drug Chemical & Allied Trades Association and National Economic Development Office, London, England, Sheraton Centre Hotel, New York, June 11.

INTERNATIONAL FERTILIZER DEVELOPMENT CENTER, workshop on fertilizer sector development in Africa, IFDC headquarters, Muscle Shoals, Ala., June 18-27.

INTER-SOCIETY COLOR COUNCIL, 1986 annual meeting, Ryerson Technical Institute, Toronto, Ontario, Canada, jointly with the Canadian Society for Color, June 18-19.

NATIONAL ASSOCIATION OF PHARMACEUTICAL MANUFACTURERS, mid-year meeting and seminar, Wyman-Hatch amendments, R. drug advertising, Hyatt Regency Hotel (Crystal City), Arlington, Va., June 17-18.

JULY

AMERICAN ASSOCIATION FOR CLINICAL CHEMISTRY, laboratory products exhibition, McCormick Place, Chicago, July 15-17.

CHEMICAL MARKETING RESEARCH ASSOCIATION, basic short course on marketing research, Sheraton Centre Hotel, New York, July 14-18.

FRAGRANCE FOUNDATION, first international conference, "The Psychology of Perfumery," organized by Warwick Olfactory Research Group, University of Warwick, Coventry, UK, July 22-25.

LATER ON

AMERICAN INSTITUTE OF CHEMICAL ENGINEERS, annual Winter meeting, Miami Beach, Fla., November 15-18.

2-7. AMERICAN MICROCHEMICAL SOCIETY, system analytical symposium, jointly with American Chemical Society and Society for Applied Spectroscopy, New York Hilton Hotel, New York, October 20-24.

AMERICAN PETROLEUM INSTITUTE, annual meeting, San Francisco, Calif., November 9-11.

CANADIAN CHEMICAL PRODUCERS ASSOCIATION, international symposium on transportation emergency response, Vancouver, B.C., Canada, September 14-18.

CHEMICAL MARKETING RESEARCH ASSOCIATION, world chemical congress, jointly with the chemical marketing and economics division of the American Chemical Society, "The Chemical Industry: Where in the World is it going?", Newport Resort Hotel, Newport Beach, Calif., September 7-10.

CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION, 73rd annual meeting, Marriott's Harbor Beach Resort, Fort Lauderdale, Fla., December 7-11.

CHLORINE INSTITUTE, Fall meeting, The Homestead, Hot Springs, Va., September 21-25.

COMMERCIAL DEVELOPMENT ASSOCIATION, impact of mergers and acquisitions on the future of technology-driven corporations, Hershey Hotel, Hershey, Pa., October 28-29.

CONFERENCE BOARD, business outlook conference, Waldorf-Astoria Hotel, New York, September 24-26.

COUNCIL FOR CHEMICAL RESEARCH, annual meeting, Northwestern University, Evanston, Ill., September 28-30.

meeting, "Health Messages: New Directions and New Opportunities," J.W. Marriott Hotel, Washington, D.C., September 7-10.

EUROPEAN PETROCHEMICAL ASSOCIATION, annual meeting, Monte Carlo, Monaco, September 28-October 1; distribution meeting, October 18-October 22.

FERTILIZER ROUND TABLE, 1986 meeting, Sheraton Hotel, Baltimore, Md., November 17-19.

FIRE RETARDANT CHEMICALS ASSOCIATION, Fall conference on proper processing and selection of flame retardants, Kiawah Island, S.C., October 18-22.

LATIN AMERICAN PETROCHEMICAL ASSOCIATION, sixth annual meeting, Rio Palace Hotel, Rio de Janeiro, Brazil, November 23-25.

NATIONAL PAINT & COATINGS ASSOCIATION, 99th annual meeting, Atlanta Hilton Hotel, Atlanta, Ga., November 5-9.

PULP CHEMICALS ASSOCIATION, 13th International naval stores meeting, Waldorf-Astoria Hotel, New York, September 15-17.

SOCIETY OF THE PLASTICS INDUSTRY, plastics show and conference - South, jointly with the Society of Plastics Engineers, Georgia World Congress Center, Atlanta, Ga., October 8-10.

TEXTILE ASSOCIATION OF THE PULP AND PAPER INDUSTRY, 1986 polymers, laminates and coatings conference and trade fair, Oryza Hotel, Nashville, Tenn., September 15-17.

UK TECHNICAL CENTER FOR PAPER, PRINTING AND PACKAGING INDUSTRIES, 10th international conference on packaging, Grand Hotel, Bristol, England, October 7-9.